

Financial Affairs
Edward Marquez, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 015-DD05 - AUDIO VISUAL,
TELEVISION, RADIO AND MISCELLANEOUS STUDIO EQUIPMENT**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on January 27, 2004, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of audio visual, television, radio and miscellaneous studio equipment, for use by various Miami-Dade County public schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 348 vendors sent bid forms or card notices of this advertised bid, 37 responded, with 29 regular bids, 1 non-responsive bid (vendor qualified bid/no original signature) and 7 no bids.

Item 16 - DVD player, Item 17 - VCR/DVD combo machine, Item 18 - Video cassette recorder, Item 19 - Video receiver, 13", color, Item 21 - Cassette tape recorder, Item 22 - Listening center, Item 23 - Projection system, portable, SVGA LCD computer/video compatible 1,000 lumens, Item 24 - Projection system, Item 25 - Projection system, Item 30 - Portable stereo, Item 31 - Boombox and Item 33 - Light kit are being held for evaluation and will be scheduled for recommendation of award at a future Board meeting.

No bids were received for Item 29 - Radio-O-Matic Master II stereo console. The recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13-3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
Various

M/WBE Eligibility
Hispanic Male - \$756,400

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 015-DD05 – AUDIO VISUAL, TELEVISION, RADIO AND MISCELLANEOUS STUDIO EQUIPMENT, to purchase, at firm unit prices, quantities, as may be required, of audio visual, television, radio and miscellaneous studio equipment, for use by various Miami-Dade County public schools, during the term of the bid, effective April 15, 2004, through April 14, 2006, as follows:

1. B & H PHOTO VIDEO, INC.
420 NINTH AVENUE
NEW YORK, NY 10001 ESTIMATE \$122,232
OWNER: HERMAN SCHRIEBER, PRESIDENT

Total Low Unit Price: Items 6 and 7.

Item 6 - Overhead projector, 2,800 lumens @ \$133.89 each.

Item 7 - Roll attachment for projector @ \$18.90 each.

2. CUSTOM COMPUTER SPECIALISTS, INC.
70 SUFFOLK COURT
HAUPPAUGE, NY 11788 ESTIMATE \$11,064
OWNER: GREGORY GALDI, PRESIDENT

Low Unit Price: Items 26 and 27.

Item 26 - Video monitor, 9" @ \$97.64 each.

Item 27 - Rack mount @ \$49.88 each.

3. LONG'S ELECTRONICS, INC.
2630 5 AVENUE SOUTH
IRONDALE, AL 35210-1240 ESTIMATE \$21,050
OWNER: JAMES N. LONG, PRESIDENT

Low Unit Price: Item 20.

Item 20 - Public address system @ \$421 each.

4. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54 STREET
TAMPA, FL 33610-1908 ESTIMATE \$49,526.75
OWNER: JOHN O. MILLER

Low Unit Price: Item 32.

Item 32 - Surge suppressor @ \$761.95 each.

5. SOUTHERN BUSINESS COMMUNICATIONS, INC.
3120 REPS MILLER ROAD, SUITE 190
NORCROSS, GA 30071 ESTIMATE \$111,054
OWNER: TOM JOHNSON, PRESIDENT/C.E.O.

Total Low Unit Price: Items 10 through 14.

Low Unit Price: Item 15.

Item 10 - Bose acoustic wave music system @ \$971.10 each.

Item 11 - Bose power pack @ \$134.96 each.

Item 12 - Power microphone for Bose system @ \$134.96
each.

Item 13 - Power case for Bose system @ \$134.96 each.

Item 14 - Pedestal for Bose system @ \$134.96 each.

Item 15 - Digital video recorder @ \$339.96 each.

6. TRANSWORLD SERVICES, INC.
2025 N.W. 102 AVENUE, NO. 101
MIAMI, FL 33172 ESTIMATE \$756,400
OWNER: JUAN DE MIGUEL (HM)

Total Low Unit Price: Items 1 through 5.

Item 1 - 20" television @ \$199 each.

Item 2 - 25" television @ \$244 each.

Item 3 - 27" television @ \$280 each.

Item 4 - 32" television @ \$485 each.

Item 5 - Installation of televisions into existing brackets
@ \$55 each.

7. TROXELL COMMUNICATIONS, INC.
11767 SOUTH DIXIE HIGHWAY, NO. 146
MIAMI, FL 33156 ESTIMATE \$68,758.25
OWNER: JIM TROXELL, PRESIDENT

Total Low Unit Price: Items 8 and 9.
Low Unit Price: Item 28.

Item 8 - Audio/breakout panel @ \$347.84 each.
Item 9 - Vertical interval switcher @ \$865.79 each.
Item 28 - Video monitor cluster @ \$876.04 each.

8. Reject: Item 29 - Stereo console.
9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,140,085.

EM/lja