

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BALANCE OF BID NO. 117-DD02 – CUSTODIAL  
CLEANING PRODUCTS AND SUPPLIES**

**COMMITTEE:       BUSINESS AND FINANCIAL SERVICES**

The purpose of this bid, opened on August 3, 2004, is to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning products and supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 171 vendors sent bid forms or card notices of this advertised bid, 26 responded, with 21 bids meeting specification, 3 bids not meeting specifications and 2 no bids.

Items on this M-DCPS bid were benchmarked against the Broward County Public Schools and the School Board of Marion County contracts and found to have lower pricing.

Identical prices were submitted on Item 20 - Bottle, spray with trigger, by Ideal Supply, Inc., of Oakland Park, Florida, and Calico Industries, Inc., of Annapolis Junction, Maryland. The recommendation reflects the award of this tie low bid item to Ideal Supply, Inc., of Oakland Park, Florida, inasmuch as the vendor is a Broward County vendor, pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Ideal Supply, Inc. made an error in pricing and has elected, by letter, on file, to pay the bid liquidated damages in the amount of \$734.82, pursuant to Board Rule 6Gx13- 3C-1.08 -- Performance and Payment Security, Declining a Bid Award, and Bonding Company Qualifications.

Inasmuch as all bids received for Item 28 - Gloves, non-latex, did not meet specifications or are considered excessive under current market conditions, the recommendation reflects that all bids received for this item be rejected. Competitive prices will be solicited for this item as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100 - General

M/WBE Eligibility  
Female - \$8,208  
Hispanic Male - \$131,700.50

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD BALANCE** of Bid No. 117-DD02 – CUSTODIAL CLEANING PRODUCTS AND SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning products and supplies, for Stores and Mail Distribution stock, during the term of the bid, effective December 15, 2004, through September 9, 2005, as follows:

1. **AARON INDUSTRIAL SAFETY**  
6871 N.W. 37 COURT  
MIAMI, FL 33147 ESTIMATE \$2,244  
OWNER: OMAR PARETS, PRESIDENT

Low Unit Price Meeting Specifications: Items 9 through 11.

Item 9 - Boot, male, size 9 @ \$8.50 each pair.  
Item 10 - Boot, male, size 11 @ \$8.50 each pair.  
Item 11 - Boot, male, size 13 @ \$8.50 each pair.

2. **CALICO INDUSTRIES**  
9045 JUNCTION DRIVE  
ANNAPOLIS JUNCTION, MD 20701-2005 ESTIMATE \$6,822  
OWNER: FRANK JARET, PRESIDENT

Low Unit Price: Item 14.  
Low Unit Price Meeting Specifications: Item 23.

Item 14 - Mop, toilet bowl @ \$.38 each.  
Item 23 - Sponges, cellulose @ \$5.44 per box of 12.

3. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334 ESTIMATE \$131,700.50  
OWNER: JORGE F. MANRESA, PRESIDENT (HM)

Low Unit Price Meeting Specifications: Items 4, 22 and 26.  
Tie Bid Meeting Specification: Item 20.

Item 4 - Dispenser, paper towel @ \$10.19 each.  
Item 20 - Bottle, spray with trigger @ \$.59 each.  
Item 22 - Broom, warehouse, HD, plastic @ \$4.84 each.  
Item 26 - Disinfectant, degreaser, cleaner @ \$18.85 per  
case of 6.

4. JANEICE PRODUCTS COMPANY, INC.  
1084 WILLISTON ROAD  
AIKEN, SC 29803 ESTIMATE \$2,252.16  
OWNER: WILLIE A. KELLEY, PRESIDENT

Total Low Unit Price Meeting Specifications: Items 6, 7 and  
8.

Item 6 - Gloves, cleaning, medium @ \$7.82 per package  
of 12.  
Item 7 - Gloves, cleaning, large @ \$7.82 per package  
of 12.  
Item 8 - Gloves, cleaning, x-large @ \$7.82 per package  
of 12.

5. JEM SALES, INC.  
430 LAVENDER DRIVE  
ROME, GA 30165-2262 ESTIMATE \$7,325  
OWNER: JAMES E. MAUER, CHAIRMAN

Low Unit Price Meeting Specifications: Item 27 - Remover,  
gum @ \$14.65 per case.

6. JERRY'S VACUUM AND JANITORIAL SUPPLIES, INC.  
945 NORTH 14 STREET  
LEESBURG, FL 34748 ESTIMATE \$29,610  
OWNER: JERRY DAVID HOFFMAN, PRESIDENT

Low Unit Price Meeting Specifications: Items 18 and 19.

Item 18 - Pan, dust @ \$5.25 each.

Item 19 - Dolly, conversion, self-locking @ \$15.75 each.

7. REX CHEMICAL CORPORATION  
2270 N.W. 23 STREET  
MIAMI, FL 33142 ESTIMATE \$8,208  
OWNER: BEATRIZ GRANJA, PRESIDENT (WF)

Low Unit Price Meeting Specifications: Item 25 - Remover,  
lime acid @ \$3.42 per gallon.

8. Reject: Item 28.

9. Authorize Procurement Management Services to purchase  
up to the total estimated amount of \$188,161.66.

OSP/lja