

June 2, 2004

Financial Affairs
Edward Marquez, Chief Financial Officer

**SUBJECT: AWARD BALANCE BID NO. 015-DD05 – AUDIO VISUAL,
TELEVISION, RADIO AND MISCELLANEOUS STUDIO EQUIPMENT**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on January 27, 2004, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of audio visual, television, radio and miscellaneous studio equipment, for use by various Miami-Dade County public schools. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 348 vendors sent bid forms or card notices of this advertised bid, 37 responded, with 29 regular bids, 1 non-responsive bid and 7 no bids.

Fund Source
Various

M/WBE Eligibility
Hispanic Male - \$47,274.25

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD BALANCE Bid No. 015-DD05 – AUDIO VISUAL, TELEVISION, RADIO AND MISCELLANEOUS STUDIO EQUIPMENT**, to purchase, at firm unit prices, quantities, as may be required, of audio visual, television, radio and miscellaneous studio equipment, for use by various Miami-Dade County public schools, during the term of the bid, effective June 16, 2004, through April 14, 2006, as follows:

1. **ADVANCED MICRO SERVICES**
12036 S.W. 132 COURT
MIAMI, FL 33186 ESTIMATE \$49,660
OWNER: ALAIN AGRAMONTE, PRESIDENT

Low Unit Price Meeting Specifications: Item 33.

Item 33 - Video-camera light kit, portable @ \$764 each.

2. AFFORDABLE COMPUTER PRODUCTS
3204 SKYLANE DRIVE, SUITE 5
CARROLLTON, TX 75006 ESTIMATE \$21,032
OWNER: CHARLES P. MORRIS, PRESIDENT

Low Unit Price Meeting Specifications: Item 22.

Item 22 - Listening center with headsets @ \$52.58 each.

3. SCHOOL SPECIALTY, INC.
100 PARAGON PARKWAY
MANSFIELD, OH 44903 ESTIMATE \$30,316
OWNER: DAVID J. VANDER ZANDEN, PRESIDENT/C.E.O.

Low Unit Price Meeting Specifications: Item 21.

Item 21 - Cassette tape recorder @ \$75.79 each.

4. SOUTHERN BUSINESS COMMUNICATIONS, INC.
1801 S. PERIMETER ROAD, SUITE 120
FORT LAUDERDALE, FL 33309 ESTIMATE \$385,183.50
OWNER: TOM JOHNSON, PRESIDENT/C.E.O.

Low Unit Price Meeting Specifications: Items 24, 25, 30
and 31.

Item 24 - Projection system, portable, 1300 lumens @
\$974.95 each.

Item 25 - Projection system, portable, 2500 lumens @
\$1,869 each.

Item 30 - Portable stereo @ \$92.47 each.

Item 31 - Boombox, CD/Radio/Cassette @ \$62.23 each.

5. TRANSWORLD SERVICES, INC.
2025 N.W. 102 AVENUE, WAREHOUSE 101
MIAMI, FL 33172 ESTIMATE \$47,274.25
OWNER: JUAN DE MIGUEL, PRESIDENT (HM)

Low Unit Price Meeting Specifications: Items 16 through 19.

Item 16 - DVD player @ \$67.79 each.
Item 17 - VCR/DVD combo machine @ \$135.80 each.
Item 18 - Video cassette recorder @ \$55.82 each.
Item 19 - Video receiver @ \$81.90 each.

6. VALIANT IMC
55 RUTA COURT
SOUTH HACKENSACK, NJ 07606 ESTIMATE \$112,840
OWNER: D. RON WOLSTEN, DIRECTOR OF SALES

Low Unit Price Meeting Specifications: Item 23.

Item 23 - Projection system, portable, 1000 lumens @
\$868 each.

7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$646,305.75.

EM/lja