

Financial Affairs
Edward Marquez, Chief Financial Officer

**SUBJECT: AWARD BID NO. 071-DD07 - ORIGINAL EQUIPMENT
MANUFACTURER'S (OEM) REPLACEMENT PARTS AND SERVICE II**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on January 13, 2004, is to establish a contract, to purchase, at firm labor rates and parts discounts, quantities, as may be required, of Original Equipment Manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 99 vendors sent bid forms or card notices of this advertised bid, 11 responded, with 6 bids meeting specifications, 2 bids not meeting specifications and 3 no bids.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 071-DD07 - ORIGINAL EQUIPMENT MANUFACTURER'S (OEM) REPLACEMENT PARTS AND SERVICE II, to purchase, at firm labor rates and parts discounts, quantities, as may be required, of Original Equipment Manufacturer's (OEM) replacement parts and service, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective May 19, 2004, through January 31, 2006, as follows:

1. ATLANTIC FORD TRUCK SALES
2565 WEST STATE ROAD 84
FORT LAUDERDALE, FL 33312
OWNER: JOSEF A. LUCK, PRESIDENT

Low Unit Price (parts and labor): Items 5, 6 and 7.
Second Low Discount: Items 5 and 7.

Item 5 - Cummins - OEM parts @ 15% discount.
Labor rate @ \$60 per hour.

Item 6 - Detroit Diesel - OEM parts @ 15% discount.
Labor rate @ \$60 per hour.

Item 7 - Allison Transmission - OEM parts @ 15%
discount.
Labor rate @ \$60 per hour.

2. FLORIDA DETROIT DIESEL - ALLISON
2277 N.W. 14 STREET
MIAMI, FL 33215
OWNER: OSVALDO MARCHANTE, C.E.O.

Low Discount: Item 6.
Second Low Discount: Item 7.

Item 6 - Detroit Diesel - OEM parts @ 20% discount.

Item 7 - Allison Transmission - OEM parts @ 15%
discount.

3. PALM TRUCK CENTERS, INC.
2441 SOUTH STATE ROAD 7
FORT LAUDERDALE, FL 33317-6999
OWNER: VICTOR WEIGER, CHAIRMAN

Second Low Discount: Items 1 and 2.
Second Low Unit Price (parts and labor): Items 1 and 2.

Item 1 - Chevrolet - OEM parts @ 12% discount.
Labor rate @ \$78 per hour.

Item 2 - GMC - OEM parts @ 12% discount.
Labor rate @ \$78 per hour.

4. PALMETTO FORD
7245 N.W. 36 STREET
MIAMI, FL 33166
OWNER: ROBERT YGLESIAS, PRESIDENT

Low Discount: Items 5 and 7.
Second Low Discount: Item 6.
Second Low Unit Price (parts and labor): Items 5, 6 and 7.

Item 5 - Cummins - OEM parts @ 23% discount.
Labor rate @ \$70 per hour.

Item 6 - Detroit Diesel - OEM parts @ 19% discount.
Labor rate @ \$70 per hour.

Item 7 - Allison Transmission - OEM parts @ 19% discount.
Labor rate @ \$70 per hour.

5. RECHTIEN INTERNATIONAL TRUCKS
7227 N.W. 74 AVENUE
MIAMI, FL 33166
OWNER: RICHARD C. RECHTIEN, DEALER PRINCIPAL

Low Discount: Items 3 and 4.
Low Unit Price (parts and labor): Items 3 and 4.

Item 3 - International Truck - OEM parts @ 25% discount.
Labor rate @ \$58 per hour.

Item 4 - Integrated Coach - OEM parts @ 25% discount.
Labor rate @ \$58 per hour.

6. TRUCKMAX, INC.
6000 N.W. 77 COURT
MIAMI, FL 33166
OWNER: ROBERT J. DOLLAR, PRESIDENT

Low Discount: Items 1 and 2

Low Unit Price (part and labor): Items 1 and 2.

Item 1 - Chevrolet - OEM parts @ 40% discount.

Labor rate @ \$60 per hour.

Item 2 - GMC - OEM parts @ 40% discount.

Labor rate @ \$60 per hour.

7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,250,000.

EM/lja