

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 093-EE05 – MEDICAL, SAFETY &
 PROTECTIVE PRODUCTS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on August 16, 2005, is to purchase, at firm unit prices, quantities, as may be required, of medical, safety and protective products, for Stores and Mail Distribution and Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 195 vendors sent bid forms or card notices of this advertised bid, 16 responded, which includes 2 no bids.

Items on this M-DCPS bid were benchmarked against The School Board of Broward County, Florida, and prices were found to be comparable or lower for similar items. In addition, a comparison is included of all items previously purchased on open market with no bid in place, and results indicated that there would be an overall savings of approximately 30% for the District.

Inasmuch as all bids received for Item 15 - Flag, red, Item 20 - Kit, first aid (10 person), Item 21 - Kit, first aid, Industrial/Contractor, and Item 26 - Bio-hazard cleanup kit, did not meet specifications, the recommendation reflects that these Items be rejected. Item 27 - Wash, eye, is being rejected to revise specifications. Competitive prices will be solicited for items 15, 20, 21, 26 and 27 as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 093-EE05 – MEDICAL, SAFETY & PROTECTIVE PRODUCTS, to purchase, at firm unit prices, quantities, as may be required, of medical, safety and protective products, for Stores and Mail Distribution and Maintenance Materials Management stock, during the term of the bid, effective February 15, 2006, through February 14, 2008, as follows:

1. SAFETY PRODUCTS, INC.
3517 CRAFTSMAN BOULEVARD
LAKELAND, FL 33803 ESTIMATE \$2,205
OWNER: ED WILLIAMS, PRESIDENT

PRIMARY

GROUP I

Total Low Unit Price Meeting Specifications: Items 1 through 6.

- Item 1 - Support belt, back, size small, w/logo @ \$7.50 each.
- Item 2 - Support belt, back, size medium, w/logo @ \$7.50 each.
- Item 3 - Support belt, back, size large, w/logo @ \$7.50 each.
- Item 4 - Support belt, back, size X-large, w/logo @ \$7.50 each.
- Item 5 - Support belt, back, size 2X-large, w/logo @ \$7.50 each.
- Item 6 - Support belt, back, size 3X-large, w/logo @ \$7.50 each.

SECONDARY

GROUP I

2. SAFECO, INC.
9866 CURRIE DAVIS DRIVE
TAMPA, FL 33619 ESTIMATE \$3,838.80
OWNER: PAUL B. SCOTT

Second Total Low Unit Price Meeting Specifications: Items 1 through 6.

Second Low Unit Price Meeting Specifications: Item 13.

- Item 1 - Support belt, back, size small, w/logo @ \$8.20 each.
- Item 2 - Support belt, back, size medium, w/logo @ \$8.20 each.
- Item 3 - Support belt, back, size large, w/logo @ \$8.20 each.

- Item 4 - Support belt, back, size X-large, w/logo @ \$8.20 each.
- Item 5 - Support belt, back, size 2X-large, w/logo @ \$8.20 each.
- Item 6 - Support belt, back, size 3X-large, w/logo @ \$8.20 each.
- Item 13 - Earplug @ \$17.85 per box.

PRIMARY

GROUP II

- 3. AARON INDUSTRIAL SAFETY
6871 N.W. 37 COURT
MIAMI, FL 33147 ESTIMATE \$4,218.40
OWNER: OMAR PARETS, PRESIDENT

Low Unit Price Meeting Specifications: Items 7, 8 and 25.

- Item 7 - Bandage, gauze, 2" x 3.6" yards @ \$4.90 per carton.
- Item 8 - Bandage, gauze, 3" x 3.6" yards @ \$6.55 per carton.
- Item 25 - Goggles, safety @ \$3.85 each.

- 4. ARCHEM INTERNATIONAL CORPORATION
3563 N.W. 53 STREET
FORT LAUDERDALE, FL 33309 ESTIMATE \$47,798
OWNER: ANDREW BRAHMS, PRESIDENT

Low Unit Price Meeting Specifications: Items 16, 18, 19 and 23.

- Item 16 - Glasses, protective @ \$1.86 each.
- Item 18 - Glasses, safety @ \$1.39 each.
- Item 19 - Glasses, safety, standard @ \$2.25 each.
- Item 23 - Soap, antiseptic, liquid @ \$17.50 per case.

5. EXCEL GLOVES & SAFETY SUPPLIES, INC.
6808 26 STREET EAST, SUITE 102
FIFE, WA 98424-3651 ESTIMATE \$506.40
OWNER: IRENE REYES, C.E.O.

Low Unit Price Meeting Specifications: Items 14 and 27.

Item 14 - Filter, respirator @ \$2.15 each.

6. FISHER SCIENTIFIC INTERNATIONAL, LLC
LIBERTY LANE
HAMPTON, NH 03842 ESTIMATE \$4,842.42
OWNER: DAVID DELLA PENTA, PRESIDENT

Low Unit Price Meeting Specifications: Item 9.

Item 9 - Coveralls @ \$3.63 each.

7. FREMONT INDUSTRIAL CORPORATION
2200 SHAMES DRIVE
WESTBURY, NY 11590 ESTIMATE \$1,450.30
OWNER: FRANK DEGRIGRIO, PRESIDENT

Low Unit Price Meeting Specifications: Items 13 and 17.

Item 13 - Earplug, disposable @ \$14.90 per box.

Item 17 - Glasses, safety @ \$1.23 each.

8. KLINGSPOR ABRASIVES, INC.
2555 TATE BOULEVARD SOUTH EAST
HICKORY, NC 28603-2367 ESTIMATE \$2,649
OWNER: CHRISTOPH KLINGSPOR, PRESIDENT

Low Unit Price Meeting Specifications: Items 12 and 22.

Item 12 - Earmuff @ \$4.63 each.

Item 22 - Respirator, dust mask @ \$.10 each.

9. SAFETY PRODUCTS, INC.
3517 CRAFTSMAN BOULEVARD
LAKELAND, FL 33803 ESTIMATE \$392
OWNER: ED WILLIAMS, PRESIDENT

Low Unit Price Meeting Specifications: Items 10 and 11.

Item 10 - Coverall @ \$3.92 each.

Item 11 - Coverall @ \$3.92 each.

10. SUNRISE SAFETY, INC.
D.B.A. C & B INDUSTRIAL SAFETY
5377 NORTH HIATUS ROAD
SUNRISE, FL 33351 ESTIMATE \$2,875.68
OWNER: ROSANNE FERMOILE, PRESIDENT

Low Unit Price Meeting Specifications: Item 24.

Item 24 - Goggles, safety @ \$3.07 each.

SECONDARY

GROUP II

11. AARON INDUSTRIAL SAFETY
6871 N.W. 37 COURT
MIAMI, FL 33147 ESTIMATE \$5,151.80
OWNER: OMAR PARETS, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 9 and 14.

Item 9 - Coverall @ \$3.70 each.

Item 14 - Filter, respirator @ \$2.25 each.

12. FREMONT INDUSTRIAL CORPORATION
2200 SHAMES DRIVE
WESTBURY, NY 11590 ESTIMATE \$2,085
OWNER: FRANK DEGRIGRIO, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 10, 11,
and 12.

Item 10 - Coverall @ \$4.05 each.

Item 11 - Coverall @ \$4.05 each

Item 12 - Earmuff @ \$5.60 each.

13. NATIONAL TOOL SUPPLY
5725 HALLANDALE BEACH BOULEVARD
HOLLYWOOD, FL 33023 ESTIMATE \$315
OWNER: LAWRENCE C. WEINER, PRESIDENT

Second Low Unit Price Meeting Specifications: Item 17.

Item 17 - Glasses, safety @ \$1.50 each.

14. SAFETY PRODUCTS, INC.
3517 CRAFTSMAN BOULEVARD
LAKELAND, FL 33803 ESTIMATE \$8,966.40
OWNER: ED WILLIAMS, PRESIDENT

Second Low Unit Price Meeting Specifications: Items 7 and
8.

Second Low Unit Price Meeting Specifications: Items 16, 18
and 24.

Item 7 - Bandage, gauze, 2" x 3.6" yards @ \$6.12 per
carton.

Item 8 - Bandage, gauze, 3" x 3.6" yards @ \$7.80 per
carton.

Item 16 - Glasses, protective @ \$3.58 each.

Item 18 - Glasses, safety @ \$2.34 each.

Item 24 - Goggles, safety @ \$3.17 each.

15. SUNRISE SAFETY, INC.
D.B.A. C & B INDUSTRIAL SAFETY
5377 NORTH HIATUS ROAD
SUNRISE, FL 33351
OWNER: ROSANNE FERMOILE, PRESIDENT

Second Low Unit Price Meeting Specifications: Item 25.

Item 25 - Goggles, safety @ \$4.62 each.

GROUP III

AARON INDUSTRIAL SAFETY
6871 N.W. 37 COURT
MIAMI, FL 33147
OWNER: OMAR PARETS, PRESIDENT

Balance of line items: 8-67% discount catalog/price list.

ARCHEM INTERNATIONAL CORPORATION
3563 N.W. 53 STREET
FORT LAUDERDALE, FL 33309
OWNER: ANDREW BRAHMS, PRESIDENT

Balance of line items: 5% discount catalog/price list for purchase orders.

Balance of line items: 3% discount catalog/price list for credit card purchase.

EXCEL GLOVES & SAFETY SUPPLIES, INC.
6808 26 STREET EAST, SUITE 102
FIFE, WA 98424-3651
OWNER: IRENE REYES, C.E.O.

Balance of line items: 30-54% discount catalog/price list.

FISHER SCIENTIFIC INTERNATIONAL, LLC
LIBERTY LANE
HAMPTON, NH 03842
OWNER: DAVID DELLA PENTA, PRESIDENT

Balance of line items: 28% discount catalog/price list.

FREMONT INDUSTRIAL CORPORATION
2200 SHAMES DRIVE
WESTBURY, NY 11590
OWNER: FRANK DEGRIGRIO, PRESIDENT

Balance of line items: 10% discount catalog/price list.

KLINGSPOR ABRASIVES, INC.
2555 TATE BOULEVARD SOUTH EAST
HICKORY, NC 28603-2367
OWNER: CHRISTOPH KLINGSPOR, PRESIDENT

Balance of line items: 37.5% discount catalog/price list.

NATIONAL TOOL SUPPLY
5725 HALLANDALE BEACH BOULEVARD
HOLLYWOOD, FL 33023
OWNER: LAWRENCE C. WEINER, PRESIDENT

Balance of line items: 0% discount catalog/price list.

SAFECO, INC.
9866 CURRIE DAVIS DRIVE
TAMPA, FL 33619
OWNER: PAUL B. SCOTT

Balance of line items: 20% discount catalog/price list.

SAFETY PRODUCTS, INC.
3517 CRAFTSMAN BOULEVARD
LAKELAND, FL 33803
OWNER: ED WILLIAMS, PRESIDENT

Balance of line items: 10% discount catalog/price list.

SUNRISE SAFETY, INC.
D.B.A. C & B INDUSTRIAL SAFETY
5377 NORTH HIATUS ROAD
SUNRISE, FL 33351
OWNER: ROSANNE FERMOILE, PRESIDENT

Balance of line items: 10% discount catalog/price list.

16. Reject Items 15, 20, 21, 26 and 27.

Item 15 - Flag, red.

Item 20 - Kit, first aid (10 person).

Item 21 - Kit, first aid, Industrial/Contractor.

Item 26 - Bio-hazard cleanup kit.

Item 27 - Wash, eye.

17. Authorize Procurement Management Services to purchase up to the total estimated amount of \$69,323.28.

OSP/lja