

Merrett R. Stierheim, Superintendent of Schools

**SUBJECT: AWARD REQUEST FOR PROPOSALS NO. 060-DD10 – EXECUTIVE
SEARCH FIRM FOR SELECTION OF A SUPERINTENDENT OF
SCHOOLS**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The School Board of Miami-Dade County, Florida, at its meeting held on November 19, 2003, authorized the Superintendent to issue a Request For Proposals (RFP), to engage the services of a professional executive search firm to conduct a national search, to identify and screen potential candidates for the position of Superintendent of Schools. The recommended search firm was to be scheduled for award at the January 14, 2004, Board meeting. The Board also approved a Selection Committee, consisting of individuals plus alternates appointed by Board members, to serve on the RFP screening committee and to interview and evaluate candidates submitted by the search firm.

Procurement Management Services issued the RFP with a due date of December 8, 2003, for the opening of proposals.

A meeting of the Selection Committee to evaluate the proposals was held on December 15, 2003, and December 17, 2003. Seven proposals were presented for consideration. After significant discussion, a motion was passed to recommend two firms to be invited for oral presentations, i.e. 1) Korn/Ferry International and 2) Performance Executive Search. On December 22, 2003, a meeting composed of the selection committee members was called to hear oral presentations from the two aforementioned firms. Based on the discussion, the Committee chose to recommend Korn/Ferry International for award.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Request For Proposals No. 060-DD10 – EXECUTIVE SEARCH FIRM FOR SELECTION OF A SUPERINTENDENT OF SCHOOLS, to establish a contract, to engage the services of a professional executive search firm to conduct a national search to identify and screen potential candidates for the position of Superintendent of Schools, effective January 14, 2004, as follows:

1. KORN/FERRY INTERNATIONAL
200 SOUTH BISCAYNE BOULEVARD
SUITE 4450
MIAMI, FL 33131
OWNER: BONNIE CRABTREE, MANAGING DIRECTOR
2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$101,000 (excluding candidate travel-related expenses).

EM/lja