

October 6, 2004

Business, Operations, Finance and Construction  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 001-EE08 – COSMETOLOGY FURNITURE,  
EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT (REBID)**

**COMMITTEE: BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on August 17, 2004, is to establish a contract, to purchase, at firm educational discounts, quantities, as may be required, of cosmetology furniture, equipment and supplies, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at firm educational discounts, but is not obligated to purchase any guaranteed amount. Of 27 vendors sent bid forms or card notices of this advertised bid, 7 responded, with 7 regular bids.

Fund Source  
0100 - General

M/WBE Eligibility  
Female

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 001 - EE08 – COSMETOLOGY FURNITURE, EQUIPMENT AND SUPPLIES, CATALOG DISCOUNT (REBID), to purchase, at firm educational discounts, quantities, as may be required, of cosmetology furniture, equipment and supplies, for various locations, during the term of the bid, effective October 20, 2004, through October 19, 2006, as follows:

1. **BURMAX COMPANY, INC.**  
28 BARRETTS AVENUE  
HOLTSVILLE, NY 11742-2127  
OWNER: BURTON SCHEFF

Item 1 - Purchase order @ 5%.  
Item 2 - Credit card @ 0%.

2. HAIR CARE BEAUTY SUPPLIES  
1340 STIRLING ROAD  
DANIA BEACH, FL 33004  
OWNER: BARBARA BERMAN, PRESIDENT

Item 1 - Purchase order @ 0% discount.  
Item 2 - Credit card 0% discount.

3. HARVEY SCHILLECI  
1791 BLOUNT ROAD, SUITE 905  
POMPANO BEACH, FL 33069  
OWNER: HARVEY SCHILLECI, PRESIDENT

Item 1 - Purchase order @ 5% discount.  
Item 2 - Credit card @ 5% discount.

4. MARIANNA INDUSTRIES, INC.  
11222 "I" STREET  
OMAHA, NE 68137-1296  
OWNER: MIKE COSENTINO, SR., PRESIDENT

Item 1 - Purchase orders.

- 3% - Cosmetology equipment: chairs, stationary dryers, display furniture, bowls, tables, etc.
- 4% - Small appliances: hand-held dryers, curling irons, professional clippers and blades.
- 5% - Manicure wet goods: Acetone & non acetone polish removers, warm O lotions, isopropyl alcohol and anti-bacterial hand soap, etc.
- 8% - Custom-built student kits (cosmetology, manicure etc.).
- 10% - Hair-grooming supplies & sundries: Color, tint, hair spray, shampoo, gel, lotion, rinse, conditioner, permanent waves, rods, rollers, styling combs, brushes, capes, towels, etc.

Item 2 - Credit card.

- 3% - Cosmetology equipment: chairs, stationary dryers, display furniture, bowls, tables, etc.
- 4% - Small appliances: hand-held dryers, curling irons, professional clippers and blades.
- 5% - Manicure wet goods: Acetone & non acetone polish removers, warm O lotions, isopropyl alcohol and anti-bacterial hand soap, etc.

8% - Custom-built student kits (cosmetology, manicure, etc.)

10% - Hair-grooming supplies & sundries: Color, tint, hair spray, shampoo, gel, lotion, rinse, conditioner, permanent waves, rods, rollers, styling combs, brushes, capes, towels, etc.

5. MORRIS FLAMINGO STEPHAN  
204 EASTGATE DRIVE  
DANVILLE, IL 61834  
OWNER: TERRY HASS, C.E.O.

Item 1 - Purchase order @ 1% discount.

Item 2 - Credit card @ 0% discount.

6. P.S. PIBBS, INC.  
133-15 32 AVENUE  
FLUSHING, NY 11354  
OWNER: DAMIANO PETRUCCELLI, PRESIDENT

Item 1 - Purchase order @ 40% discount.

Item 2 - Credit card @ 40% discount.

7. SUN C., INC. (FKA SUNKIST CONSTRUCTION, INC.)  
11631-1 EAST COLUMBIA PARK DRIVE  
JACKSONVILLE, FL 32258  
OWNER: PERRI H. BRANDON, PRESIDENT (WF)

Item 1 - Purchase order @ 50% discount.

Item 2 - Credit card @ 50% discount.

8. Authorize Procurement Management Services to purchase up to the total estimated amount of \$150,000.

OSP/lja