

March 3, 2004

Financial Affairs  
Edward Marquez, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 185-CC04 – PORTABLE RADIOS  
AND ACCESSORIES, CATALOG DISCOUNT**

**COMMITTEE: BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on January 8, 2004, is to establish a contract, to purchase, at firm percentage discounts, quantities, as may be required, of radios, for Miami-Dade County Public Schools. These portable radios are for use by school administrators and support personnel. This is a term bid which states that the Board may purchase quantities, as may be required, at the percentage discount, but is not obligated to purchase any guaranteed amount. Of 168 vendors sent bid forms or card notices of this advertised bid, 7 responded, with 5 regular bids, 1 bid (meeting individual item specifications, but not all item specifications) and 1 no bid.

Inasmuch as the only bid submitted for Item 2 did not meet specifications, the recommendation reflects that this item be rejected.

Item 5 - ICOM, is being held for further evaluation and testing and will be awarded at a future Board meeting.

Fund Source  
0100 - General

M/WBE Eligibility  
Hispanic Male

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 185-CC04 – PORTABLE RADIOS AND ACCESSORIES, CATALOG DISCOUNT, to purchase, at firm percentage discounts, quantities, as may be required, of radios, for Miami-Dade County Public Schools, during the term of the bid, effective March 17, 2004, through March 31, 2006, as follows:

1. COOPER-GENERAL CORPORATION  
1787 N.W. 79 AVENUE  
MIAMI, FL 33126-1112  
OWNER: MICHAEL G. FRESCO, VICE PRESIDENT (HM)

Item 1 - Cooper-General @ 38.7% off list price.  
Item 3 - M/A-COM radios @ 27% off list price.  
M/A-COM parts and accessories @ 5% off list price.

2. RADIO ONE - COMMUNICATIONS SERVICE COMPANY  
6701 GARDEN ROAD, SUITE 8  
WEST PALM BEACH, FL 33404  
OWNER: DAVID MACDONALD, PRESIDENT

Item 4A - Motorola radios @ 38.10% off list price.  
Item 4B - Motorola accessories @ 16% off list price.

3. SAT RADIO COMMUNICATIONS, LTD.  
D.B.A. INDUSTRIAL COMMUNICATIONS  
1019 EAST EUCLID AVENUE  
SAN ANTONIO, TEXAS 78212  
OWNER: HATTIE C. POOLE, PARTNER

Item 4A - Motorola radios @ 41.51% off list price.  
Item 4B - Motorola accessories @ 26.51% off list price.

4. Reject Item 2.

Item 2 - Harris RF Communications

5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,400,000.

EM/lja