

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 118-FF04 – COMPUTER-EQUIPMENT SERVICE
 AND REPAIR (ON-SITE)**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on October 17, 2006, is to purchase, at firm unit prices, on-site, computer-equipment service and repair, as may be required, for Information Technology Services, administrative and school sites. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is obligated to purchase any guaranteed amount. Ten vendors responded to this advertised solicitation.

No bids were received for Items 52A, 53A and 57A. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
Various

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 118-FF04 – **COMPUTER-EQUIPMENT SERVICE AND REPAIR (ON-SITE)**, to purchase, at firm unit prices, on-site, computer-equipment service and repair, as may be required, for Information Technology Services, administrative and school sites, during the term of the bid, effective December 13, 2006, through June 30, 2009, as follows:

1. BLM TECHNOLOGIES
4370 S.W. 36 STREET, SUITE 700
FORT LAUDERDALE, FL 33314
OWNER: RON MEINHARDT, PRESIDENT

Total Low: Group I - Items 1A through 7C, Group II - Items 8A through 15C, and 18A through 19C, Group III - Items 20A through 20C, 22A through 23C, and 26A through 26C, Group IV - Items 29A through 321C, 34A through 38C, and 40A through 41C, Group V - Items 42A through 48C, Group VI - Items 49A through 51C, Group VII - Items 52B, 52C, 53B and 53C, Group VIII - Items 54A through 54C, Group IX - Items 55A through 55C, and Items 56B and 56C, Group X - Items 57B and 57C, Group XI - Items 58A through 59C, and Group XII - Items 60B through 60C.

Group I: Computers, Desktops and Monitors - Items 1A through 7C.

- Item 1A – Dell computer, repair @ \$148 per flat-rate service call.
- Item 1B – Dell computer, parts @ 20% off price list.
- Item 1C – Dell computer, hourly labor @ \$85 per hour.
- Item 2A – Gateway computer @ \$148 per flat-rate service call.
- Item 2B – Gateway computer, parts @ 20% off price list.
- Item 2C – Gateway computer, hourly labor @ \$85 per hour.
- Item 3A – Hewlett Packard/Compaq computer @ \$148 per flat-rate service call.
- Item 3B – Hewlett Packard/Compaq computer, parts @ 20% off price list.
- Item 3C – Hewlett Packard/Compaq computer, hourly labor @ \$85 per hour.
- Item 4A – IBM (Lenovo) computer @ \$148 per flat-rate service call.
- Item 4B – IBM (Lenovo) computer, parts @ 20% off price list.
- Item 4C – IBM (Lenovo) computer, hourly labor @ \$85 per hour.
- Item 5A – Sony computer @ \$148 per flat-rate service call.
- Item 5B – Sony computer, parts @ 20% off price list.
- Item 5C – Sony computer, hourly labor @ \$85 per hour.

- Item 6A – Toshiba computer @ \$148 per flat-rate service call.
- Item 6B – Toshiba computer, parts @ 20% off price list.
- Item 6C – Toshiba computer, hourly labor @ \$85 per hour.
- Item 7A – Computer desktop & monitor, not listed @ \$148 per flat-rate service call.
- Item 7B – Computer desktop & monitor, not listed @ 20% off price list.
- Item 7C – Computer desktop & monitor, not listed, hourly labor @ \$85 per hour.

GROUP II: SERVERS - Items 8A through 15C, and 18A through 19C.

- Item 8A – Dell server, repair, at Information Technology Services @ \$450 per flat-rate service call.
- Item 8B – Dell server, parts, at Information Technology Services @ 20% off price list.
- Item 8C – Dell server, hourly labor, at Information Technology Services @ \$85 per hour.
- Item 9A – Dell server, repair, at school site @ \$450 per flat-rate service call.
- Item 9B – Dell server, parts, at school site @ 20% off price list.
- Item 9C – Dell server, hourly labor, at school site @ \$85 per hour.
- Item 10 – Gateway server, repair, at Information Technology Services @ \$450 per flat-rate service call.
- Item 10B – Gateway server, parts, at Information Technology Services @ 20% off price list.
- Item 10C – Gateway server, hourly labor, at Information Technology Services @ \$85 per hour.
- Item 11A – Gateway server, repair, at school site @ \$450 per flat-rate service call.
- Item 11B – Gateway server, repair, at school site @ 20% off price list.
- Item 11C – Gateway server, repair, at school site @ \$85 per hour.
- Item 12A – Hewlett Packard/Compaq server, repair, at Information Technology Services @ \$450 per flat-rate service call.

- Item 12B – Hewlett Packard/Compaq server, parts, at Information Technology Services @ 20% off price list.
- Item 12C – Hewlett Packard/Compaq server, hourly labor, at Information Technology Services @ \$85 per hour.
- Item 13A – Hewlett Packard/Compaq server, repair at, school site @ \$450 per flat-rate service call.
- Item 13B – Hewlett Packard/Compaq server, parts, at school site @ 20% off price list.
- Item 13C – Hewlett Packard / Compaq server, hourly labor, at school site @ \$85 per hour.
- Item 14A – IBM (Lenovo) server, repair, at Information Technology Services @ \$450 per flat-rate service call.
- Item 14B – IBM (Lenovo) server, parts, at Information Technology Services @ 20% off price list.
- Item 14C – IBM (Lenovo) server, hourly labor, at Information Technology Services @ \$85 per hour.
- Item 15A – IBM (Lenovo) server, repair, at school site @ \$450 per flat-rate service call.
- Item 15B – IBM (Lenovo) server, parts, at school site @ 20% off price list.
- Item 15C – IBM (Lenovo) server, hourly labor, at school site @ \$85 per hour.
- Item 18A – Computer server, not listed, repair, at Information Technology Services @ \$450 per flat-rate service call.
- Item 18B – Computer server, not listed, parts, at Information Technology Services @ 20% off price list.
- Item 18C – Computer server, not listed, hourly labor, at Information Technology Services @ \$85 per hour.
- Item 19A – Computer server, not listed, repair, at school site @ \$450 per flat-rate service call.
- Item 19B – Computer server, not listed, parts, at school site @ 20% off price list.
- Item 19C – Computer server, not listed, hourly labor, at school site @ \$85 per hour.

GROUP III: Network Connectivity Devices - Items 20A through 20C, 22A through 23C, and 26A through 26C.

- Item 20A – 3 COM network connectivity devices, repair @ \$250 per flat-rate service call.
- Item 20B – 3 COM network connectivity devices, parts @ 20% off price list.
- Item 20C – 3 COM network connectivity devices, hourly labor @ \$85 per hour.
- Item 22A – Shiva network connectivity devices, repair @ \$250 per flat-rate service call.
- Item 22B – Shiva network connectivity devices, parts @ 20% off price list.
- Item 22C – Shiva network connectivity devices, hourly labor @ \$85 per hour.
- Item 23A – Acer network connectivity devices, repair @ \$250 per flat-rate service call.
- Item 23B – Acer network connectivity devices, parts @ 20% off price list.
- Item 23C – Acer network connectivity devices, hourly labor @ \$85 per hour.
- Item 26A – Hewlett Packard network connectivity devices, repair @ \$250 per flat-rate service call.
- Item 26B – Hewlett Packard network connectivity devices, parts @ 20% off price list.
- Item 26C – Hewlett Packard network connectivity devices, hourly labor @ \$85 per hour.

GROUP IV: Printers, Laser - Items 29A through 32C and 34A through 34C.

Printers, Inkjet - Items 35A through 38C and 40A through 41C.

- Item 29A – Brother laser printer, repair @ \$175 per flat-rate service call.
- Item 29B – Brother laser printer, parts @ 20% off price list.
- Item 29C – Brother laser printer, hourly labor @ \$85 per hour.
- Item 30A – Epson laser printer, repair @ \$175 per flat-rate service call.
- Item 30B – Epson laser printer, parts @ 20% off price list.
- Item 30C – Hewlett Packard laser printer, hourly labor @ \$85 per hour.

- Item 31A – Hewlett Packard laser printer, repair @ \$175 per flat-rate service call.
- Item 31B – Hewlett Packard laser printer, parts @ 20% off price list.
- Item 31C – Hewlett Packard laser printer, hourly labor @ \$85 per hour.
- Item 32A – Lexmark laser printer, repair @ \$175 per flat-rate service call.
- Item 32B – Lexmark laser printer, parts @ 20% off price list.
- Item 32C – Lexmark laser printer, hourly labor @ \$85 per hour
- Item 34A – Other laser printer, repair @ \$175 per flat-rate service call.
- Item 34B – Other laser printer, parts @ 20% off price list.
- Item 34C – Other laser printer, hourly labor @ \$85 per hour
- Item 35A – Brother inkjet printer, repair @ \$150 per flat-rate service call.
- Item 35B – Brother inkjet printer, parts @ 20% off price list.
- Item 35C – Brother inkjet printer, hourly labor @ \$85 per hour.
- Item 36A – Canon inkjet printer, repair @ \$150 per flat-rate service call.
- Item 36B – Canon inkjet printer, parts @ 20% off price list.
- Item 36C – Canon inkjet printer, hourly labor @ \$85 per hour.
- Item 37A – Epson inkjet printer, repair @ \$150 per flat-rate service call.
- Item 37B – Epson inkjet printer, parts @ 20% off price list.
- Item 37C – Epson inkjet printer, hourly labor @ \$85 per hour.
- Item 38A – Hewlett Packard inkjet printer, repair @ \$150 per flat-rate service call.
- Item 38B – Hewlett Packard inkjet printer, parts @ 20% off price list.
- Item 38C – Hewlett Packard inkjet printer, hourly labor @ \$85 per hour.
- Item 40A – Lexmark inkjet printer, repair @ \$150 per flat-rate service call.
- Item 40B – Lexmark inkjet printer, parts @ 20% off price list.
- Item 40C – Lexmark inkjet printer, hourly labor @ \$85 per hour.

- Item 41A – Other inkjet printer, repair @ \$150 per flat-rate service call.
- Item 41B – Other inkjet printer, parts @ 20% off price list.
- Item 41C – Other inkjet printer, hourly labor @ \$85 per hour.

GROUP V: Laptops - Items 42A through 48C.

- Item 42A – Dell laptop, repair @ \$200 per flat-rate service call.
- Item 42B – Dell laptop, parts @ 20% off price list.
- Item 42C – Dell laptop, hourly labor @ \$85 per hour.
- Item 43A – Gateway laptop, repair @ \$200 per flat-rate service call.
- Item 43B – Gateway laptop, parts @ 20% off price list.
- Item 43C – Gateway laptop, hourly labor @ \$85 per hour.
- Item 44A – Hewlett Packard laptop, repair @ \$200 per flat-rate service call.
- Item 44B – Hewlett Packard laptop, parts @ 20% off price list.
- Item 44C – Hewlett Packard laptop, hourly labor @ \$85 per hour.
- Item 45A – IBM (Lenovo) laptop, repair @ \$200 per flat-rate service call.
- Item 45B – IBM (Lenovo) laptop, parts @ 20% off price list.
- Item 45C – IBM (Lenovo) laptop, hourly labor @ \$85 per hour.
- Item 46A – Sony laptop, repair @ \$200 per flat-rate service call.
- Item 46B – Sony laptop, parts @ 20% off price list.
- Item 46C – Sony laptop, hourly labor @ \$85 per hour.
- Item 47A – Toshiba laptop, repair @ \$200 per flat-rate service call.
- Item 47B – Toshiba laptop, parts @ 20% off price list.
- Item 47C – Toshiba laptop, hourly labor @ \$85 per hour.
- Item 48A – Other laptop, repair @ \$200 per flat-rate service call.
- Item 48B – Other laptop, parts @ 20% off price list.
- Item 48C – Other laptop, hourly labor @ \$85 per hour.

GROUP VI: Apple Products - Items 49A through 51C.

- Item 49A – Apple desktop and monitor, repair @ \$150 per flat-rate service call.
- Item 49B – Apple desktop and monitor, parts @ 20% off price list.
- Item 49C – Apple desktop and monitor, hourly labor @ \$85 per hour.
- Item 50A – Apple server, repair @ \$450 per flat-rate service call.
- Item 50B – Apple server, parts @ 20% off price list.
- Item 50C – Apple server, hourly labor @ \$85 per hour.
- Item 51A – Apple laptop, repair @ \$200 per flat-rate service call.
- Item 51B – Apple laptop, parts @ 20% off price list.
- Item 51C – Apple laptop, hourly labor @ \$85 per hour.

GROUP VII: Stratacache Products - Items 52B, 52C, 53B and 53C.

- Item 52B – Stratacache, parts, ITS @ 0% off price list.
- Item 52C – Stratacache, hourly labor, ITS @ \$85 per hour.
- Item 53B – Stratacache, parts, school site @ 0% off price list.
- Item 53C – Stratacache, hourly labor, school site @ \$85 per hour.

GROUP VIII: Cisco Switches - Items 54A through 54C.

- Item 54A – Cisco switches and hubs, repair @ \$195 per flat-rate service call.
- Item 54B – Cisco switches and hubs, parts @ 20% off price list.
- Item 54C – Cisco switches and hubs, hourly labor @ \$85 per hour.

GROUP IX: UPS Products - Items 55A through 55C, 56B and 56C.

- Item 55A – APS, repair @ \$150 per flat-rate service call.
- Item 55B – APS, parts @ 20% off price list.
- Item 55C – APS, hourly labor @ \$85 per hour.
- Item 56B – Oneac, parts @ 20% off price list.
- Item 56C – Oneac, hourly labor @ \$85 per hour.

GROUP X: 8E6 Technologies Products - Items 57B and 57C.

- Item 57B – 8E6 Technologies, parts @ 20% off price list.
- Item 57C – 8E6 Technologies, hourly labor @ \$85 per hour.

GROUP XI: Tektronics/Xerox Products - Items 58A through 59C.

- Item 58A – Tektronics/Xerox laser printer, repair @ \$450 per flat-rate service call.
- Item 58B – Tektronics/Xerox laser printer, parts @ 20% off price list.
- Item 58C – Tektronics/Xerox laser printer, hourly labor @ \$85 per hour
- Item 59A – Tektronics/Xerox inkjet printer, repair @ \$450 per flat-rate service call.
- Item 59B – Tektronics/Xerox inkjet printer, parts @ 20% off price list.
- Item 59C – Tektronics/Xerox inkjet printer, hourly labor @ \$85 per hour.

GROUP XII: Fortinet Products - Items 60B and 60C.

- Item 60B – Fortinet, parts @ 20% off price list.
- Item 60C – Fortinet, hourly labor @ \$85 per hour

2. INFORMATION TECHNOLOGY CENTER CORPORATION
7276 N.W. 58th STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT

Total Low Group I - Items 1A through 7C, Group II - Items 8A through 15C, and 18A through 19C, Group IV, Items 29A through 32C, and 34A through 34C, Group V - Items 42A through 48C, Group IX - Items 55A through 56C, and Group XI - Items 58A through 59C.

Group I: Computers Desktops and Monitors – Items 1A through 7C.

- Item 1A – Dell computer, repair @ \$200 per flat-rate service call.

- Item 1B – Dell computer, parts @ 10% off price list.
- Item 1C – Dell computer, hourly labor @ \$150 per hour.
- Item 2A – Gateway computer @ \$200 per flat-rate service call.
- Item 2B – Gateway computer, parts @ 10% off price list.
- Item 2C – Gateway computer, hourly labor @ \$150 per hour.
- Item 3A – Hewlett Packard/ Compaq computer @ \$200 per flat-rate service call.
- Item 3B – Hewlett Packard/ Compaq computer, parts @ 10% off price list.
- Item 3C – Hewlett Packard/ Compaq computer, hourly labor @ \$150 per hour.
- Item 4A – IBM (Lenovo) computer @ \$200 per flat-rate service call.
- Item 4B – IBM (Lenovo) computer, parts @ 10% off price list.
- Item 4C – IBM (Lenovo) computer, hourly labor @ \$150 per hour.
- Item 5A – Sony computer @ \$250 per flat-rate service call.
- Item 5B – Sony computer, parts @ 10% off price list.
- Item 5C – Sony computer, hourly labor @ \$150 per hour.
- Item 6A – Toshiba computer @ \$200 per flat-rate service call.
- Item 6B – Toshiba computer, parts @ 10% off price list.
- Item 6C – Toshiba computer, hourly labor @ \$150 per hour.
- Item 7A – Computer desktop & monitor, not listed @ \$200 per flat-rate service call.
- Item 7B – Computer desktop & monitor, not listed @ 10% off price list.
- Item 7C – Computer desktop & monitor, not listed, hourly labor @ \$150 per hour.

GROUP II: SERVERS - Items 8A through 15C, and 18A through 19C.

- Item 8A – Dell server, repair, at Information Technology Services @ \$300 per flat-rate service call.
- Item 8B – Dell server, parts, at Information Technology Services @ 10% off price list.
- Item 8C – Dell server, hourly labor, at Information Technology Services @ \$150 per hour.

- Item 9A – Dell server, repair, at school site @ \$350 per flat-rate service call.
- Item 9B – Dell server, parts, at school site @ 10% off price list.
- Item 9C – Dell server, hourly labor, at school site @ \$150 per hour.
- Item 10A – Gateway server, repair, at Information Technology Services @ \$300 per flat-rate service call.
- Item 10B – Gateway server, parts, at Information Technology Services @ 10% off price list.
- Item 10C – Gateway server, hourly labor, at Information Technology Services @ \$150 per hour.
- Item 11A – Gateway server, repair, at school site @ \$350 per flat-rate service call.
- Item 11B – Gateway server, repair, at school site @ 10% off price list.
- Item 11C – Gateway server, repair, at school site @ \$150 per hour.
- Item 12A – Hewlett Packard/Compaq server, repair, at Information Technology Services @ \$280 per flat-rate service call.
- Item 12B – Hewlett Packard/Compaq server, parts, at Information Technology Services @ 10% off price list.
- Item 12C – Hewlett Packard/Compaq server, hourly labor, at Information Technology Services @ \$150 per hour.
- Item 13A – Hewlett Packard/Compaq server, repair, at school site @ \$320 per flat-rate service call.
- Item 13B – Hewlett Packard/Compaq server, parts, at school site @ 10% off price list.
- Item 13C – Hewlett Packard/Compaq server, hourly labor, at school site @ \$150 per hour.
- Item 14A – IBM (Lenovo) server, repair, at Information Technology Services @ \$280 per flat-rate service call.
- Item 14B – IBM (Lenovo) server, parts, at Information Technology Services @ 10% off price list.
- Item 14C – IBM (Lenovo) server, hourly labor, at Information Technology Services @ \$150 per hour.
- Item 15A – IBM (Lenovo) server, repair, at school site @ \$320 per flat-rate service call.

- Item 15B – IBM (Lenovo) server, parts, at school site @ 10% off price list.
- Item 15C – IBM (Lenovo) server, hourly labor, at school site @ \$150 per hour.
- Item 18A – Computer server, not listed, repair, at Information Technology Services @ \$350 per flat-rate service call.
- Item 18B – Computer server, not listed, parts, at Information Technology Services @ 10% off price list.
- Item 18C – Computer server, not listed, hourly labor, at Information Technology Services @ \$150 per hour.
- Item 19A – Computer server, not listed, repair, at school site @ \$400 per flat-rate service call.
- Item 19B – Computer server, not listed, parts, at school site @ 10% off price list.
- Item 19C – Computer server, not listed, hourly labor, at school site @ \$150 per hour.

GROUP IV: Printers, Laser - Items 29A through 32C, and 34A through 34C.

- Item 29A – Brother laser printer, repair @ \$175 per flat-rate service call.
- Item 29B – Brother laser printer, parts @ 10% off price list.
- Item 29C – Brother laser printer, hourly labor @ \$150 per hour.
- Item 30A – Epson laser printer, repair @ \$175 per flat-rate service call.
- Item 30B – Epson laser printer, parts @ 10% off price list.
- Item 30C – Hewlett Packard laser printer, hourly labor @ \$150 per hour.
- Item 31A – Hewlett Packard laser printer, repair @ \$175 per flat-rate service call.
- Item 31B – Hewlett Packard laser printer, parts @ 10% off price list.
- Item 31C – Hewlett Packard laser printer, hourly labor @ \$150 per hour.
- Item 32A – Lexmark laser printer, repair @ \$175 per flat-rate service call.
- Item 32B – Lexmark laser printer, parts @ 10% off price list.

- Item 32C – Lexmark laser printer, hourly labor @ \$150 per Hour
- Item 34A – Other laser printer, repair @ \$200 per flat-rate service call.
- Item 34B – Other laser printer, parts @ 10% off price list.
- Item 34C – Other laser printer, hourly labor @ \$150 per hour.

GROUP V: Laptops - Items 42A through 48C.

- Item 42A – Dell laptop, repair @ \$350 per flat-rate service call.
- Item 42B – Dell laptop, parts @ 10% off price list.
- Item 42C – Dell laptop, hourly labor @ \$150 per hour.
- Item 43A – Gateway laptop, repair @ \$350 per flat-rate service call.
- Item 43B – Gateway laptop, parts @ 10% off price list.
- Item 43C – Gateway laptop, hourly labor @ \$150 per hour
- Item 44A – Hewlett Packard laptop, repair @ \$350 per flat-rate service call.
- Item 44B – Hewlett Packard laptop, parts @ 10% off price list.
- Item 44C – Hewlett Packard laptop, hourly labor @ \$150 per hour.
- Item 45A – IBM (Lenovo) laptop, repair @ \$350 per flat-rate service call.
- Item 45B – IBM (Lenovo) laptop, parts @ 10% off price list.
- Item 45C – IBM (Lenovo) laptop, hourly labor @ \$350 per Hour.
- Item 46A – Sony laptop, repair @ \$350 per flat-rate service call.
- Item 46B – Sony laptop, parts @ 10% off price list.
- Item 46C – Sony laptop, hourly labor @ \$150 per hour.
- Item 47A – Toshiba laptop, repair @ \$350 per flat-rate service call.
- Item 47B – Toshiba laptop, parts @ 10% off price list.
- Item 47C – Toshiba laptop, hourly labor @ \$150 per hour.
- Item 48A – Other laptop, repair @ \$350 per flat-rate service call.
- Item 48B – Other laptop, parts @ 10% off price list.
- Item 48C – Other laptop, hourly labor @ \$50 per hour.

GROUP IX: UPS Products - Items 55A through 55C, 56B and 56C.

- Item 55A – APS, repair @ \$90 per flat-rate service call.
- Item 55B – APS, parts @ 10% off price list.
- Item 55C – APS, hourly labor @ \$150 per hour.
- Item 56A – Oneac, repair @ \$100 per flat-rate service call.
- Item 56B – Oneac, parts @ 10% off price list.
- Item 56C – Oneac, hourly labor @ \$150 per hour.

GROUP XI: Tektronics/Xerox Products - Items 58A through 59C.

- Item 58A – Tektronics/Xerox laser printer, repair @ \$400 per flat-rate service call.
- Item 58B – Tektronics/Xerox laser printer, parts @ 10% off price list.
- Item 58C – Tektronics/Xerox laser printer, hourly labor @ \$200 per hour.
- Item 59A – Tektronics/Xerox inkjet printer, repair @ \$400 per flat-rate service call.
- Item 59B – Tektronics/Xerox inkjet printer, parts @ 10% off price list.
- Item 59C – Tektronics/Xerox inkjet printer, hourly labor @ \$200 per hour.

3. Reject Items 52A, 53A and 57.
4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$200,000.

OSP/lja