

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARDS ON TERM CONTRACTS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this request is to obtain prior approval of the supplemental awards on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental awards on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

(1)

Contract No. 076-DD08 – STRING INSTRUMENTS, is to purchase, at firm unit prices, quantities, as may be required, of string instruments, for the Division of Life Skills and Special Projects and Furniture, Fixtures and Equipment, for renovations and replacement, during the term of the contract, effective November 17, 2004, through November 16, 2006. The Division of Life Skills expended \$21,000 in Grant Funds at ten (10) schools. Additionally, \$44,000 was expended for FF&E renovations and replacement at eight (8) other schools. This increased usage over previous year's expenditure necessitates a supplement to continue procuring string instruments through the end of the contractual period. The previous contract averaged \$4,260.62, while this year's monthly usage averaged \$5,249.50.

Fund Source
0100 - General

M/WBE Eligibility
None

1. INTERSTATE MUSIC
13819 WEST NATIONAL AVENUE
NEW BERLIN, WI 53151
OWNER: MICHAEL CASCIO, PRESIDENT

2. NICK RAIL MUSIC
2801 DE LA VINA STREET
SANTA BARBARA, CA 93105
OWNER: NICK RAIL, C.E.O.

3. SOUTHWEST STRINGS
1721 SOUTH CHERRYBELL STREET AVENUE
TUCSON, AZ 85713-1935
OWNER: CELTA G. SHEPPARD, PRESIDENT

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| ORIGINAL AWARD AMOUNT | \$90,781.50 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$40,421.15 |

(2)

Contract No. 075-DD08 – ART SUPPLIES AND EQUIPMENT CATALOG DISCOUNT, is to purchase, at educational discounts, quantities, as may be required, of art supplies and equipment, for the Division of Life Skills and Special Projects, various locations and Stores and Mail Distribution stock, during the term of the contract, effective November 17, 2004, through November 16, 2006. This supplemental award is requested due to increased usage by the various locations. Additionally, this contract will be used to purchase items estimated at \$120,260, which were originally awarded on Contract No. 085 – ART SUPPLIES, wherein the vendor defaulted. This is a first-time bid, which allows for the purchase of art supplies for various locations. The monthly usage averaged \$11,723.14, plus an anticipated expenditure of \$70,000 for Stores and Mail Distribution stock.

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| <u>Fund Source</u> | <u>M/WBE Eligibility</u> |
| 0100 - General | Hispanic Female Female |

1. ABC SCHOOL SUPPLY
DIVISION OF CHILDCRAFT EDUCATION CORPORATION
2920 OLD TREE DRIVE
LANCASTER, PA 17603-94
OWNER: RONALD SUCHODOLSKI, PRESIDENT

2. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

3. AXNER COMPANY, INC.
490 KANE COURT
OVIEDO, FL 32765
OWNER: HOWARD AXNER, PRESIDENT
4. CUTLASS ENTERPRISES, INC./BENNETT POTTERY
SUPPLY
431 ENTERPRISE STREET
OCOEE, FL 34761
OWNER: JOAN RONHOCK, VICE PRESIDENT
5. C & F WHOLESALE CERAMICS, INC.
3241 EAST 11 AVENUE
HIALEAH, FL 33013
OWNER: CANDACE CREWS, PRESIDENT (WF)
6. CHILDCRAFT EDUCATION CORPORATION
2920 OLD TREE DRIVE
LANCASTER, PA 17603
OWNER: RONALD SUCHODOLSKI, PRESIDENT
7. DICK BLICK COMPANY
695 U.S. HIGHWAY 150 EAST
GALESBURG, IL 61402
OWNER: ROBERT BUCHSBAUM, PRESIDENT
8. GET SMART, INC.
8700 S.W. 137 COURT
MIAMI, FL 33183
OWNER: CAROLE BERNSTEIN, PRESIDENT
9. HIGHSMITH, INC.
W5527 STATE ROAD 106
P.O. BOX 800
FORT ATKINSON, WI 53538-0800
OWNER: DUNCAN HIGHSMITH
C.O.B. OF DIRECTORS/PRESIDENT
10. HOLMQUIST EDUCATIONAL CONSULTANTS, INC.
3315 SILVERPOND DRIVE
PLANT CITY, FL 33566
OWNER: STEPHANIE HOLMQUIST, PRESIDENT

11. LAKESHORE LEARNING MATERIALS
2695 EAST DOMINGUEZ STREET
CARSON, CA 90895
OWNER: MIKE KAPLAN, PRESIDENT
12. MIAMI CLAY COMPANY
270 N.E. 183 STREET
MIAMI, FL 33179-4507
OWNER: BARBARA GOLDBERG, PRESIDENT
13. MIDWEST TECHNOLOGY PRODUCTS
2600 BRIDGEPORT DRIVE
SIOUX CITY, IA 51111
OWNER: LINDA A. FLOM, C.E.O. (WF)
14. NASCO
901 JANESVILLE AVENUE
FORT ATKINSON, WI 53538-0901
OWNER: DEAN JOHNSON, C.E.O.
15. ORIENTAL TRADING COMPANY, INC.
5455 SOUTH 90 STREET
OMAHA, NE 68127-3501
OWNER: STEVE FRARY, PRESIDENT
16. PAXTON/PATTERSON LLC
5719 WEST 65 STREET
CHICAGO, IL 60638
OWNER: ROLAND R. JOHNSON, JR.
VICE PRESIDENT, SALES AND MARKETING
17. S & S WORLDWIDE, INC.
75 MILL STREET
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT
18. SCHOOL SPECIALTY
100 PARAGON PARKWAY
MANSFIELD, OH 44903
OWNER: DAVE VANDER ZANDEN, PRESIDENT/C.E.O.

19. SUN C., INC. (FKA SUNKIST CONSTRUCTION, INC.)
11631-1 EAST COLUMBIA PARK DRIVE
JACKSONVILLE, FL 32258
OWNER: PERRI H. BRANDON, PRESIDENT (WF)

20. UTRECHT MANUFACTURING CORPORATION
6 CORPORATE DRIVE
CRANBURY, NJ 08512
OWNER: JOHN DOWERS, C.E.O.

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| ORIGINAL AWARD AMOUNT | \$200,000.00 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$160,268.18 |

(3)

Contract No. 065-EE06 – REFRIGERANT GASES (REBID), is to purchase, at firm unit prices, quantities, as may be required, of refrigerant gases, for Maintenance Materials Management stock, during the term of the contract, effective April 13, 2005, through April 12, 2007. This supplemental award is requested due to increased usage and an increase in price. This bid was awarded with fixed pricing for the initial ninety (90) days and, thereafter, obtained spot-market quotes for the quantities requested. Refrigerant gases are a volatile market and prices have increased 8/9 percent since the award of the contract. The supplemental amount requested is based on the average monthly expenditure, times the twenty-four (24) month contract period, minus the original award amount.

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| <u>Fund Source</u> | <u>M/WBE Eligibility</u> |
| 0100 - General | None |

1. REFRON, INC.
38-18 33 STREET
LONG ISLAND CITY, NY 11101
OWNER: JAY KESTENBAUM, PRESIDENT

2. TRANE COMPANY, A SUBSIDIARY OF AMERICAN
STANDARD
2884 CORPORATE WAY
MIRAMAR, FL 33025
OWNER: FRED POSES, C.E.O.

3. TROPIC SUPPLY, INC.
151 N.E. 179 STREET
MIAMI, FL 33162
OWNER: CHARLES DEL VECCHIO

4. UNITED REFRIGERATION INC. OF PENNSYLVANIA
2400 N.W. 23 STREET
MIAMI, FL 33142
OWNER: JOHN REILLY, C.E.O.

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| ORIGINAL AWARD AMOUNT | \$70,724.16 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$81,610.80 |

(4)

Contract No. 144-CC10 – MOVING OF RELOCATABLE BUILDINGS, is for the moving and installation of relocatable buildings, for Maintenance Operations, during the term of the contract, effective June 21, 2005, through June 19, 2006. This supplemental award is requested based on relocatable moves required by the Modular Program. During this contract period, Maintenance Operations has averaged five classroom moves per month, requiring new steps and ramps, averaging a monthly expenditure of \$78,221. The original contract amount was based on estimated moves during a moratorium on portable relocation. However, the current capital construction schedule requires relocation of portables as well as those in poor condition. Therefore, the estimated amount for the modular relocatable program has increased, and the supplement is required. This supplemental award is requested based on the average monthly expenditure, times the balance of the contract period.

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| <u>Fund Source</u> | <u>M/WBE Eligibility</u> |
| 0100 - General | None |

1. RUSSELL BUILDING MOVERS, INC.
7150 N.W. 77 TERRACE
MIAMI, FL 33166
OWNER: KEITH R. KLEPPINGER, PRESIDENT

2. ROESCH HOUSEMOVERS, INC.
13650 66 STREET NORTH
LARGO, FL 33771

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| ORIGINAL AWARD AMOUNT | \$709,808.00 |
| PREVIOUS SUPPLEMENTAL | \$0 |
| THIS SUPPLEMENTAL | \$234,663.00 |

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