

Financial Affairs
Edward Marquez, Chief Financial Officer

**SUBJECT: PARTIAL AWARD BID NO. 051-DD09 – INDUSTRIAL EQUIPMENT
AND SUPPLIES CATALOG DISCOUNT BID**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on February 26, 2004, is to establish a contract, to purchase, at firm percentage discounts, quantities, as may be required, of Maintenance, Repair and Operating (MRO) industrial equipment and supplies, for stock and non-stock items, for Maintenance Operations. This is a term bid which states that the Board may purchase quantities, as may be required, at firm percentage discounts, but is not obligated to purchase any guaranteed amount. Of the 513 vendors sent bid forms or card notices of this advertised bid, 49 responded, with 43 regular bids, 2 bids not meeting specifications and 4 no bids.

A recommendation for Ace Lock and Security Supply, of Union, New Jersey, is being held for further evaluation and will be presented at a future Board meeting.

The vendors recommended for award are local, regional and nationally established industry leaders, as well as Minority vendors and small businesses, which provide Maintenance, Repair and Operating (MRO) items. The award enables Procurement to efficiently and economically secure District requirements, at competitive prices, and to leverage the District's purchasing power with manufacturers on volume commodities.

Fund Source
0100 - General

M/WBE Eligibility
Female - No Dollar Amount
Hispanic Female - No Dollar Amount
Hispanic Male - No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 051-DD09 – **INDUSTRIAL EQUIPMENT AND SUPPLIES CATALOG DISCOUNT BID**, to purchase, at firm percentage discounts, quantities, as may be required, of Maintenance, Repair and Operating (MRO) industrial equipment and supplies, for stock and non-stock items for Maintenance Operations, during the term of the bid, effective May 19, 2004, through May 18, 2006, as follows:

- a. Building/Construction supplies and equipment.
- b. Carpet and carpet supplies (for stock).
- c. Caulking.
- d. Ceiling tile and supplies.
- e. Door hardware supplies.
- f. Electrical supplies and equipment.
- g. Electronic supplies and equipment.
- h. Floor tiles and supplies (for stock).
- i. General purpose batteries.
- j. Glass.
- k. Glazing sheets.
- l. Ladders.
- m. Material handling supplies and equipment.
- n. Plastic laminates (mica).
- o. Plumbing supplies and equipment.
- p. Privacy lattice.
- q. Roof siding.
- r. Roofing supplies.
- s. Safety products.
- t. Signage (non-marquee signs).
- u. Steel and metal products.
- v. Welding gases, equipment and supplies.
- w. Wood paneling.

- 1. A & B HARDWARE, INC.
2851 N.W. 27 AVENUE
MIAMI, FL 33142
OWNER: MARIA B. LLERENA, PRESIDENT

(HM)

Item 1 - Industrial equipment and supplies catalog discount @ 10%.

2. ACCREDITED LOCK SUPPLY COMPANY
1161 PATERSON PLANK ROAD
SECAUCUS, NJ 07094-2715
OWNER: RON WEAVER, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 51%.

3. ADAMS ELECTRICAL SERVICE, INC.
242 S.W. 5 STREET
MIAMI, FL 33015
OWNER: MARGERET ADAMS, C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 1%.

4. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155
OWNER: VIVIAN CASTELLANOS, PRESIDENT (HF)

Item 1 - Industrial equipment and supplies catalog
discount @ 12%.

5. ALL RACK & SHELVING, INC.
10930 S.W. 129 STREET
MIAMI, FL 33176
OWNER: RON ROSSITER, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

6. ALRO INDUSTRIAL SUPPLY
12490 49 STREET NORTH
CLEARWATER, FL 33762
OWNER: AL GLICK, CHAIRMAN/C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 7%.

7. ARMCHEM INTERNATIONAL CORPORATION
3563 N.W. 53 COURT
FORT LAUDERDALE, FL 33309
OWNER: ANDREW BRAHMS, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

8. B & R ELECTRONICS SUPPLY, INC.
8786 S.W. 129 STREET
MIAMI, FL 33176
OWNER: JOHN W. BENNETT, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 5%.

9. BESTWAY INDUSTRIAL SUPPLY, INC.
3213 ANDERSON ROAD
ORLANDO, FL 32806
OWNER: WAYNE R. SMITH, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

10. BISCAYNE ELECTRIC & HARDWARE DISTRIBUTORS, INC.
1140 N.W. 159 DRIVE
MIAMI, FL 33169
OWNER: VICKI SPELTON, C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 40%.

11. CONDO ELECTRIC INDUSTRIAL SUPPLY, INC.
3746 EAST 10 COURT
HIALEAH, FL 33013
OWNER: JOSE G. ESPINOLA, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

12. DEWITT TOOL COMPANY, INC.
6550 N.W. 72 AVENUE
MIAMI, FL 33166
OWNER: MARC BARNETT

Item 1 - Industrial equipment and supplies catalog
discount @ 70%.

13. DOUGLAS EQUIPMENT COMPANY
7124 N.W 72 AVENUE
MIAMI, FL 33166
OWNER: DANTE FONDA, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

14. EMERGENCY GUIDANCE SYSTEMS, INC.
50050 RED RUN
MARCELLUS, MI 49067
OWNER: NANCY BRIGNALL, C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 50%.

15. FASTENAL COMPANY
4728 N.W. 167 STREET
MIAMI, FL 33014
OWNER: BOB KIERLIN, CHAIRMAN OF THE BOARD

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

16. FLORIDA BEARINGS, INC.
3164 NORTH MIAMI AVENUE
MIAMI, FL 33127
OWNER: PATTI MARCHETTI, SECRETARY

Item 1 - Industrial equipment and supplies catalog
discount @ 50%.

17. GLOBAL INDUSTRIAL PRODUCTS
13170 N.W. 43 AVENUE
OPA-LOCKA, FL 33054
OWNER: MARIO E. HERNANDEZ, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 50%.

18. GRAINGER INDUSTRIAL SUPPLY
2255 N.W. 89 PLACE
MIAMI, FL 33172
OWNER: RICHARD KEYSER, PRESIDENT/C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

19. GRAYBAR ELECTRIC
2111 N.W. 22 AVENUE
MIAMI, FL 33142
OWNER: ROBERT A. REYNOLDS, JR.
CHAIRMAN/PRESIDENT/C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

20. INTERLINE BRANDS, INC.
D.B.A. SEXAUER
531 CENTRAL PARK AVENUE
SCARSDALE, NY 10583
OWNER: FRED BRAVO, VICE PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 25%.

21. ITW, INC.
D.B.A. AAA TOOL AND SUPPLY
4632 NORTH POWERLINE ROAD
POMPANO, FL 33073
OWNER: MOE BERGER, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 1%.

22. JELD-WEN, INC.
D.B.A. PAXTON/PATTERSON
5719 WEST 65 STREET
CHICAGO, IL 60638
OWNER: R. L. WENDT, CHAIRMAN

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

23. JFC DISTRIBUTORS, LLC
216 ALBRIGHTON COURT
LONGWOOD, FL 32779
OWNER: CARL E. FIELDER

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

24. KLINGSPOR ABRASIVES
2555 TATE BOULEVARD S.E.
HICKORY, NC 28603-2367
OWNER: CHRISTOPH KLINGSPOR, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 37-1/2%.

25. LEHMAN PIPE AND PLUMBING SUPPLY
230 N.W. 29 STREET
MIAMI, FL 33127
OWNER: DENNIS J. LEHMAN, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 18%.

26. MCKINSEY STEEL AND SUPPLY OF FLORIDA, INC.
817 N.W. 5 AVENUE
FORT LAUDERDALE, FL 33311
OWNER: WARREN THOMAS, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 20%.

27. MEDLEY STEEL AND SUPPLY, INC.
9925 N.W. 116 WAY
MEDLEY, FL 33178
OWNER: ORLANDO A. GOMEZ, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 1/2%.

28. METER-TREATER, INC.
1349 SOUTH KILLIAN DRIVE
LAKE PARK, FL 33403
OWNER: STANLEY F. ALLINA, JR.

Item 1 - Industrial equipment and supplies catalog
discount @ 20%.

29. MIAMI BEARING SERVICE, INC.
3701 N.W. 32 AVENUE
MIAMI, FL 33142
OWNER: PATTI MARCHETTI, CORPORATE SECRETARY

Item 1 - Industrial equipment and supplies catalog
discount @ 50%.

30. MIAMI BREAKER, INC.
7060 N.W. 52 STREET
MIAMI, FL 33166
OWNER: FEDERICO ANSELMETTI, PRESIDENT (HM)

Item 1 - Industrial equipment and supplies catalog
discount @ 5%.

31. MIDWEST SHOP SUPPLIES, INC.
D.B.A. MIDWEST TECHNOLOGY
2600 BRIDGEPORT DRIVE
SIOUX CITY, IA 51111
OWNER: LINDA A. FLOM, C.E.O. (WF)

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

32. MSC INDUSTRIAL SUPPLY COMPANY
2810 N.W. 79 AVENUE
MIAMI, FL 33122
OWNER: MITCHELL JACOBSON, CHAIRMAN/C.E.O.

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

33. OFFICE EXPRESS SUPPLY, INC.
8005 WEST 20 AVENUE
HIALEAH, FL 33014
OWNER: LIBIA FUENTES, DIRECTOR

(HM)

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

34. PRO GROUP, INC.
D.B.A. ADAPTO STORAGE PRODUCTS
625 EAST 10 AVENUE
HIALEAH, FL 33010
OWNER: ROBERT AMMERMAN, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 35%.

35. PROFESSIONAL SIGNS, INC.
6460 S.W. 35 STREET
MIAMI, FL 33155
OWNER: SERGIO S. BERTOT, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 15%.

36. REXEL/CONSOLIDATED ELECTRIC SUPPLY
5701 N.W. 35 AVENUE
MIAMI, FL 33142
OWNER: RICHARD S. WATERMAN, VICE PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 25%.

37. RONNIE'S ACE HARDWARE, INC.
13718 S.W. 152 STREET
MIAMI, FL 33177
OWNER: RON BERMAN

Item 1 - Industrial equipment and supplies catalog
discount @ 10%.

38. SOUTHERN LOCK AND SUPPLY COMPANY
10910 ENDEAVOR WAY
LARGO, FL 33777
OWNER: MARVIN CUTSON

Item 1 - Industrial equipment and supplies catalog
discount @ 50%.

39. SPECIALTY PRODUCTS AND INSULATION COMPANY
1711 N.W. 33 STREET
POMPANO BEACH, FL 33064
OWNER: RON KING, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 1%.

40. SUPER BRITE SCREW CORPORATION
7265 WEST 19 COURT
HIALEAH, FL 33014
OWNER: FELIX INFIESTA, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 75%.

41. THE GALA GAS COMPANY
D.B.A. ISOGAS
310 N.W. 24 STREET
MIAMI, FL 33127
OWNER: ROBERT D. LEAMAN, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 1%.

42. WILSONART INTERNATIONAL, INC.
1331 N.W. 82 AVENUE
MIAMI, FL 33126
OWNER: WILLIAM R. REEB, PRESIDENT

Item 1 - Industrial equipment and supplies catalog
discount @ 55%.

43. Authorize Procurement Management Services to purchase
up to the total estimated amount of \$5,000,000.

EM/lja