

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: BALANCE AWARD BID NO. 020-FF08 – PIANOS

COMMITTEE: INSTRUCTIONAL EXCELLENCE & COMMUNITY ENGAGEMENT

The purpose of this bid, opened on April 4, 2006, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of pianos, for the Division of Life Skills and Special Projects, and various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eleven vendors responded to this advertised solicitation, with 6 regular bids, and 5 no bids.

Items 3, and 6 through 9 were awarded at the Board meeting of June 14, 2006, for the estimated expenditure amount of \$100,990.05.

Benchmarking was conducted against the School Boards of Broward and Palm Beach Counties, however, the terms and conditions are not similar. A comparison of similar items against the District's previous bid was completed, resulting in savings of approximately \$80,826.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 020-FF08 – PIANOS, to purchase, at firm unit prices, quantities, as may be required, of pianos, for the Division of Life Skills and Special Projects, and various locations, during the term of the bid, effective September 13, 2006, through June 13, 2008, as follows:

1. PIANO & ART GALERIA CORPORATION
1560 SOUTH DIXIE HIGHWAY
CORAL GABLES, FL 33146 ESTIMATE: \$704,700
OWNER: MANUEL PEREZ, PRESIDENT/C.E.O.

Low Unit Price: Items 1 and 2.

Item 1 - Studio upright piano, w/bench @ \$1,995 each.
Item 2 - Grand piano, w/bench @ \$6,500 each.

2. BOBB'S PIANO SALES AND SERVICE, INC.
2512 S.W. 30 AVENUE
HALLANDALE, FL 33009 ESTIMATE: \$97,500.00
OWNER: R. MICHAEL MESSINGSCHLAGER
PRESIDENT

Low Unit Price Meeting Specifications: Item 4.

Item 4 - Digital piano, w/bench @ \$975 each.

3. ESAU PRODUCTS
1107 WEST 24 AVENUE
HUTCHINSON, KS 67502 ESTIMATE: \$9,900
OWNER: LEROY ESAU, PRESIDENT

Low Unit Price: Item 5.

Item 5 - Adjustable stool @ \$110 each.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$812,100.

OSP/lja