

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 075-DD08 – ART SUPPLIES AND EQUIPMENT
CATALOG DISCOUNT**

COMMITTEE: BUSINESS AND FINANCIAL SERVICES

The purpose of this bid, opened on August 17, 2004, is to purchase, at educational discounts, quantities, as may be required, of art supplies and equipment, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at educational discounts, but is not obligated to purchase any guaranteed amount. Of the 75 vendors sent bid forms or card notices of this advertised bid, 23 responded, with 20 regular bids, 2 non-responsive bids and 1 no bid.

Fund Source
0100 - General

M/WBE Eligibility
Hispanic Female
Female

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 075-DD08 – ART SUPPLIES AND EQUIPMENT CATALOG DISCOUNT, to purchase, at educational discounts, quantities, as may be required, of art supplies and equipment, for various locations, during the term of the bid, effective November 17, 2004, through November 16, 2006, as follows:

1. ABC SCHOOL SUPPLY
 DIVISION OF CHILDCRAFT EDUCATION CORPORATION
 2920 OLD TREE DRIVE
 LANCASTER, PA 17603-94
 OWNER: RONALD SUCHODOLSKI, PRESIDENT

Item 1 - Purchase order @ 18%.
Item 2 - Credit card @ 18%.

2. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

Item 1 - Purchase order @ 12%.
Item 2 - Credit card @ 12%.

3. AXNER COMPANY, INC.
490 KANE COURT
OVIEDO, FL 32765
OWNER: HOWARD AXNER, PRESIDENT

Item 1 - Purchase order @ 10% blue heron tools, books,
videos and spectrum glazes.
Item 2 - Credit card @ 10% blue heron tools, books, videos
and spectrum glazes.

4. CUTLASS ENTERPRISES, INC./BENNETT POTTERY
SUPPLY
431 ENTERPRISE STREET
OCOEE, FL 34761
OWNER: JOAN RONHOCK, VICE PRESIDENT

Item 1 - Purchase order @ 0%.
Item 2 - Credit card @ 0%.

5. C & F WHOLESALE CERAMICS, INC.
3241 EAST 11 AVENUE
HIALEAH, FL 33013
OWNER: CANDACE CREWS, PRESIDENT (WF)

Item 1 - Purchase order @ 30%.
Item 2 - Credit card @ 30%.

6. CHILDCRAFT EDUCATION CORPORATION
2920 OLD TREE DRIVE
LANCASTER, PA 17603
OWNER: RONALD SUCHODOLSKI, PRESIDENT

Item 1 - Purchase order @ 10%.
Item 2 - Credit card @ 10%.

7. DICK BLICK COMPANY
695 U.S. HIGHWAY 150 EAST
GALESBURG, IL 61402
OWNER: ROBERT BUCHSBAUM, PRESIDENT

Item 1 - Purchase order @ 18%.

Item 2 - Credit card @ 18%.

8. GET SMART, INC.
8700 S.W. 137 COURT
MIAMI, FL 33183
OWNER: CAROLE BERNSTEIN, PRESIDENT

Item 1 - Purchase order @ 10%.

Item 2 - Credit card @ 10%.

9. HIGHSMITH, INC.
W5527 STATE ROAD 106
P.O. BOX 800
FORT ATKINSON, WI 53538-0800
OWNER: DUNCAN HIGHSMITH
C.O.B. OF DIRECTORS/PRESIDENT

Item 1 - Purchase order @ 8%.

Item 2 - Credit card @ 8%.

10. HOLMQUIST EDUCATIONAL CONSULTANTS, INC.
3315 SILVERPOND DRIVE
PLANT CITY, FL 33566
OWNER: STEPHANIE HOLMQUIST, PRESIDENT

Item 1 - Purchase order @ 2%.

Item 2 - Credit card @ 1%.

11. LAKESHORE LEARNING MATERIALS
2695 EAST DOMINGUEZ STREET
CARSON, CA 90810
OWNER: MIKE KAPLAN, PRESIDENT

Item 1 - Purchase order @ 5%.

Item 2 - Credit card @ 5%.

12. MIAMI CLAY COMPANY
270 N.E. 183 STREET
MIAMI, FL 33179
OWNER: BARBARA GOLDBERG, PRESIDENT

Item 1 - Purchase order @ 15.5%.
Item 2 - Credit card @ 17.5%.

13. MIDWEST TECHNOLOGY PRODUCTS
2600 BRIDGEPORT DRIVE
SIOUX CITY, IA 51111
OWNER: LINDA A. FLOM, C.E.O.

(WF)

Item 1 - Purchase order @ 10%.
Item 2 - Credit card @ 10%.

14. NASCO
901 JANESVILLE AVENUE
FORT ATKINSON, WI 53538-0901
OWNER: DEAN JOHNSON, C.E.O.

Item 1 - Purchase order @ 5% items with prefix "Z".
20% all other items listed in catalog.

15. ORIENTAL TRADING COMPANY, INC.
5455 SOUTH 90 STREET
OMAHA, NE 68127-3501
OWNER: STEVE FRARY, PRESIDENT

Item 1 - Purchase order @ 5%.
Item 2 - Credit card @ 5%.

16. PAXTON/PATTERSON LLC
5719 WEST 65 STREET
CHICAGO, IL 60638
OWNER: ROLAND R. JOHNSON, JR.
VICE PRESIDENT, SALES AND MARKETING

Item 1 - Purchase order @ 10%.
Item 2 - Credit card @ 10%.

17. S & S WORLDWIDE
75 MILL STREET
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT

Item 1 - Purchase order @ 10%.

Item 2 - Credit card @ 10%.

18. SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: DAVE VANDER ZANDEN, PRESIDENT/C.E.O.

Item 1 - Purchase order @ 20%.

Item 2 - Credit card @ 20%.

19. SUN C. INC. (FKA SUNKIST CONSTRUCTION, INC.)
11631-1 EAST COLUMBIA PARK DRIVE
JACKSONVILLE, FL 32258
OWNER: PERRI H. BRANDON, PRESIDENT (WF)

Item 1 - Purchase order @ 50%.

Item 2 - Credit card @ 50%.

20. UTRECHT MANUFACTURING CORPORATION
6 CORPORATE DRIVE
CRANBURY, NJ 08512
OWNER: JOHN DOWERS, C.E.O.

Item 1 - Purchase order @

\$2,000 @ 10% discount.

\$5,000 @ 12% discount.

\$10,000 @ 15% discount.

\$20,000 @ 20% discount.

\$50,000 @ 25% discount.

\$50,000 and over @ 30% discount.

Item 2 - Credit card @
\$2,000 @ 10% discount.
\$5,000 @ 12% discount.
\$10,000 @ 15% discount.
\$20,000 @ 20% discount.
\$50,000 @ 25% discount.
\$50,000 and over @ 30% discount.

21. Authorize Procurement Management Services to purchase up to the total estimated amount of \$200,000.

OSP/lja