

Business Operations  
J.E. Surash, P.E., Chief Business Officer

**SUBJECT:            AWARD TO SAL'S ABATEMENT CORPORATION  
                      PROJECT NO. ASB&M/TB-2004-GR-5&6  
                      TERM CONTRACT 2004-2005  
                      GENERAL ASBESTOS AND MOLD REMEDIATION  
                      VARIOUS LOCATIONS**

**COMMITTEE:        BUSINESS AND FINANCIAL SERVICES**

This is one of three term contracts for remediation of asbestos and mold containing materials in Miami-Dade County Public Schools' facilities in Access Centers 1&2, 3&4, and 5&6. Prequalified contractors were permitted to bid on more than one contract. However, no contractor is to be awarded more than one contract. Awards and assignment of contracts will be made to the three lowest, responsive bidders. If a bidder was the successful low bidder for more than one contract, the bidder was allowed to choose which contract to accept.

The term of this contract is for one year, commencing on June 17, 2004 or a maximum of \$500,000, whichever occurs first. If the maximum expenditure is reached prior to expiration of the contract term, the contract value may be extended for an additional \$500,000, contingent upon Board approval. At the Board's sole option, this contract may be extended, at original prices and under the same terms and conditions, for one (1) additional year.

Bids were based on submission of two multipliers to be applied to pre-established unit prices. The prime multiplier applies to abatement and installation work when the contractor is performing work in its assigned region acting as the prime contractor. The alternate multiplier applies to abatement and installation work when the contractor is performing work outside of its assigned region, acting as an alternate contractor. There is no guaranteed minimum amount of work or compensation under this contract.

Individual work orders will be assigned for specific projects during the term of the contract. The compensation amount and duration of each specific project will be specified with each work order assignment.

Advertised bids received and opened on June 8, 2004 by The School Board of Miami-Dade County, Florida have been tabulated and analyzed as follows:

**REPLACEMENT  
E - 52**

| <u>BIDDER</u>  | <u>BOND/<br/>CHECK</u> | <u>PRIME<br/>MULTIPLIER</u> | <u>ALTERNATE<br/>MULTIPLIER</u> |
|--|------------------------|-----------------------------|---------------------------------|
| MCO Environmental, Inc.*<br>Miami, FL                            | 5%                     | .896                        | .896                            |
| Sal's Abatement Corp.<br>Miami, FL                               | Check<br>\$25,000      | .957                        | .957                            |
| Wortech Associates, Inc.**<br>Pompano Beach, FL                  | None<br>submitted      | .995                        | 1.055                           |
| Cross Environmental Svcs.<br>Crystal Springs, FL                 | 5%                     | 1.15                        | 1.25                            |
| Decon Environmental &<br>Engineering, Inc.<br>Ft. Lauderdale, FL | Bid Bond<br>\$25,000   | 1.27                        | 1.29                            |

\*MCO Environmental, Inc is being recommended for award of contract ASB&M/TB-2004-GR-3&4.

\*\*Wortech Associates did not submit a bid surety as required by the specifications, therefore, is not considered for award.

Fund Source

Fund 0360: Program 1568: Location 9115: Object 5680: Function 7400

Seven Prequalified contractors were notified of this project and Seven firms picked up plans and specifications.

The Principal/Owner of Sal's Abatement Corporation is Maria Dellutri.

M/WBE Eligibility

None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida award Project No. ASB&M/TB-2004-GR-5&6, General Asbestos and Mold Remediation, to Sal's Abatement Corporation in the amount of \$500,000.

JA/nc