

Financial Affairs
Edward Marquez, Chief Financial Officer

SUBJECT: CORRECT AWARD CONTRACT NO. 154-CC04 – NETWORK-CONNECTIVITY DEVICES

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

This contract was awarded by the Board on August 20, 2003, to purchase, at firm discounts, quantities, as may be required, of network-connectivity devices, for Information Technology Services.

The August 20, 2003, Board Agenda Item G-99 incorrectly listed the total estimated award amount for a one-year period instead of a two-year period. This Board item reflects a correction to the award amount.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **CORRECT AWARD** Contract No. 154-CC04 – NETWORK-CONNECTIVITY DEVICES, to purchase, at firm discounts, quantities, as may be required, of network-connectivity devices, for Information Technology Services, during the term of the bid, effective August 20, 2003, through June 30, 2005, as follows:

1. ALLTEL COMMUNICATIONS PRODUCTS, INC.
13560 MORRIS ROAD
ALPHARETTA, GA 30004
OWNER: KEITH KOSTUCH, SENIOR VICE PRESIDENT

Item 1 - 3Com @ 31% discount.

2. AMERTEK NETWORKS
D.B.A. AMER.COM
7259 BRYAN DAIRY ROAD
LARGO, FL 33777
OWNER: SCOTT BARRETT, PRESIDENT

Item 19 - Amer.Com. @ 35% discount.

3. DALY COMPUTERS
22521 GATEWAY CENTER DRIVE
CLARKSBURG, MD 20871
OWNER: RYAN T. YU, PRESIDENT

Item 1 - 3Com @ 30% discount.
Item 2 - Belden @ 25% discount.
Item 3 - Belkin @ 30% discount.
Item 4 - Cabletron @ 30% discount.
Item 5 - Cisco @ 25% discount.
Item 6 - Digi @ 37% discount.
Item 7 - D-Link @ 20% discount.
Item 9 - IBM @ 10% discount.
Item 10 - Intel @ 27% discount.
Item 11 - Iomega @ 15% discount.
Item 12 - Kensington @ 35% discount.
Item 13 - Linksys @ 37% discount.
Item 16 - Seagate @ 10% discount.
Item 17 - US Robotics @ 20% discount.
Item 18 - Western Digital @ 30% discount.

4. INSIGHT PUBLIC SECTOR, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNER: COMARK, INC.

Item 7 - D-Link @ 20% discount.
Item 8 - Hewlett Packard @ 35% discount
Item 10 - Intel @ 15% discount.

5. MICROWAREHOUSE GOV/ED, INC.
535 CONNECTICUT AVENUE
NORWALK, CT 06854
OWNER: JERRY YORK, C.E.O.

Item 2 - Belden @ 30% discount.
Item 3 - Belkin @ 25% discount.
Item 4 - Cabletron @ 20% discount.
Item 9 - IBM @ 25% discount.
Item 11 - Iomega @ 30% discount.
Item 12 - Kensington @ 30% discount.
Item 16 - Seagate @ 25% discount.
Item 17 - US Robotics @ 20% discount.
Item 18 - Western Digital @ 25% discount.

6. NORTEL NETWORKS
980 S.E. 6 TERRACE
POMPANO BEACH, FL 33060
OWNER: FRANK DUNN, PRESIDENT/C.E.O.

Item 15 - Nortel @ 38% discount.

7. POMEROY IT SOLUTIONS
5773 N.W. 158 STREET
MIAMI LAKES, FL 33014
OWNER: DAVID B. POMEROY, C.E.O.

Item 5 - Cisco @ 40.6% discount.
Item 6 - Digi @ 30% discount.
Item 8 - Hewlett Packard @ 36% discount.
Item 10 - Intel @ 30% discount.

8. PROSYS INFORMATION SYSTEMS, INC.
13876 S.W. 119 AVENUE
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT

Item 5 - Cisco @ 38.2% discount.

9. TECH DEPOT
6 CAMBRIDGE DRIVE
TRUMBULL, CT 06611
OWNER: OFFICE DEPOT

Item 2 - Belden @ 18% discount.
Item 9 - IBM @ 10% discount.
Item 11 - Iomega @ 15% discount.
Item 15 - Nortel @ 16% discount.
Item 17 - US Robotics @ 7% discount.

10. TELECOM ENGINEERING CONSULTANTS, INC.
9400 N.W. 25 STREET
MIAMI, FL 33172
OWNER: VALETINE SELLATI, C.O.B.

Item 1 - 3Com @ 50% discount.
Item 3 - Belkin @ 40% discount.
Item 6 - Digi @ 60% discount.
Item 7 - D-Link @ 40% discount.
Item 12 - Kensington @ 24% discount.
Item 13 - Linksys @ 40% discount.
Item 14 - Netgear @ 35% discount.
Item 15 - Nortel @ 30% discount.
Item 16 - Seagate @ 40% discount.
Item 18 - Western Digital @ 15% discount.

11. UNITED DATA TECHNOLOGIES
7212 N.W. 56 STREET
MIAMI, FL 33166
OWNER: GERARD AMARO, PRESIDENT

Item 8 - Hewlett Packard @ 37% discount.
Item 14 - Netgear @ 35% discount.

12. WYSIWYG ENTERPRISES, INC.
7260 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT

Item 13 - Linksys @ 44% discount.
Item 14 - Netgear @ 39% discount.

13. Authorize Procurement Management Services to purchase up to the total estimated amount of \$3,688,138.91.

EM/lja