

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: PARTIAL AWARD BID NO. 039-EE08 – MUSICAL INSTRUMENTS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on March 24, 2005, is to purchase, at firm unit prices, quantities, as may be required, of musical instruments, for the Division of Life Skills and Special Projects and various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 121 vendors sent bid forms or card notices of this advertised bid, 17 responded, with 14 regular bids, 2 no bids and 1 non-responsive bid.

Items 1 through 7, 9, 11, 13, 14, 15, 17 through 21, 23 through 32, 40, 41, 45, 46, 62, 66 through 70, 75, 77, 79, 82, 84 through 91, and 98 are being held for further evaluation and will be awarded at a future Board meeting.

The District's bid was benchmarked against the current bid awarded by The School Board of Palm Beach County, Florida, and results indicated that the District will receive better pricing.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 039-EE08 – MUSICAL INSTRUMENTS, to purchase, at firm unit prices, quantities, as may be required, of musical instruments, for the Division of Life Skills and Special Projects and various locations, during the term of the bid, effective August 17, 2005, through August 16, 2006, as follows:

1. INTERSTATE MUSIC
13819 WEST NATIONAL AVENUE
NEW BERLIN, WI 53151 ESTIMATE \$20,178
OWNER: MICHAEL CASCIO, PRESIDENT

Low Unit Price: Item 12.

Item 12 - Flute @ \$354 each.

2. KEYBOARD WORLD
1360 ST. CHARLES AVENUE
ROSLYN, PA 19001 ESTIMATE \$55,010.10
OWNER: MARLENE REPKA, PRESIDENT

Low Unit Price: Items 60, 64, 65, 74, 92, 93, 94, 96 and 97.

Item 60 - Drum, snare (metal) @ \$297 each.

Item 64 - Chimes @ \$2,799 each.

Item 65 - Throne @ \$67.90 each.

Item 74 - Gong @ \$364 each.

Item 92 - Carrier (snare) @ \$153 each.

Item 93 - Carrier (quad/quint) @ \$185 each.

Item 94 - Carrier (bass) @ \$153 each.

Item 96 - Quints, 6", 8", 10", 12" and 13" @ \$826 each.

Item 97 - Quints, 6", 10" 12", 13" and 14" @ \$873 each.

3. MIAMI MUSICAL DEPOT
9020 N.W. 8 STREET, #219
MIAMI, FL 33172 ESTIMATE \$3,298
OWNER: LUIS GOMEZ

Low Unit Price: Items 34, 35, 36, 42 and 44.

Item 34 - Mouthpiece @ \$46 each.

Item 35 - Mouthpiece @ \$46 each.

Item 36 - Mouthpiece @ \$46 each.

Item 42 - Mouthpiece @ \$65 each.

Item 44 - Mouthpiece @ \$115 each.

4. MUSIC ARTS ENTERPRISES
3301 DAVIE BOULEVARD
FORT LAUDERDALE, FL 33312 ESTIMATE \$1,400
OWNER: MIKE KATZ, C.E.O.

Low Unit Price: Item 63.

Item 63 - Cymbal @ \$100 each.

5. MUSIC MAN, INC.
2309 NORTH DIXIE HIGHWAY
WEST PALM BEACH, FL 33407 ESTIMATE \$110,228
OWNER: DOROTHY JARVIS, PRESIDENT

Low Unit Price: Items 50 through 56, and 83.

Item 50 - Timpani, 23" @ \$1,149 each.

Item 51 - Timpani, 26" @ \$1,189 each.

Item 52 - Timpani, 29" @ \$1,199 each.

Item 53 - Timpani, 32" @ \$1,239 each.

Item 54 - Timpani, set of 4 @ \$4,430 each.

Item 55 - Drum 16" x 32" @ \$515 each.

Item 56 - Drum 16" x 36" @ \$555 each.

Item 83 - Vibraphone @ \$1,800 each.

6. NATIONAL EDUCATIONAL MUSIC COMPANY
1181 U.S. ROUTE 22, BOX 1130
MOUNTAIN SIDE, NJ 07092 ESTIMATE \$109,140.34
OWNER: RAYMOND BENEDETTO, PRESIDENT

Low Unit Price: Items 8, 10, 38, 57 and 95.

Item 8 - Clarinet, contrabass @ \$2,629 each.

Item 10 - English horn @ \$3,139 each.

Item 38 - Mouthpiece @ \$27.39 each.

Item 57 - Stand, suspension @ \$329 each.

Item 95 - Marimba @ \$4,329 each.

7. SAM ASH® MUSIC CORPORATION
278 DUFFY AVENUE
P.O. BOX 9047
HICKSVILLE, NY 11802 ESTIMATE \$37,442.23
OWNER: PAUL J. ASH, PRESIDENT

Low Unit Price: Items 22, 33, 37, 39, 43, 47, 48, 49, 58, 59, 61, 71, 72, 73, 76, 78, 80 and 81.

Item 22 - Sousaphone @ \$2,098 each.
Item 33 - Mouthpiece @ \$47.70 each.
Item 37 - Mouthpiece @ \$104.95 each.
Item 39 - Mouthpiece @ \$55.50 each.
Item 43 - Mouthpiece @ \$101.90 each.
Item 47 - Mouthpiece @ \$21.65 each.
Item 48 - Mouthpiece @ \$35.88 each.
Item 49 - Mouthpiece @ \$21.65 each.
Item 58 - Mallet @ \$26.99 each.
Item 59 - Drum, 5" x 14" @ \$219 each.
Item 61 - Stand, snare @ \$60 each.
Item 71 - Cymbal, 18" @ \$94.90 each.
Item 72 - Cymbal 20" (crash) @ \$108 each.
Item 73 - Cymbal 14" @ \$131 each.
Item 76 - Cowbell, 8" @ \$19.19 each.
Item 78 - Triangle, @ \$14.70 each.
Item 80 - Conga set @ \$186 each.
Item 81 - Conga, double stand @ \$119 each.

8. STAR MUSIC COMPANY, INC.
1322 ASSEMBLY STREET
COLUMBIA, SC 29201 ESTIMATE \$6,940
OWNER: MANUEL LIFCHEZ

Low Unit Price: Item 16.

Item 16 - Piccolo @ \$694 each.

9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$343,636.67.

OSP/lja