

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 128-FF11 – MULTIFUNCTIONAL DEVICES,
 COPYING EQUIPMENT, SERVICE AND SUPPLIES**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

The purpose of this bid, opened on August 15, 2006, is to purchase, lease and maintain, at firm unit prices, quantities, as may be required, of multifunctional devices, copying equipment, service and supplies, for Miami-Dade County Public Schools and various administrative offices. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen vendors responded to this advertised solicitation.

The District's bid is structured to reflect the lowest cost, per the expected life of the machine, including purchase or lease price, maintenance and supplies. Staff from ITS and Procurement evaluated all bids submitted and recommend the top three (3) ranking copiers for purchase or lease (with an option to purchase). The recommendation reflects the award based on an average cost per copy, per class. Eight (8) black and white, and three (3) color copier classes have been selected in direct relation to the monthly capacity and features needed, to efficiently operate a specific copier. Class one (1) is the lowest volume desktop copier; Class eight (8) is the highest volume production copier class. The three (3) color copier classes are new items, entry level, mid-volume and production level. The District's prices are lower than the School District of Palm Beach County's bid, when comparing similar machines and classes.

Fund Source
Various

M/WBE Eligibility
Hispanic Male

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 128-FF11 – **MULTIFUNCTIONAL DEVICES, COPYING EQUIPMENT, SERVICE AND SUPPLIES**, to purchase, lease and maintain, at firm unit prices, quantities, as may be required, of multifunctional devices, copying equipment, service and supplies, for Miami-Dade County Public Schools and various administrative offices, during the term of the bid, effective December 13, 2006, through September 30, 2008, as follows:

1. BARLOP, INC.
8376 N.W. 68 STREET
MIAMI, FL 33166
OWNER: JOSE LOPEZ, PRESIDENT (HM)

PRIMARY

Low Unit Cost Per Copy Price: Items 1 through 5, 7, 10 through 13, and 16 through 28.

- Item 1 – Copier, purchase, class one @ \$.011711
average cost per copy.
- Item 1 – Copier, purchase, class one @ \$.011783
average cost per copy.
- Item 2 – Copier, purchase, class two @ \$.007630 average
cost per copy.
- Item 2 – Copier, purchase, class two @ \$.007829 average
cost per copy.
- Item 3 – Copier, 36 month lease, class two @ \$.012067
average cost per copy.
- Item 4 – Copier, purchase, class three @ \$.006504
average cost per copy.
- Item 5 – Copier, 36 month lease, class three @ \$.008927
average cost per copy.
- Item 7 – Copier, purchase, class four @ \$.005425
average cost per copy.
- Item 10 – Copier, purchase, class five @ \$.004706
average cost per copy.
- Item 10 – Copier, purchase, class five @ \$.005098
average cost per copy.
- Item 11 – Copier, 36 month lease, class five @ \$.006477
average cost per copy.
- Item 12 – Copier, 60 month lease, class five @ \$.005529
average cost per copy.
- Item 13 – Copier, purchase, class six @ \$.002547
average cost per copy.
- Item 16 – Copier, purchase, class seven @ \$.002580
average cost per copy.
- Item 17 – Copier, 36 month lease, class seven @ \$.003418
average cost per copy.
- Item 18 – Copier, 60 month lease, class seven @ \$.002954
average cost per copy.
- Item 19 – Copier, purchase, class eight @ \$.002427
average cost per copy.

- Item 20 – Copier, 60 month lease, class eight @ \$.002664 average cost per copy.
- Item 21 – Copier, purchase, color class one @ \$.041852 average cost per copy.
- Item 21 – Copier, purchase, color class one @ \$.042008 average cost per copy.
- Item 22 – Copier, 36 month lease, color class one @ \$.047099 average cost per copy.
- Item 22 – Copier, 36 month lease, color class one @ \$.047403 average cost per copy.
- Item 23 – Copier, purchase, color class two @ \$.048472 average cost per copy.
- Item 24 – Copier, 36 month lease, color class two @ \$.053169 average cost per copy.
- Item 25 – Copier, 60 month lease, color class two @ \$.051038 average cost per copy.
- Item 26 – Copier, purchase, color class three @ \$.036211 average cost per copy.
- Item 26 – Copier, purchase, color class three @ \$.036466 average cost per copy.
- Item 27 – Copier, 36 month lease, color class three @ \$.038330 average cost per copy.
- Item 27 – Copier, 36 month lease, color class three @ \$.038872 average cost per copy.
- Item 28 – Copier, 60 month lease, color class three @ \$.037570 average cost per copy.
- Item 28 – Copier, 60 month lease, color class three @ \$.037944 average cost per copy.

ALTERNATE

Low Unit Cost Per Copy Price: Items 3, 6 through 8, 14, 15, 24 and 25.

- Item 3 – Copier, 36 month lease, class two @ \$.012521 average cost per copy.
- Item 6 – Copier, 60 month lease, class three @ \$.007806 average cost per copy.
- Item 7 – Copier, purchase, class four @ \$.005985 average cost per copy.
- Item 8 – Copier, 36 month lease, class four @ \$.008215 average cost per copy.
- Item 8 – Copier, 60 month lease, class four @ \$.006674 average cost per copy.

- Item 14 – Copier, 36 month lease, class six @ \$.003636 average cost per copy.
- Item 15 – Copier, 60 month lease, class six @ \$.003022 average cost per copy.
- Item 23 – Copier, purchase, color class two @ \$.052009 average cost per copy.
- Item 24 – Copier, 36 month lease, color class two @ \$.062991 average cost per copy.
- Item 25 – Copier, 60 month lease, color class two @ \$.057145 average cost per copy.

- 2. **DOCUTEK IMAGING SOLUTIONS, INC.**
15050 N.W. 79 COURT, SUITE 110
MIAMI LAKES, FL 33016
OWNER: RITU STALLER, C.E.O.

PRIMARY

Low Unit Cost Per Copy Price: Items 1, and 10 through 12.

- Item 1 – Copier, purchase, class one @ \$.012311 average cost per copy.
- Item 10 – Copier, purchase, class five @ \$.005031 average cost per copy.
- Item 11 – Copier, 36 month lease, class five @ \$.006888 average cost per copy.
- Item 12 – Copier, 60 month lease, class five @ \$.005794 average cost per copy.

- 3. **IKON OFFICE SOLUTIONS**
1401 N.W. 136 AVENUE
SUNRISE, FL 33323
OWNER: MATTHEW J. ESPE, CHAIRMAN/C.E.O.

PRIMARY

Low Unit Cost Per Copy Price: Items 3, 6 through 9, and 13 through 28.

- Item 3 – Copier, 36 month lease, class two @ \$.011636 average cost per copy.
- Item 6 – Copier, 60 month lease, class three @ \$.007626 average cost per copy.

- Item 7 – Copier, purchase, class four @ \$.005644
average cost per copy.
- Item 7 – Copier, purchase, class four @ \$.005739
average cost per copy.
- Item 8 – Copier, 36 month lease, class four @ \$.008009
average cost per copy.
- Item 9 – Copier, 60 month lease, class four @ \$.006402
average cost per copy.
- Item 9 – Copier, 60 month lease, class four @ \$.006584
average cost per copy.
- Item 13 – Copier, purchase, class six @ \$.002532
average cost per copy.
- Item 13 – Copier, purchase, class six @ \$.002617
average cost per copy.
- Item 14 – Copier, 36 month lease, class six @ \$.003406
average cost per copy.
- Item 14 – Copier, 36 month lease, class six @ \$.003448
average cost per copy.
- Item 15 – Copier, 60 month lease, class six @ \$.002835
average cost per copy.
- Item 15 – Copier, 60 month lease, class six @ \$.002908
average cost per copy.
- Item 16 – Copier, purchase, class seven @ \$.002723
average cost per copy.
- Item 16 – Copier, purchase, class seven @ \$.002748
average cost per copy.
- Item 17 – Copier, 36 month lease, class seven @
\$.003389 average cost per copy.
- Item 18 – Copier, 60 month lease, class seven @
\$.002963 average cost per copy.
- Item 19 – Copier, purchase, class eight @ \$.002245
average cost per copy.
- Item 19 – Copier, purchase, class eight @ \$.005596
average cost per copy.
- Item 20 – Copier, 60 month lease, class eight @ \$.002394
average cost per copy.
- Item 20 – Copier, 60 month lease, class eight @ \$.006224
average cost per copy.
- Item 21 – Copier, purchase, color class one @ \$.043498
average cost per copy.
- Item 22 – Copier, 36 month lease, color class one @
\$.047329 average cost per copy.
- Item 23 – Copier, purchase, color class two @ \$.044187
average cost per copy.

- Item 23 – Copier, purchase, color class two @ \$.044592 average cost per copy.
- Item 24 – Copier, 36 month lease, color class two @ \$.046135 average cost per copy.
- Item 24 – Copier, 36 month lease, color class two @ \$.048685 average cost per copy.
- Item 25 – Copier, 60 month lease, color class two @ \$.044831 average cost per copy.
- Item 25 – Copier, 60 month lease, color class two @ \$.046130 average cost per copy.
- Item 26 – Copier, purchase, color class three @ \$.029865 average cost per copy.
- Item 27 – Copier, 36 month lease, color class three @ \$.033018 average cost per copy.
- Item 28 – Copier, 60 month lease, color class three @ \$.031194 average cost per copy.

ALTERNATE

Low Unit Cost Per Copy Price: Items 2, 4, 5, 11, 12, 17, 18, 21, 22, and 26 through 28

- Item 2 – Copier, purchase, class two @ \$.009744 average cost per copy.
- Item 4 – Copier, purchase, class three @ \$.006878 average cost per copy.
- Item 5 – Copier, 36 month lease, class three @ \$.008932 average cost per copy.
- Item 11 – Copier, 36 month lease, class five @ \$.006921 average cost per copy.
- Item 12 – Copier, 60 month lease, class five @ \$.005963 average cost per copy.
- Item 17 – Copier, 36 month lease, class seven @ \$.003438 average cost per copy.
- Item 18 – Copier, 60 month lease, class seven @ \$.002995 average cost per copy.
- Item 21 – Copier, purchase, color class one @ \$.043788 average cost per copy.
- Item 22 – Copier, 36 month lease, color class one @ \$.047901 average cost per copy.
- Item 26 – Copier, purchase, color class three @ \$.038246 average cost per copy.
- Item 27 – Copier, 36 month lease, color class three @ \$.041106 average cost per copy.

Item 28 – Copier, 60 month lease, color class three @
\$.038565 average cost per copy.

4. MIAMI OFFICE SYSTEMS
D.B.A. MOS IMAGING SYSTEMS
14791 OAK LANE
MIAMI LAKES, FL 33016
OWNER: LUIS GONZALEZ, PRESIDENT/C.E.O.

PRIMARY

Low Unit Cost Per Copy Price: Item 8.

Item 8 – Copier, 36 month lease, class four @ \$.008154
average cost per copy.

5. T & G BUSINESS PRODUCTS, INC.
D.B.A TGI OFFICE AUTOMATION
2077 NORTH POWERLINE ROAD, SUITE 2
POMPANO BEACH, FL 33069
OWNER: STEVE ADLER, PRESIDENT

PRIMARY

Low Unit Cost Per Copy Price: Items 2 through 6, 8, 9, 11,
12, 14, 15, 17 and 18.

- Item 2 – Copier, purchase, class two @ \$.008640
average cost per copy.
Item 3 – Copier, 36 month lease, class two @ \$.011686
average cost per copy.
Item 4 – Copier, purchase, class three @ \$.006733
average cost per copy.
Item 4 – Copier, purchase, class three @ \$.006733
average cost per copy.
Item 5 – Copier, 36 month lease, class three @ \$.008611
average cost per copy.
Item 5 – Copier, 36 month lease, class three @ \$.008611
average cost per copy.
Item 6 – Copier, 60 month lease, class three @ \$.007083
average cost per copy.
Item 6 – Copier, 60 month lease, class three @ \$.007083
average cost per copy.

- Item 8 – Copier, 36 month lease, class four @ \$.007639 average cost per copy.
- Item 9 – Copier, 60 month lease, class four @ \$.006561 average cost per copy.
- Item 11 – Copier, 36 month lease, class five @ \$.006518 average cost per copy.
- Item 12 – Copier, 60 month lease, class five @ \$.005578 average cost per copy.
- Item 14 – Copier, 36 month lease, class six @ \$.003519 average cost per copy.
- Item 15 – Copier, 60 month lease, class six @ \$.002956 average cost per copy.
- Item 17 – Copier, 36 month lease, class seven @ \$.003333 average cost per copy.
- Item 18 – Copier, 60 month lease, class seven @ \$.002900 average cost per copy.

ALTERNATE

Low Unit Cost Per Copy Price: Items 1, 10, 13 and 16.

- Item 1 – Copier, purchase, class one @ \$.012357 average cost per copy.
- Item 10 – Copier, purchase, class five @ \$.005323 average cost per copy.
- Item 13 – Copier, purchase, class six @ \$.002763 average cost per copy.
- Item 16 – Copier, purchase, class seven @ \$.002757 average cost per copy.

- 6. XEROX CORPORATION
1000 SAWGRASS CORPORATE PARKWAY, SUITE 500
SUNRISE, FL 33323
OWNER: ANNE M. MULCAHY, CHAIRMAN/C.E.O.

ALTERNATE

Low Unit Cost Per Copy Price: Item 19.

- Item 19 – Copier, purchase, class eight @ \$.011550 average cost per copy.

- 7. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,000,000.