

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 015-FF02M/WBE – FLOOR FINISH**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

The purpose of this bid, opened on September 20, 2005, is to purchase, at a firm unit price, quantities, as may be required, of floor finish, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. This bid is a Minority/Women Business Enterprise (M/WBE) set-aside for African American/Women-owned and operated businesses. Of 41 vendors sent bid forms or card notices of this advertised bid, 5 responded, with 4 bids meeting specifications and 1 non-responsive bid. When compared to the State of Florida and Broward County Public Schools contracts, this District's bid has lower pricing. Inasmuch as petroleum-based products are currently a volatile commodity, the bid is structured to obtain firm fixed pricing for the initial six months of the contract and, thereafter, to obtain quotes for additional six (6) month periods, as needed, during the term of the contract.

Fund Source  
0100 - General

M/WBE Eligibility  
Hispanic Female  
Female  
African American Male

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 015-FF02M/WBE – FLOOR FINISH, to purchase, at a firm unit price, quantities, as may be required, of floor finish, for Stores and Mail Distribution stock, during the term of the bid, effective November 17, 2005, through November 16, 2007, as follows:

**PRIMARY**

1. AFP INDUSTRIES, INC.  
7436 S.W. 48 STREET  
MIAMI, FL 33155  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

Low Unit Price: Item 1 - Floor finish @ \$22.58 per five-gallon container.

**FIRST ALTERNATE**

2. SECO SUPPLIES, INC.  
445 GRAND BAY DRIVE  
KEY BISCAYNE, FL 33149  
OWNER: SYBIL J. PULVER, PRESIDENT (WF)

Second Low Unit Price: Item 1 - Floor finish @ \$22.59 per five-gallon container.

**SECOND ALTERNATE**

3. TOTAL CONNECTION, INC.  
20451 N.W. 2 AVENUE  
MIAMI, FL 33169  
OWNER: JOE ORUKOTAN, PRESIDENT (AM)

Third Low Unit Price: Item 1 - Floor finish @ \$24.22 per five-gallon container.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$926,899.20.

OSP/lja