

Financial Affairs  
Edward Marquez, Chief Financial Officer

**SUBJECT:           AWARD BID NO. 043-DD02 – SANITATION AND CLEANING  
SUPPLY PROGRAM**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on January 15, 2004, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of sanitation and cleaning supplies, for various schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 176 vendors sent bid forms or card notices of this advertised bid, 5 responded, with 1 bid meeting specifications and 4 no bids.

In situations where only one bid was received, the Board has requested additional information. Included with each bid is a form requesting information as to why the vendor chose not to submit a bid. Vendors returned the form with the following reasons for not bidding:

1. Our company does not handle this type of product/service. (3)
2. Other, no reason was given. (1)

Although only one bid was received, the price was benchmarked to determine the acceptability of the price. Pricing was compared to a contract awarded by Cobb County Schools in Marietta, Georgia, and reflects that the M-DCPS pricing is lower. The current price bid is only 4.6% higher than the previous bid awarded in February 2001, although the Consumer Price Index (CPI) has increased 6%. The Department of Food and Nutrition incurred a savings of approximately \$800,000 per year during the previous contract, and expects to continue achieving equivalent savings. The recommended vendor provides direct delivery, on-site monitoring/training to school-site staff, computerized usage reports, inventory control and various other operational programs to maintain sanitation standards for District food-service sites.

Fund Source  
0410 - Food Service

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 043-DD02 – **SANITATION AND CLEANING SUPPLY PROGRAM**, to purchase, at firm unit prices, quantities, as may be required, of sanitation and cleaning supplies, for various schools, during the term of the bid, effective May 14, 2004, through May 13, 2006, as follows:

1. **SANITECH SYSTEMS, INC.**  
4033 HOLDEN ROAD  
LAKELAND, FL 33811 ESTIMATE \$1,236,719.69  
OWNER: GREGORY A. GUICE, PRESIDENT

Only Bid Received: Item 1 - Sanitation and cleaning supply program @ \$.01110 per meal.

2. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,236,719.69.

EM/lja