

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:           AWARD BID NO. 134-EE02 – CUSTODIAL-CLEANING  
SUPPLIES AND EQUIPMENT**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

The purpose of this bid, opened on January 19, 2006, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of custodial-cleaning supplies and equipment, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 172 vendors sent bid forms or card notices of this advertised bid, 23 responded, with 22 bids meeting specifications and 1 no bid.

Items on this bid were benchmarked against Pinellas and Broward County Public Schools and the State of Florida contracts, and the District's prices were found to be lower.

Identical prices were submitted on Item 18 - Handle, floor-brush, by Ideal Supply, Inc., of Oakland Park, Florida, and Lace Foodservice Corporation, of Miami, Florida. The recommendation reflects the award of this tie, low-bid item to Lace Foodservice, Corporation, of Miami, Florida (drug-free workplace and Miami-Dade County vendor), pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Additionally, identical prices were submitted on Item 21 - Lid, 20-gallon, and Item 22 - Lid - 32-gallon, by Ideal Supply, Inc., of Oakland Park, Florida, and Calico Industries, Inc., of Annapolis Junction, Maryland. The recommendation reflects the award of these tie, low-bid items to Ideal Supply, Inc., of Oakland Park, Florida (drug-free workplace and Broward County vendor), pursuant to Board Rule 6Gx13- 3C-1.061 -- Identical Prices -- Priorities For Award.

Inasmuch as all bids received for Item 1 - Bags, paper, Item 10 - Handle, and Item 30 - Handle, wall brush, did not meet specifications, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100 - General

M/WBE Eligibility  
African American Male - \$1,300.80  
Hispanic Male - \$342,116.60  
Hispanic Female - \$57,862  
African American Female - \$2,514.24  
Female - \$147,444.20

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 134-EE02 – CUSTODIAL-CLEANING SUPPLIES AND EQUIPMENT, to purchase, at firm unit prices, quantities, as may be required, of custodial-cleaning supplies and equipment, for Stores and Mail Distribution stock, during the term of the bid, effective June 14, 2006, through June 13, 2007, as follows:

1. AFP INDUSTRIES  
7436 S.W. 48 STREET  
MIAMI, FL 33155 ESTIMATE \$57,862  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT (HF)

Low Bid: Item 6, 19, 58 and 60.

Item 6 - Can, step-on, disposal @ \$28.98 each.  
Item 19 - Waste Basket @ \$6.38 each.  
Item 58 - Dolly, conversion @ \$17.08 each.  
Item 60 - Dispenser, liquid-soap @ \$6.68 each.

2. CALICO INDUSTRIES, INC.  
9045 JUNCTION DRIVE  
ANNAPOLIS JUNCTION, MD 20701-2005 ESTIMATE \$27,201.48  
OWNER: FRANK JARET, PRESIDENT

Low Bid: Items 17, 42 and 53.

Low Bid Meeting Specifications: Items 9, 28, 44 and 56.

Item 9 - Pan, dust @ \$1.81 each.  
Item 17 - Brush, floor-drain @ \$6.70 each.  
Item 28 - Brush, floor-garage @ \$5.32 each.  
Item 42 - Wringer, small @ \$22.64 each.  
Item 44 - Pads, scouring @ \$8.44 per case.  
Item 53 - Brush, swivel scrub @ \$3.16 each.  
Item 56 - Sponges, cellulose @ \$5.57 per package.

3. EDWARD DON & COMPANY  
2200 S.W. 45 STREET  
FORT LAUDERDALE, FL 33312 ESTIMATE \$41,010.40  
OWNER: STEVEN R. DON, PRESIDENT

Low Bid: Items 15 and 40.

Item 15 - Bucket, plastic @ \$2.44 each.  
Item 40 - Receptacle, waste @ \$27.62 each.

4. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334 ESTIMATE \$330,844.60  
OWNER: JORGE F. MANRESA, PRESIDENT (HM)

Low Bid: Items 4, 8, 16, 29, 31, 37, 39, 41, 43 and 52.  
Low Bid Meeting Specifications: Items 3, 5, 13, 24, 35, 36,  
38, 47, 48, 50, 51, 54 and 63.  
Tie Low Bid Meeting Specifications: Items 21 and 22.

Item 3 - Pads, commercial, soap-filled @ \$46.45 per case.  
Item 4 - Cleaner, hand @ \$21.51 per case.  
Item 5 - Brush, floor @ \$10.67 each.  
Item 8 - Doodle Bug @ \$7.29 each.  
Item 13 - Squeegee, window @ \$6.27 each.  
Item 16 - Pads, stripping @ \$8.83 each.  
Item 21 - Lid, 20-gallon @ \$2.80 each.  
Item 22 - Lid, 32-gallon @ \$4.44 each.  
Item 24 - Lid, 55-gallon @ \$10.38 each.  
Item 29 - Pads, scouring @ \$5.08 each.  
Item 31 - Bowl, plastic @ \$1.20 each.  
Item 35 - Brush, floor, 14" @ \$4.92 each.  
Item 36 - Can, garbage @ \$11.19 each.  
Item 37 - Cart, housekeeping @ \$67.12 each.  
Item 38 - Receptacle, waste, 32-gallon @ \$12.66 each.  
Item 39 - Receptacle, waste, 44-gallon @ \$17.31 each.  
Item 41 - Can, trash @ \$86.69 each.  
Item 43 - Bucket, plastic @ \$24.89 each.  
Item 47 - Wringer, mop, large @ \$37.44 each.  
Item 48 - Disinfectant, degreaser, cleaner @ \$18.82 per case.  
Item 50 - Pads, stripping, 16" @ \$7.58 per case.  
Item 51 - Brush, floor @ \$5.63 each.

Item 52 - Broom, lobby @ \$1.18 each.  
Item 54 - Dispenser, toilet-tissue @ \$3.57 each.  
Item 63 - Bottle, spray with trigger @ \$.59 each.

5. JANEICE PRODUCTS COMPANY, INC.  
1084 WILLISTON ROAD  
AIKEN, SC 29803 ESTIMATE \$10,567.20  
OWNER: WILLIE A. KELLEY, PRESIDENT/C.E.O.

Low Bid Meeting Specifications: Item 57.

Item 57 - Pan, dust @ \$5.18 each.

6. LACE FOODSERVICE CORPORATION  
10490 N.W. 26 STREET  
MIAMI, FL 33172 ESTIMATE \$11,272  
OWNER: LUIS H. FERNANDEZ, PRESIDENT (HM)

Tie Low Bid: Item 18.

Low Bid Meeting Specifications: Items 2 and 7.

Item 2 - Pads, carpet-scrubbing @ \$73.44 per case.

Item 7 - Dolly, bucket @ \$79.85 each.

Item 18 - Handle, floor-drain brush @ \$9.95 each.

7. MSC INDUSTRIAL SUPPLY  
2810 N.W. 79 AVE  
MIAMI, FL 33122 ESTIMATE \$440.64  
OWNER: DAVE SANDLER, C.E.O.

Low Bid: Items 25, 26 and 27.

Item 25 - Glove, cleaning, medium @ \$4.59 each.

Item 26 - Glove, cleaning, large @ \$4.59 each.

Item 27 - Glove, cleaning, x-large @ \$4.59 each.

8. PRIDE ENTERPRISES  
12425 28 STREET NORTH  
ST. PETERSBURG, FL 33716 ESTIMATE \$16,743.84  
OWNER: JACK EDGEMAN, C.E.O.

Low Bid: Items 12 and 46.

Low Bid Meeting Specifications: Items 11, 32 and 34.

Item 11 - Handle, scrubbing-mop @ \$2.79 each.

Item 12 - Squeegee, floor @ \$7.89 each.

Item 32 - Plunger, toilet @ \$4.00 each.

Item 34 - Brush, counter @ \$2.86 each.

Item 46 - Handle, floor-squeegee @ \$1.53 each.

9. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610-1908 ESTIMATE \$23,046.43  
OWNER: JOHN O. MILLER, VICE PRESIDENT

Low Bid: Items 33, 55 and 62.

Item 33 - Soap, pumice-bar @ \$25.68 per case.

Item 55 - Mop, toilet-bowl @ \$.38 each.

Item 62 - Dispenser, paper-towel @ \$10.94 each.

10. RELIABLE CUSTODIAL MAINTENANCE & SUPPLIES  
2000 BANKS ROAD, #201-J  
MARGATE, FLORIDA 33063 ESTIMATE \$2,514.24  
OWNER, AGNES OYEWALE (AF)

Low Bid Meeting Specifications: Item 14.

Item 14 - Squeegee, floor @ \$8.73 each.

11. REX CHEMICAL CORPORATION  
2270 N.W. 23 STREET  
MIAMI, FL 33142 ESTIMATE \$23,785  
OWNER: BEATRIZ GRANJA, PRESIDENT (WF)

Low Bid Meeting Specifications: Items 49 and 64.

Item 49 - Ammonia, clear, glass-cleaner @ \$10.27 per case.

Item 64 - Gum remover @ \$27.03 per case.

12. SECO SUPPLIES, INC.  
445 GRAND BAY DRIVE  
KEY BISCAYNE, FL 33149 ESTIMATE \$123,659.20  
OWNER: SYBIL J. PULVER, PRESIDENT (WF)

Low Bid: Items 45 and 59.  
Low Bid Meeting Specifications: Item 61.

Item 45 - Cleaner, spray and wipe @ \$10.06 per case  
Item 59 - Remover, lime, acid @ \$14.81 per case  
Item 61 - Soap, liquid, hand @ \$13.76 per case.

13. SAM TELL AND SON, INC.  
58-51 MASPETH AVENUE  
MASPETH, NY 11378 ESTIMATE \$259.92  
OWNER: MARC TELL, PRESIDENT

Low Bid Meeting Specifications: Item 23.

Item 23 - Lid, 44-gallon @ \$7.22 each.

14. TOTAL CONNECTION, INC.  
20451 N.W. 2 AVENUE, #110  
MIAMI, FL 33169 ESTIMATE \$1,300.80  
OWNER: JOSEPH ORUKOTAN, PRESIDENT (AM)

Low Bid: Item 20.

Item 20 - Bags, vinyl @ \$13.55 each.

15. Reject: Items 1, 10 and 30.
16. Authorize Procurement Management Services to purchase up to the total estimated amount of \$670,507.75.

OSP/lja