

January 28, 2004

Financial Affairs
Edward Marquez, Chief Financial Officer

**SUBJECT: AWARD BID NO. 054-DD07 - ORIGINAL EQUIPMENT
MANUFACTURER'S (OEM) REPLACEMENT PARTS AND SERVICE**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on January 13, 2004, is to establish a contract, to purchase, at firm unit prices and discounts, quantities, as may be required, of original equipment manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 155 vendors sent bid forms or card notices of this advertised bid, 10 responded, with 8 bids meeting specifications, 1 bid not meeting specifications and 1 non-responsive bid (no original signature).

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 054-DD07 - ORIGINAL EQUIPMENT MANUFACTURER'S (OEM) REPLACEMENT PARTS AND SERVICE, to purchase, at firm unit prices and discounts, quantities, as may be required, of original equipment manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective February 11, 2004, through January 31, 2006, as follows:

1. ALTEC INDUSTRIES, INC.
2570 OLD OKEECHOBEE ROAD
WEST PALM BEACH, FL 33409
OWNER: LEE STYSLINGER III
CHAIRMAN OF THE BOARD

Low Unit Price (parts and labor): Item 1.
Low Discount: Item 1.

Item 1 - Altec aerial device, OEM parts @ 0%.
Labor rate, road service @ \$71 per hour.
Shop @ \$64 per hour.

2. DENCOMPANY, LLC
D.B.A. BUS PARTS WAREHOUSE
1 THERMOLD DRIVE
MANLIUS, NY 13104
OWNER: RICHARD A. DENISON, MANAGING MEMBER

Low Discount: Items 2, 8 and 13.

Item 2 - Blue Bird bus, OEM parts @ 30% discount.
Item 8 - Freightliner, OEM parts @ 30% discount.
Item 13 - Ricon lifts, OEM parts @ 30% discount.

3. FIRST CLASS COACH AND EQUIPMENT, INC.
88 EAST BROAD STREET
WINTER GARDEN, FL 34787
OWNER: SCOTT T. FEWELL

Low Discount: Item 9.
Second Low Discount: Item 8.
Low Unit Price (parts and labor): Items 8 and 9.

Item 8 - Freightliner, OEM parts @ 0%.
Labor rate @ \$70 per hour.
Item 9 - Freightliner, Thomas bus, OEM parts @ 0%.
Labor rate @\$70 per hour.

4. FLORIDA TRANSPORTATION SYSTEMS, INC.
7703 INDUSTRIAL LANE
TAMPA, FL 33637
OWNER: STEVEN RUSTMAN, VICE PRESIDENT

Second Low Discount: Item 2.

Item 2 - Blue Bird bus, OEM parts @ 12.5% discount.

5. FREIGHTLINER TRUCKS OF SOUTH FLORIDA, INC.
17151 N.W. 7 AVENUE EXTENSION
MIAMI, FL 33169
OWNER: FREIGHTLINER MARKET DEVELOPMENT
CORPORATION

Low Discount: Items 8 and 9.

Second Low Discount: Items 4 and 5.

Second Low Unit Price (parts and labor): Items 4, 5, 8
and 9.

Item 4 - Caterpillar, OEM parts @ 10% discount.
Labor rate @ \$72 per hour.

Item 5 - Carrier A/C, OEM parts @ 10% discount.
Labor rate @ \$72 per hour.

Item 8 - Freightliner truck, OEM parts @ 20% discount.
Labor rate @ \$72 per hour.

Item 9 - Freightliner/Thomas bus, OEM parts @ 20%
discount.
Labor rate @\$72 per hour.

6. PALMETTO FORD TRUCK CENTER
7245 N.W. 36 STREET
MIAMI, FL 33166
OWNER: ROBERT G. YGLESIAS, PRESIDENT

Low Discount: Items 4 and 7.

Low Unit Price (parts and labor): Items 4 and 7.

Item 4 - Caterpillar, OEM parts @ 17% discount.
Labor rate @ \$70 per hour.

Item 7 - Ford truck and buses, OEM parts @ 34%
discount.
Labor rate @\$70 per hour.

7. RECHTIEN INTERNATIONAL TRUCKS, INC.
7227 N.W. 74 AVENUE
MIAMI, FL 33166
OWNER: RICHARD C. RECHTIEN, DEALER PRINCIPAL

Low Discount: Item 5.
Low Unit Price (parts and labor): Item 5.

Item 5 - Carrier A/C, OEM parts @ 15% discount.
Labor rate @ \$56 per hour.

8. SOLUTIONS SPECIALTIES, INC.
3400 N.W. 151 TERRACE
MIAMI, FL 33054
OWNER: RAUL AGUIRRE, PRESIDENT

Low Discount: Item 3.
Second Low Discount: Item 13.
Low Unit Price (parts and labor): Items 3 and 13.

Item 3 - Braun lifts, OEM parts @ 5% discount.
Labor rate @ \$55 per hour.

Item 13 - Ricon lifts, OEM parts @ 5% discount.
Labor rate @ \$55 per hour.

9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,250,000.

EM/lja