

March 24, 2004

Financial Affairs  
Edward Marquez, Chief Financial Officer

**SUBJECT: AWARD BID NO. 057-DD01 – STUDENT DESKS**

**COMMITTEE: BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on January 27, 2004, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of student desks, for Stores and Mail Distribution stock, and Furniture, Fixtures and Equipment. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 71 vendors sent bid forms or card notices of this advertised bid, 17 responded, with 10 regular bids and 7 no bids.

Fund Source  
0100 - General

M/WBE Eligibility  
Female - \$1,157,164

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 057-DD01 – STUDENT DESKS, to purchase, at firm unit prices, quantities, as may be required, of student desks, for Stores and Mail Distribution stock, and Furniture, Fixtures and Equipment, during the term of the bid, effective April 18, 2004, through April 17, 2006, as follows:

1. C.A.J. & ASSOCIATES, INC.  
807 TYLER STREET  
HOLLYWOOD, FL 33019 ESTIMATE \$1,157,164  
OWNER: TERRY L. JOHNSON, PRESIDENT (WF)

Total Low Unit Price: Items 1 through 1C.

Item 1 - Chair/desk, combo, minimum order 360 or more @ \$36.09 each.

Item 1A - Chair/desk, combo, minimum order 10 to 99 @ \$41.49 each.

- Item 1B - Chair/desk, combo, minimum order 100 to 199  
@ \$36.65 each.
- Item 1C - Chair/desk, combo, minimum order 200 to 359  
@ \$36.41 each.

- 2. SCHOOL SPECIALTY, INC.  
100 PARAGON PARKWAY  
MANSFIELD, OH 44903 ESTIMATE \$428,695  
OWNER: DAVE VANDER ZANDEN, PRESIDENT

Total Low Unit Price: Items 2 through 2C.

- Item 2 - Student desk, open front, minimum order  
1,142 or more @ \$22.07 each.
  - Item 2A - Student desk, open front, minimum order 10 to  
100 @ \$27.75 each.
  - Item 2B - Student desk, open front, minimum order 101  
to 500 @ \$22.75 each.
  - Item 2C - Student desk, open front, minimum order 501  
to 1,141 @ \$22.25 each.
- 3. Authorize Procurement Management Services to purchase  
up to the total estimated amount of \$1,585,859.

EM/lja