

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: AWARD BID NO. 053-FF01 – MOBILE CAFETERIA TABLES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on April 27, 2006, is to purchase, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for Furniture Fixtures and Equipment and Construction Services. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Of 105 vendors sent bid forms or card notices of this advertised bid, 8 responded, with 2 non-responsive bids, 4 bids meeting specifications and 2 no bids.

Buyer identified two new vendors, resulting in cost savings of approximately \$43,374.

Benchmarking was completed against The School Board of Broward County, Florida, and the District of Palm Beach County School Board, and the District's prices were found to be lower.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 053-FF01 – MOBILE CAFETERIA TABLES, to purchase, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for Furniture, Fixtures and Equipment and Construction Services, during the term of the bid, effective July 12, 2006, through October 11, 2007, as follows:

1. INDECO SALES, INC.
805 EAST 4 AVENUE
BELTON, TX 76513 ESTIMATE \$504,285.17
OWNER: LEE MAYS, PRESIDENT

Total Low Unit Price: Items 1 through 3C.

- Item 1 - Cafeteria table, mobile folding 10 foot and 12 seats (minimum order 25 or more) @ \$685 each.
- Item 1A - Cafeteria table, mobile folding 10 foot and 12 seats (minimum order 5 - 24) @ \$685 each.
- Item 1B - Cafeteria table, mobile folding 10 foot and 12 seats (minimum order 1 - 4) @ \$685 each.
- Item 1C - Cafeteria table, mobile folding 10 foot and 12 seats assembly and installation @ \$721 each.
- Item 2 - Cafeteria table, mobile folding 12 foot and 12 seats (minimum order 25 or more) @ \$710.64 each.
- Item 2A - Cafeteria table, mobile folding 12 foot and 12 seats (minimum order 5 - 24) @ \$710.64 each.
- Item 2B - Cafeteria table, mobile folding 12 foot and 12 seats (minimum order 1- 4) @ \$710.64 each.
- Item 2C - Cafeteria table, mobile folding 12 foot and 12 seats assembly and installation @ \$746.64 each.
- Item 3 - Cafeteria table, mobile folding 12 foot and 16 seats (minimum order 25 or more) @ \$796 each.
- Item 3A - Cafeteria table, mobile folding 12 foot and 16 seats (minimum order 5 - 24) @ \$796 each.
- Item 3B - Cafeteria table, mobile folding 12 foot and 16 seats (minimum order 1 - 4) @ \$796 each.
- Item 3C - Cafeteria table, mobile folding 12 foot and 16 seats assembly and installation @ \$844 each.

2. SCHOOLHOUSE PRODUCTS, INC.
1275 BELCHEER ROAD UNIT 36
DUNEDIN, FL 34698 ESTIMATE \$479,490.92
OWNER: WALTER POSUSTA, PRESIDENT

Total Low Unit Price: Items 4 through 4C.

- Item 4 - Cafeteria convertible bench, mobile folding
(minimum order 25 or more) @ \$320 each.
Item 4A - Cafeteria convertible bench, mobile folding
(minimum order 9 - 34) @ \$320 each.
Item 4B - Cafeteria convertible bench, mobile folding
(minimum order 1 - 8) @ \$325 each.
Item 4C - Cafeteria convertible bench, mobile folding
assembly and installation @ \$334 each.

3. SCHOOL SPECIALTY, INC.
100 PARAGON PARKWAY
MANSFIELD, OH 44903 ESTIMATE \$71,653.36
OWNER: SCOTT KURTZMAN, REPRESENTATIVE

Total Low Unit Price: Items 5 through 7A.

- Item 5 - Cafeteria bench, mobile folding, 12-inch length
(minimum order 1 - 5) @ \$699.30 each.
Item 5A - Cafeteria bench, mobile folding, 12-inch length
assembly and installation \$707.80 each.
Item 6 - Cafeteria bench, mobile folding, 10-inch length
(minimum order 1 - 5) @ \$620.55 each.
Item 6A - Cafeteria bench, mobile folding, 10-inch length
assembly and installation \$629.05 each.
Item 7 - Cafeteria bench, mobile folding, 10-inch length
(minimum order 1 - 5) @ \$594.33 each.
Item 7A - Cafeteria bench, mobile folding, 12-inch length
assembly and installation @ \$602.83 each.

4. Authorize Procurement Management Services to purchase
up to the total estimated amount of \$1,055,429.45.

OSP/lja