

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 071-EE03 – CAFETERIA PAPER AND
 PLASTIC SUPPLIES III**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on March 22, 2005, is to purchase, at firm unit prices, quantities, as may be required, of cafeteria paper and plastic supplies, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 61 vendors sent bid forms or card notices of this advertised bid, 18 responded, with 17 bids meeting specifications and 1 no bid.

Inasmuch as Item 19 - Knife, plastic, Item 20 - Fork, plastic, and Item 21 - Spoon, plastic, are alternates for other items being awarded, it is recommended that all bids for these items be rejected.

Identical prices were submitted on Item 22 - Straws, jumbo, plastic, by A.G.E. Paper & Aluminum Products, Inc., of Hialeah, Florida, and All Florida Paper, of Miami, Florida. The recommendation reflects the award of this tie low bid item to A.G.E., of Hialeah, Florida, in accordance with Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award. A.G.E. Paper & Aluminum Products, Inc., of Hialeah, Florida, is the non-Minority/Women Business Enterprise vendor, who because of lower prices is receiving a larger dollar award for other items.

Item 25 - Sealing tape, and Item 45 - Tray, 3-compartment, are not being awarded to a secondary vendor. The only other bid received for Item 25 is considered excessive and no other bids meeting specifications were received for Item 45.

No bids were received for Item 38 - Bag, Lunch, happy birthday, and the recommendation reflects that this item be rejected. Additionally, no bids meeting specifications were submitted for Item 18 - Food bag, gallon; Item 34 - Bowl, 12-oz., hot soup; Item 35 - Dish, polystyrene; Item 37 - Tray, carry, polystyrene; Item 47 - Tray, polystyrene; and 56 - Bag, t-sack, plastic.

Specifications for Item 52 - Wrap, sandwich; Item 53 - Wrap, sandwich; and Item 55 - Wrap, sandwich, will be revised to require a grease resistant paper and standard packaging, therefore, the recommendation reflects that these items be rejected to allow rebidding with revised specifications. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Items of this M-DCPS bid were benchmarked against the Broward County Public Schools contract and found to have lower pricing.

Fund Source
0410 - Food Service

M/WBE Eligibility
Hispanic Female
Hispanic Male

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 071-EE03 – CAFETERIA PAPER AND PLASTIC SUPPLIES III, to purchase, at firm unit prices, quantities, as may be required, of cafeteria paper and plastic supplies, for the Department of Food and Nutrition, during the term of the bid, effective July 13, 2005, through February 18, 2006, as follows:

PRIMARY

1. A.G.E. PAPER & ALUMINUM PRODUCTS, INC.
226 WEST 23 STREET
HIALEAH, FL 33010 ESTIMATE \$1,024,733
OWNER: GRISELL MUTTER, PRESIDENT

Group Total Low Bid: Items 4 through 7 and 8 through 12.
Low Unit Price: Items 2, 17, 27, 36, 39, 43, 46 and 48.
Low Unit Price Meeting Specifications: Items 14, 16, 19A, 20A and 21A.
Tiebreaker for Low Unit Price: Item 22.

- Item 2 - Bag, foil, sandwich @ \$19.67 per case of 1,000.
- Item 4 - Cup, 2-oz. portion @ \$19.30 per case of 2,500.
- Item 5 - Lid, clear, plastic @ \$19.25 per case of 2,500.
- Item 6 - Cup, 16-oz, big drink @ \$33.18 per case of 1,000.
- Item 7 - Lid, plastic, for Item 6 @ \$35.98 per case of 2,000.
- Item 8 - Container, 3-oz., plastic @ \$20.85 per case of 1,000.

- Item 9 - Container, 4-oz., plastic @ \$24.02 per case of 1000.
- Item 10 - Container, 5-oz., plastic @ \$30.90 per case of 1,000.
- Item 11 - Lid, plastic, for Item 10 @ \$22.20 per case of 1,000.
- Item 12 - Lid, plastic, for Items 8 and 9 @ \$16 per case of 1,000.
- Item 14 - Pan liner, paper @ \$38.38 per case of 2,000.
- Item 16 - Plastic wrap, 18" x 2000' utility roll @ \$9.28 per roll or carton.
- Item 17 - Plastic wrap, 12" x 2000' utility roll @ \$6.15 per roll or carton.
- Item 19A - Knife, plastic, white @ \$21.79 per case of 1,000.
- Item 20A - Fork, plastic, white @ \$21.79 per case of 1,000.
- Item 21A - Spoon, plastic, white @ \$21.79 per case of 1,000.
- Item 22 - Straw, jumbo, plastic @ \$23.80 per case of 12,000 (500/24 box).
- Item 27 - Bag, lunch, paper @ \$30.05 per case of 1,000.
- Item 36 - Platter, oval, salad @ \$15.42 per case of 500.
- Item 39 - Cup, 10-oz., for smoothie @ \$33.60 per case of 2,500 (250/10 box).
- Item 43 - Container, sandwich, w/hinged lid @ \$24.84 per case.
- Item 46 - Pan liner, paper @ \$26.99 per case of 1,000.
- Item 48 - Container, hamburger, w/hinged lid @ \$17.05 per case of 500.

2. ALL FLORIDA PAPER, INC.
 6301 N.W. 37 AVENUE
 MIAMI, FL 33147 ESTIMATE \$38,450.86
 OWNER: ARMANDO CACERES, PRESIDENT (HM)

Group Total Low Bid Meeting Specifications: Items 41 and 42.

Low Unit Price: Items 32, 33 and 54.

- Item 32 - Food pail, 1-pint, wire handle @ \$22.13 per case of 500.
- Item 33 - Straw, jumbo, milk-carton @ \$24.64 per case of 12,000 (500/24 box).
- Item 41 - Cup, 16-oz., plastic, clear @ \$56.79 per case of 1,000.

- Item 42 - Dome lid, clear, plastic, with no opening, for Item 41 @ \$29.70 per case of 1,000.
- Item 54 - Paper, delicatessen, dry/waxed paper sheets @ \$32.62 per case of 6,000.

3. CALICO INDUSTRIES, INC.
9045 JUNCTION DRIVE
ANNAPOLIS JUNCTION, MD 20701 ESTIMATE \$114,070
OWNER: FRANK JARET, PRESIDENT

Low Unit Price: Items 15 and 24.
Low Unit Price Meeting Specifications: Item 40.

- Item 15 - Foil, aluminum @ \$20.74 per roll or carton.
- Item 24 - Cover, bun pan rack, polyethylene, food-grade, disposable @ \$9.54 per case of 50.
- Item 40 - Wiper, cloth, wash/reuse @ \$27.04 per case of 150.

4. CENTRAL POLY CORPORATION
18 DONALDSON PLACE
LINDEN, NJ 07036 ESTIMATE \$27,180
OWNER: ANDREW HOFFER, PRESIDENT

Low Unit Price Meeting Specifications: Item 1.

- Item 1 - Bag, plastic, flat @ \$15.10 per case of 250.

5. DAVIDA INTERNATIONAL, INC.
8015 N.W. 64 STREET
MIAMI, FL 33166 ESTIMATE \$27,284.50
OWNER: BERTA SAVARIEGO, PRESIDENT (HM)

Group Total Low Bid Meeting Specifications: Items 30 and 31.

- Item 30 - Pan, aluminum, oblong, 3-compartment @ \$52.82 per case of 500.
- Item 31 - Lid, heavy, board/foil surface, for Item 30 @ \$17.59 per case of 500.

6. EDWARD DON & COMPANY
2200 S.W. 45 STREET
FORT LAUDERDALE, FL 33312 ESTIMATE \$119,197.60
OWNER: STEVEN R. DON, PRESIDENT

Group Total Low Bid: Items 28 and 29.

Group Total Low Bid Meeting Specifications: Items 49 through 51.

Low Unit Price Meeting Specifications: Item 45.

- Item 28 - Pan, aluminum, oblong, 1-compartment @ \$31.74 per case of 500.
Item 29 - Lid, heavy, board/foil surface, for Item 28 @ \$10.99 per case of 500.
Item 45 - Tray, 3-compartment, polystyrene, hinged lid @ \$15.71 per case of 200.
Item 49 - Tray, 3-compartment, insulated base, black @ \$23.88 per case of 200.
Item 50 - Tray, 1-compartment, insulated base, black @ \$23.88 per case of 200.
Item 51 - Lid, clear, for Items 49 and 50 @ \$25.30 per case of 200.

7. EMF ENTERPRISES
10490 N.W. 26 STREET, SUITE 101A
MIAMI, FL 33172 ESTIMATE \$58,039
OWNER: ELIZABETH M. FERNANDEZ (HF)

Low Unit Price Meeting Specifications: Items 3 and 13.

- Item 3 - Cup, 8-oz., hot drink, paper, w/handle @ \$28.88 case of 1,000.
Item 13 - Napkin, small @ \$23.29 per case of 10,000.

8. JERRY'S VACUUM & JANITORIAL SUPPLIES
945 NORTH 14 STREET
LEESBURG, FL 34748 ESTIMATE \$1,470
OWNER: JERRY DAVID HOFFMAN, PRESIDENT

Low Unit Price: Item 44.

- Item 44 - Hair net, 100% nylon net, fire-retardant @ \$2.45 per box or roll of 100.

9. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023-1916 ESTIMATE \$18,336
OWNER: JOEL MAHLER, PRESIDENT

Low Unit Price: Items 23 and 25.

Item 23 - Wrap, sandwich, 6 designs, triangular,
cellophane over cardboard @ \$69.60 per case of
2,000.

Item 25 - Sealing tape, yellow @ \$24 per 16-roll pack.

10. SHORE DISTRIBUTION RESOURCES, INC.
18 MANITOBA WAY
MARLBORO, NJ 07746 ESTIMATE \$10,920
OWNER: HARVEY SHORE, PRESIDENT

Low Unit Price: Item 26.

Item 26 - Wrap, sandwich @ \$91 per case of 5,000.

SECONDARY

1. A.G.E. PAPER & ALUMINUM PRODUCTS, INC.
226 WEST 23 STREET
HIALEAH, FL 33010
OWNER: GRISSELL MUTTER, PRESIDENT

Group Total Second Low Bid Meeting Specifications: Items
41 and 42. Second Low Unit Price: Items 32, 33 and 54.
Second Low Unit Price Meeting Specifications: Items 3 and
15.

Item 3 - Cup, 8-oz., hot drink, paper, w/handle @ \$28.90
case of 1,000.

Item 15 - Foil, aluminum @ \$23.10 roll or carton.

Item 32 - Food pail, 1-pint, wire handle @ \$29.90 per case
of 500.

Item 33 - Straw, jumbo, milk-carton @ \$25.15 per case of
12,000.

Item 41 - Cup, 16-oz., plastic, clear @ \$55.69 per case of
1,000.

- Item 42 - Dome lid, clear plastic, w/no opening, for Item 41 @ \$32.15 per case of 1,000.
- Item 54 - Paper, delicatessen, dry/waxed paper sheets @ \$32.80 per case of 6,000.

2. ALL FLORIDA PAPER, INC.
6301 N.W. 37 AVENUE
MIAMI, FL 33147
OWNER: ARMANDO CACERES, PRESIDENT (HM)

Group Total Second Low Bid: Items 4 and 5.
Second Low Unit Price: Items 36, 39 and 43.
Second Low Unit Price Meeting Specifications: Items 14 and 48.
Tiebreaker Second Low Unit Price: Item 22.

- Item 4 - Cup, 2-oz. portion, plastic @ \$19.59 per case of 2,500.
- Item 5 - Lid, clear plastic, for Item 4 @ \$19.59 per case of 2,500.
- Item 14 - Pan liner, grease-proof paper @ \$38.60 per case of 2,000.
- Item 22 - Straw, jumbo, plastic @ \$23.80 per case of 12,000.
- Item 36 - Platter, oval, salad, white polystyrene, @ \$15.92 per case of 500.
- Item 39 - Cup, 10-oz., for smoothie @ \$33.73 per case of 2,500.
- Item 43 - Container, sandwich, w/hinged lid @ \$25.18 per case of 200.
- Item 48 - Container, hamburger, w/hinged lid @ \$17.38 per case of 500.

3. CALICO INDUSTRIES, INC.
9045 JUNCTION DRIVE
ANNAPOLIS JUNCTION, MD 20701-2005
OWNER: FRANK JARET, PRESIDENT

Second Low Unit Price: Item 44.

- Item 44 - Hair net, 100% nylon net, fire-retardant @ \$9.94 box of 144.

4. DADE PAPER COMPANY
9601 N.W. 112 AVENUE
MIAMI, FL 33178
OWNER: LENNY GENET, PRESIDENT

Group Total Second Low Bid Meeting Specifications: Items 49 through 51.

- Item 49 - Tray, 3-compartment, insulated base, black @ \$26.60 per case of 200.
Item 50 - Tray, 1-compartment, insulated base, black @ \$26.60 per case of 200.
Item 51 - Lid, clear, for Items 49 and 50 @ \$28.57 per case of 200.

5. DAVIDA INTERNATIONAL, INC.
8015 N.W. 64 STREET
MIAMI, FL 33166
OWNER: BERTA SAVARIEGO, PRESIDENT (HM)

Second Low Unit Price Meeting Specifications: Items 19A, 20A, 21A and 40.

- Item 19A - Knife, plastic, white @ \$22.77 per case of 1,000.
Item 20A - Fork, plastic, white @ \$22.77 per case of 1,000.
Item 21A - Spoon, plastic, white @ \$22.77 per case of 1,000.
Item 40 - Wiper, cloth @ \$27.30 per case of 150.

6. EMF ENTERPRISES
10490 N.W. 26 STREET, SUITE 101A
MIAMI, FL 33172
OWNER: ELIZABETH FERNANDEZ (HF)

Group Total Second Low Bid: Items 8 through 12.

Group Total Second Low Bid Meeting Specifications: Items 6 through 7.

Second Low Unit Price Meeting Specifications: Items 16 and 17.

- Item 6 - Cup, 16-oz., big drink @ \$33.49 per case of 1,000.
Item 7 - Lid, plastic, for Item 6 @ \$36.23 per case of 2,000.

- Item 8 - Container, 3-oz., plastic @ \$21.21 per case of 1,000.
- Item 9 - Container, 4-oz., plastic @ \$24.29 per case of 1,000.
- Item 10 - Container, 5-oz., plastic @ \$31.84 per case of 1,000
- Item 11 - Lid, plastic, for Item 10 @ \$25.27 per case of 1,000.
- Item 12 - Lid, plastic, for Items 8 and 9 @ \$16.53 per case of 1,000.
- Item 16 - Plastic wrap, 18" x 2000' utility roll @ \$9.29 per roll.
- Item 17 - Plastic wrap, 12" x 2000' utility roll @ \$6.16 per roll.

7. JERRY'S VACUUM & JANITORIAL SUPPLIES, INC.
945 NORTH 14 STREET
LEESBURG, FL 34748
OWNER: JERRY DAVID HOFFMAN, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 1 and 24.

- Item 1 - Bag, plastic, flat @ \$15.77 per case of 250.
- Item 24 - Cover, bun pan rack, polyethylene, food-grade, disposable @ \$20.10 per case of 50.

8. SERV-PAK CORPORATION
5844 DAWSON STREET
HOLLYWOOD, FL 33023-1916
OWNER: JOEL MAHLER, PRESIDENT

Second Low Unit Price: Item 26.

- Item 26 - Wrap sandwich @ \$94.50 per case of 5,000.

9. SHORE DISTRIBUTION RESOURCES, INC.
18 MANITOBA WAY
MARLBORO, NJ 07746
OWNER: HARVEY SHORE, PRESIDENT

Group Total Second Low Bid Meeting Specifications: Items 30 and 31.

Second Low Unit Price: Item 23.

Item 23 - Wrap, sandwich, 6 designs, triangular @ \$99 per case of 2,000.

Item 30 - Pan, aluminum, oblong, 3-compartment @ \$55.33 per case of 500.

Item 31 - Lid, heavy board/foil surface, for Item 30 @ \$18.43 per case of 500.

10. SYSCO FOOD SERVICES OF SOUTH FLORIDA
12500 SYSCO WAY
MEDLEY FL 33178
OWNER: JULIE SWAN, EXECUTIVE VICE PRESIDENT

Second Low Unit Price Meeting Specifications: Item 13.

Item 13 - Napkin, small @ \$23.53 per case of 10,000.

11. UNISOURCE
8150 N.W. 76 AVENUE
MIAMI, FL 33166
OWNER: AL DRAGONE, PRESIDENT/C.E.O.

Group Total Second Low Bid: Items 28 and 29.

Item 28 - Pan, aluminum, oblong, 1-compartment @ \$37.82 per case of 500.

Item 29 - Lid, heavy board/foil surface, for Item 28 @ \$11.52 per case of 500.

12. U. S. FOODSERVICE, INC.
LAKELAND DIVISION (MUTUAL)
330 NORTH INGRAHAM AVENUE
LAKELAND, FL 33802-0330
OWNER: LARRY BENJAMIN, C.E.O.

Second Low Unit Price: Items 2 and 27.

Second Low Unit Price Meeting Specifications: Item 46.

Item 2 - Bag, foil, sandwich @ \$19.68 per case of 1,000.

Item 27 - Bag, lunch, paper @ \$30.47 per case of 1,000.

Item 46 - Pan liner, paper @ \$27.27 per case of 1,000.

13. Reject Items 18, 19, 20, 21, 34, 35, 37, 38, 47, 52, 53, 55 and 56.
14. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,439,680.96.

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