

February 28, 2007

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 114-FF02 – CUSTODIAL CLEANING EQUIPMENT**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this bid, opened on October 19, 2006, is to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning equipment, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Eight (8) vendors responded to this advertised solicitation.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be lower. Additionally, newly approved brands represent an estimated savings of \$43,765, when compared to previously approved models currently being purchased by the District.

Fund Source  
0100 - General

M/WBE Eligibility  
Female - \$140,508.60  
Hispanic Male - \$186,883

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD Bid No. 114-FF02 – CUSTODIAL CLEANING EQUIPMENT**, to purchase, at firm unit prices, quantities, as may be required, of custodial cleaning equipment, for various locations, during the term of the bid, effective, March 14, 2007, through March 13, 2008, as follows:

1. DADE PAPER & BAG COMPANY  
9601 N.W. 112 AVENUE  
MIAMI, FL 33178 ESTIMATE \$201,625  
OWNER: LEONARD GENET, PRESIDENT

Low Unit Price: Item 1.

Low Unit Price Meeting Specifications: Item 3.

Item 1 - Multipurpose scrubbing and polishing machine  
@ \$1,495 each.

Item 3 - Sweeper, manual @ \$485 each.

2. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334 ESTIMATE \$186,883  
OWNER: JORGE F. MANRESA, PRESIDENT (HM)

Low Unit Price Meeting Specifications: Item 2.

Low Unit Price: Items 4 and 8.

Item 2 - Walk behind sweeper @ \$3,142.42 each.

Item 4 - Scrubber, floor @ \$2,852.85 each.

Item 8 - Baseboard scrubbing machine @ \$371 each.

3. REX CHEMICAL CORPORATION  
2270 N.W. 23 STREET  
MIAMI, FL 33142 ESTIMATE \$140,508.60  
OWNER: BEATRIZ GRANJA, PRESIDENT (WF)

Low Unit Price Meeting Specifications: Items 7 and 9.

Low Unit Price: Items 5 and 6.

Item 5 - Carpet extractor @ \$1,322.97 each.

Item 6 - Scrubber, industrial @ \$5,700.99 each.

Item 7 - Floor machine, rotary @ \$765.93 each.

Item 9 - "No Touch" restroom cleaning system @ \$2,655.84  
each.

4. Authorize Procurement Management Services to purchase  
up to the total estimated amount of \$529,016.60.

OSP/lja