

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:       AWARD BID NO. 012-GG04 - WIRING, TELECOMMUNICATION  
(FURNISH AND INSTALL, VOICE AND DATA)**

**COMMITTEE:   INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

The purpose of this bid, opened on December 5, 2006, is to establish a contract, at firm unit prices, to furnish materials and labor to install wiring for voice and data systems and to provide underground conduit and raceway in schools and other buildings, for Information Technology Services. This is a term bid which states that the Board may purchase quantities, as may be required, at firm prices, but is not obligated to purchase any guaranteed amount. Nineteen vendors responded to this advertised solicitation.

This bid will establish a list of preapproved vendors who will be contacted to submit competitive solicitations for specific scopes of work on all jobs over the quotation threshold. Additionally, Information Technology Services will utilize this bid to support E-Rate applications. An analysis of the pricing submitted against the previous bid issued by the District reflects savings to the District of 5% to 16%.

Fund Source  
0100 - General

M/WBE Eligibility  
Hispanic Male

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 012-GG04 – WIRING, TELECOMMUNICATION (FURNISH AND INSTALL, VOICE AND DATA), to furnish materials and labor to install wiring for voice and data systems and to provide underground conduit and raceway in schools and other buildings, for Information Technology Services, during the term of the bid, effective February 1, 2007, through June 30, 2009, as follows:

**GROUP I – WIRING AND CONDUIT**

Items 1 through 250.

1. TELECOM ENGINEERING CONSULTANTS, INC.  
8880 N.W. 15 STREET  
MIAMI, FL 33172  
OWNER: VALENTINE SELLATI SR., PRESIDENT/C.O.B.

Total Low Bid: Items 1 through 250.

2. STRUCTURED CABLING SOLUTIONS, INC.  
12349 S.W. 53 STREET, SUITE 202  
COOPER CITY, FL 33330  
OWNER: RAYMOND YOUNG, PRESIDENT

Second Total Low Bid: Items 1 through 250.

3. UNITED DATA TECHNOLOGIES  
8825 N.W. 21 TERRACE  
MIAMI, FL 33172  
OWNER: ENRIQUE FLECHES, PRESIDENT

Third Total Low Bid: Items 1 through 250.

4. ASE TELECOM & DATA, INC.  
8545 N.W. 29 STREET  
DORAL, FL 33122  
OWNER: JUAN F. PEREZ, PRESIDENT

Fourth Total Low Bid: Items 1 through 250.

5. MIAMI BUSINESS TELEPHONE, CORP.  
4933 S.W. 74 COURT  
MIAMI, FL 33155  
OWNER: NESTOR COLLANTES, PRESIDENT (HM)

Fifth Total Low Bid: Items 1 through 250.

## GROUP II – TRENCHING AND BORING

Items 251 through 326.

6. MASTEC NORTH AMERICA, INC.  
7221 E. DR. MARTIN LUTHER KING, JR. BOULEVARD  
TAMPA, FL 33619  
OWNER: JORGE MAS, CHAIRMAN

Total Low Bid: Items 251 through 326.

7. STRUCTURED CABLING SOLUTIONS, INC.  
12349 S.W. 53 STREET, SUITE 202  
COOPER CITY, FL 33330  
OWNER: RAYMOND YOUNG, PRESIDENT

Second Total Low Bid: Items 251 through 326.

8. TROPICAL COMMUNICATIONS, INC.  
6937 N.W. 82 AVENUE  
MIAMI, FL 33166  
OWNER: WILLIAM F. DEVIerno, PRESIDENT

Third Total Low Bid: Items 251 through 326.

9. TELECOM ENGINEERING CONSULTANTS, INC.  
8880 N.W. 15 STREET  
MIAMI, FL 33172  
OWNER: VALENTINE SELLATI SR., PRESIDENT/C.O.B.

Fourth Total Low Bid: Items 251 through 326.

10. JADE COMMUNICATIONS, INC.  
5071 SOUTH STATE ROAD 7  
BUILDING 7, UNIT 701  
DAVIE, FL 33314  
OWNER: SERGE LEBLANC, PRESIDENT

Fifth Total Low Bid: Items 251 through 326.

11. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,805,430.