

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON TERM CONTRACTS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this request is to obtain prior approval of the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract terms expire.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract terms expire.

(1)

Contract No. 006-EE05 – SPEECH AND HEARING EQUIPMENT AND ACCESSORIES, is to purchase, at firm unit prices, quantities, as may be required, of speech and hearing equipment and accessories, for various locations, during the term of the contract, effective February 16, 2005, through February 15, 2007. This supplemental award is requested due to higher than estimated usage. Last contract usage averaged \$20,246.12 per month, while this contract's usage has averaged \$30,522.11 per month. The supplemental amount requested is based on the average monthly expenditure, times the twenty-four (24) month contract period, minus the original award amount. This contract is used to support students with hearing and speech impairments. Items are quoted to the various vendors of award, to maintain competitive pricing.

Fund Source
Various

M/WBE Eligibility
None

1. ABLENET, INC.
2808 FAIRVIEW AVENUE NORTH
ROSEVILLE, MN 55113-1308
OWNER: RICK OSTERHAUS, C.E.O.

2. ADAPTIVATION, INC.
2225 WEST 50 STREET, SUITE 100
SIOUX FALLS, SD 57105-6525
OWNER: JON ECKRICH, PRESIDENT
3. ADVANCED MULTIMEDIA DEVICES, INC.
200 FRANK ROAD
HICKSVILLE, NY 11801
OWNER: SOMCHAL S. TANG, PRESIDENT/C.E.O.
4. ALPHA SMART, INC.
973 UNIVERSITY AVENUE
LOS GATOS, CA 95032
OWNER: KETAN KOTHARI, C.E.O.
5. ATTAINMENT COMPANY
3909 COUNCIL CREST
MADISON, WI 53711
OWNER: DON BASTIAN, PRESIDENT
6. DYNAVOX SYSTEMS, LLC
2100 WHARTON STREET, #400
PITTSBURG, PA 15203
OWNER: PATRICIA D. WILSON, SALES CONSULTANT
7. FLAGHOUSE, INC.
601 FLAGHOUSE DRIVE
HASBROUCK HEIGHTS, NJ 07604
OWNER: GEORGE CARMEL, PRESIDENT
8. HARRIS COMMUNICATIONS, INC.
15155 TECHNOLOGY DRIVE
EDEN PRAIRIE, MN 55344-2277
OWNER: ROBERT I. HARRIS, PRESIDENT
9. INFOGRIP, INC.
1794 EAST MAIN STREET
VENTURA, CA 93001
OWNER: ELIZABETH JACOBS, PRESIDENT

10. INTELLITOOLS, INC.
1720 CORPORATE CIRCLE
PETALUMA, CA 94954-6924
OWNER: STEVE GENSLER, CHAIRMAN
11. LIGHTSPEED TECHNOLOGIES, INC.
11509 S.W. HERMAN ROAD
TUALATIN, OR 97062
OWNER: JERRY RAMEY, PRESIDENT
12. LOCKFAST, INC.
8481 DUKE BOULEVARD
MASON, OH 45040
OWNER: GREGG S. BARDON, PRESIDENT
13. MAYER-JOHNSON, LLC
P.O. BOX 1579
SOLANA BEACH, CA 92075
OWNER: JOE SWENSON, PRESIDENT
14. PHONAK, LLC
4520 WEAVER PARKWAY
WARRENVILLE, IL 60555-3927
OWNER: AGGIE HENRY, ACCOUNT EXECUTIVE
15. PHONIC EAR, INC.
3880 CYPRESS DRIVE
PETALUMA, CA 94954-7600
OWNER: WILLIAM DEMANT
16. PRENTKE ROMICH COMPANY
1022 HEYL ROAD
WOOSTER, OH 44691
OWNER: BARRY ROMICH, C.E.O.
17. TASH, INC.
3512 MAYLAND COURT
RICHMOND, VA 23233
OWNER: COLIN WHEELER, PRESIDENT
18. TECHNOLOGY FOR EDUCATION, INC.
1870 50 STREET EAST, SUITE 7
INVERGROVE HEIGHTS, MN 55077
OWNER: JAMES C. ROGERS, PRESIDENT

19. TELE-ACOUSTICS, INC.
 5500 WINDOVER WAY
 TITUSVILLE, FL 32780
 OWNER: MICHAEL DESHLER, VICE PRESIDENT

ORIGINAL AWARD AMOUNT	\$534,497.57
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$238,072.42

(2)

Contract No. 033-EE07 – DIESEL FUEL #2, NORTH OF FLAGLER STREET, TANK WAGON DELIVERY, is to purchase, diesel fuel #2, at a firm service charge, with escalation/de-escalation for fuel charges based on the Oil Price Information Service (OPIS) average fuel price, quantities, as may be required, of refueling of vehicles, for various schools and departments, during the term of the contract, effective January 19, 2006, through January 18, 2007. This supplemental award is requested due to a special request by Capital Improvement for \$10,000 of diesel fuel #2, high sulfur, needed for the generator used in Highland Oaks, Conversion.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100 - General	None

1. BV OIL COMPANY
 7950 N.W. 58 STREET
 MIAMI, FL 33166
 OWNER: ALEX VARAS, PRESIDENT
2. MACMILLAN OIL COMPANY OF FLORIDA, INC.
 2955 EAST 11 AVENUE
 HIALEAH, FL 33013
 OWNER: AMANCIO ALONSO, PRESIDENT

ORIGINAL AWARD AMOUNT	\$350,364
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$10,000

(3)

Contract No. 058-DD01 – ARMED AND UNARMED SECURITY GUARDS, is to establish a contract, to purchase, at firm unit prices, quantities, as may be required, of security guard services, for Miami-Dade County Public Schools District, during the term of the contract, effective November 30, 2004, through November 29, 2006. This supplemental award is requested due to increase usage by Maintenance Operations and Capital Improvement. Last contract usage averaged \$285,027.83 per month, while this year's usage has averaged \$340,920.20 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

This supplement is being requested due to increased monthly usage of services by Maintenance, Transportation and Capital Improvement departments. The primary need for additional security services was due to last year's 2005 Hurricane Season which required emergency security services, and Capital Improvement Department's increased fire watch requests, as well as security services for new student stations, for existing and new school projects.

Fund Source
Various

M/WBE Eligibility
African American Male
Hispanic Female

1. BAYUS SECURITY SERVICES, INC.
6600 N.W. 27 AVENUE, NO. 207
MIAMI, FL 33147
OWNER: OLALEKAN, SHOKUNBI, PRESIDENT (AM)

2. VANGUARD SECURITY
10145 N.W. 19 STREET
MIAMI, FL 33172
OWNER: REBECCA L. SHOPAY (HF)
EXECUTIVE VICE PRESIDENT

ORIGINAL AWARD AMOUNT	\$6,840,667.80
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$1,022,760.00

(4)

Contract No. 061-EE10 – RELOCATION OF FURNITURE, FIXTURES AND EQUIPMENT, is for the relocation, assembly, and installation of new and existing office and school classroom furniture and specified equipment and fixtures, for Facilities Operations and various locations, during the term of the contract, effective August 17, 2005, through August 16, 2007. The average monthly usage on this contract is \$163,967.74. The increased usage on this contract is attributed to the District's 20,000 student station project for the 2006-2007 school year, as well as other critical District projects.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
Various	None

1. DANIEL MOVING SYSTEMS, INC.
5600 N.W. 32 AVENUE
MIAMI, FL 33142
OWNER: PAUL MAY, EXECUTIVE VICE PRESIDENT
2. JOHN'S MOVING, INC.
18353 N.E. 4 COURT
MIAMI, FL 33179
OWNER: RUSSELL TATE
3. MORALES MOVING AND STORAGE COMPANY, INC.
2121 N.W. 1 COURT
MIAMI, FL 33127
OWNER: RENE MORALES, PRESIDENT
4. PURYEAR, INC.
P.O. BOX 013940
MIAMI, FL 33101-3940
OWNER: JONATHAN DOTSON
5. ROLLE BROTHERS MOVING COMPANY, INC.
15000 N.E. 10 COURT
MIAMI, FL 33161
OWNER: SHERMAN ROLLE, PRESIDENT

ORIGINAL AWARD AMOUNT	\$2,000,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$2,164,374.17