

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: AWARD BID NO. 014-EE05 – OFFICE SUPPLIES, CATALOG DISCOUNT

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on November 15, 2004, is to establish a contract, to purchase, at firm discounts, quantities, as may be required, of office supplies, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at firm discounts, but is not obligated to purchase any guaranteed amount. Of 258 vendors sent bid forms or card notices of this advertised bid, 29 responded, with 13 bids meeting specifications, 10 bids not meeting specifications, 2 non-responsive bids and 4 no bids. Benchmarking was completed against Broward County Public Schools and The School District of Palm Beach County. In all cases, the District is receiving discounts that are the same as or better than the discounts currently received by these entities. In addition, in order to ensure the best price is achieved, quotations will be solicited from the awarded vendors, as needed.

Fund Source

Various

M/WBE Eligibility

Hispanic Male - No Dollar Amount

African American Female - No Dollar Amount

Hispanic Female -No Dollar Amount

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 014-EE05 – OFFICE SUPPLIES, CATALOG DISCOUNT, to purchase, at firm discounts, quantities, as may be required, of office supplies, for various locations, during the term of the bid, effective May 18, 2005, through May 17, 2007, as follows:

1. **AFP INDUSTRIES, INC.**
 7436 S.W. 48 STREET
 MIAMI, FL 33155
 OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

Item 1 - Percentage discount off list @ 28%.

2. APRICOT OFFICE SUPPLIES & FURNITURE, INC.
7050 WEST STATE ROAD 84, SUITE 16
FORT LAUDERDALE, FL 33317
OWNER: MARLENE BERNARD, TREASURER (AF)

Item 1 - Percentage discount off list @ 55.1%.

3. BEST WHOLESALE OFFICE PRODUCTS
7825 N.W. 99 STREET
HIALEAH GARDENS, FL 33016
OWNER: JOSE TERZADO, PRESIDENT

Item 1 - Percentage discount off list @ 55.1%.

4. CORPORATE EXPRESS OFFICE PRODUCTS, INC.
18000 STATE ROAD 9
MIAMI, FL 33162
OWNER: MARK HOFFMAN, PRESIDENT/C.E.O.

Item 1 - Percentage discount off list @ 55%.

5. DABOTER, INC.
D.B.A. SMITH OFFICE & COMPUTER SUPPLY
1009 SOUTH 21 AVENUE
HOLLYWOOD, FL 33020
OWNER: DAVID M. LEVY, PRESIDENT

Item 1 - Percentage discount off list @ 48%.

6. GALLOWAY OFFICE SUPPLIES & FURNITURE, INC.
10201 N.W. 21 STREET
MIAMI, FL 33172
OWNER: JIM TOURAL, PRESIDENT

Item 1 - Percentage discount off list @ 51%.

7. GRAPHX-ONE, INC.
8300 N.W. 56 STREET
MIAMI, FL 33166
OWNER: HOWARD CABRERA, PRESIDENT

Item 1 - Percentage discount off list @ 53%.

8. IMAGE STATION OF AMERICA
8775 S.W. 129 TERRACE
MIAMI, FL 33176
OWNER: CARL L. GALLO

Item 1 - Percentage discount off list @ 30%.

9. OFFICE DEPOT, INC.
2200 OLD GERMANTOWN ROAD
DELRAY BEACH, FL 33445
OWNER: NEIL AUSTRIAN, C.E.O.

Item 1 - Percentage discount off list @ 64%.

10. OFFICE EXPRESS SUPPLIES, INC.
8005 WEST 20 AVENUE
HIALEAH, FL 33014
OWNER: LIBIA FUENTES, DIRECTOR

(HM)

Item 1 - Percentage discount off list @ 57%.

11. QUILL CORPORATION
100 SCHELTER ROAD
LINCOLNSHIRE, IL 60069
OWNER: LARRY MORSE, PRESIDENT

Item 1 - Percentage discount off list @ 10%.

12. SKAGSETH BRYANT, INC.
D.B.A. SKAGS OFFICE PRODUCTS
6535 N.W. 84 AVENUE
MIAMI, FL 33166
OWNER: TIMOTHY MCDERMOTT, PRESIDENT

Item 1 - Percentage discount off list @ 55.1%.

13. STAPLES, INC. & SUBSIDIARIES
500 STAPLES DRIVE
FRAMINGHAM, MA 01701
OWNER: RONALD L. SARGENT, C.E.O.

Item 1 - Percentage discount off list @ 56%.

14. Authorize Procurement Management Services to purchase up to the budgeted amount of \$5,144,601.33.

OSP/lja