

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: AWARD BID NO. 119-FF04 – COMPUTER LOCKDOWNS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on September 7, 2006, is to establish a contract, with approved vendors, to purchase and install, at a firm discount off list price, quantities, as may be required, of computer-locking devices and mounting equipment, for various locations. The pre-qualified vendor(s) will participate in the quotation process for projects, as the need arises. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eleven vendors responded to this advertised solicitation, with 1 no bid.

Identical firm discounts were submitted on Item 1, Anchor pad products by Advanced Business Computers, Inc., of Miami, Florida, and Prime Systems/Directron.com, of Houston, Texas. The recommendation reflects the award of this tie low bid item to Advanced Business Computers, Inc., of Miami, Florida; a Miami-Dade County vendor, other than the Minority/Women Business Enterprise vendor, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices – Priorities For Award.

Inasmuch as The School Board of Broward County, Florida and The School District of Palm Beach County do not have contracts for these items, benchmarking could not be completed. An analysis of discounts received on this bid as compared to the District's previous contract, reflects that the District is receiving better discounts. Additionally, Request For Quotes will be obtained from the awarded vendors to maintain competition.

Fund Source
Various

M/WBE Eligibility
African American Female

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 119-FF04 – COMPUTER LOCKDOWNS, to purchase and install, at a firm discount off list, quantities, as may be required, of computer-locking devices and mounting equipment, for various locations, during the term of the bid, effective October 11, 2006, through June 30, 2008 as follows:

1. ADVANCED BUSINESS COMPUTERS, INC.
1523 N.W. 89 COURT
MIAMI, FL 33172
OWNER: VIVIAN KLEIN, C.E.O.

Item 1A – Anchor Pad Products @ 33% off price list.
Item 1B – Installation @ \$40 per hour.
Item 3A – FMJ Security Systems @ 18% off price list.
Item 3B – Installation @ \$40 per hour.
Item 9A – Business Machine Security @ 30% off price list.
Item 9B – Installation @ \$40 per hour.

2. BUSINESS MACHINE SECURITY
510 WEST CENTRAL, SUITE D
BREA, CA 92821
OWNER: TONYA UMBERG, C.E.O.

Item 9A – Business Machine Security @ 80% off price list.

3. C&C INTERNATIONAL COMPUTERS & CONSULTANTS,
INC.
7777 NORTH DAVIE ROAD EXTENSION, SUITE B200
HOLLYWOOD, FL 33024
OWNER: CECELIA JAMES, C.F.O. (AF)

Item 1A – Anchor Pad Products @ 41% off price list.
Item 1B – Installation @ \$55 per hour.

4. MODCOMP SYSTEMS & SOLUTIONS, INC.
1500 S POWERLINE ROAD
DEERFIELD BEACH, FL 33442
OWNER: ALEXANDER LUPINETTI, C.E.O.

Item 7A – PC Guardian @ 30% off price list.

5. PJI ENTERPRISES, INC.
1121 N.E. 211 TERRACE
NORTH MIAMI BEACH, FL 33179
OWNER: PHILIP JAMES

Item 2A – Compu-Gard @ 20% off price list.
Item 2B – Installation @ \$25.60 per hour.
Item 3A – FMJ Security Systems @ 16% off price list.
Item 3B – Installation @ \$25.60 per hour.
Item 10A – Mega Steel Plate @ 29% off list.
Item 10B – Installation @ \$25.60 per hour.
Item 11A – Secure-It @ 20% off list.
Item 11B – Installation @ \$25.60 per hour.

6. PRIME SYSTEMS/DIRECTRON.COM
10402 HARWIN DRIVE
HOUSTON, TX 77036
OWNER: MICHAEL CHANG, PRESIDENT

Item 4A – Kensington Acco @ 25% off price list.
Item 8A – Targus @ 25% off list.
Item 12A – Noble Locks @ 35% off list.

7. UNITED DATA TECHNOLOGIES
8825 N.W. 21 TERRACE
MIAMI, FL 33127
OWNER: ENRIQUE FLECHES, PRESIDENT

Item 4A – Kensington Acco @ 5% off price list.
Item 4B – Installation @ \$48.50 per hour.
Item 8A – Targus @ 5% off list.
Item 8B – Installation @ @ \$27.75 per hour.
Item 13A – Chip PC @ 5% off list.
Item 13B – Installation @ \$51 per hour.

8. Authorize Procurement Management Services to purchase up to the total estimated amount of \$678,000.

OSP/lja