

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON
TERM CONTRACTS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, APPROVE the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

(1)

Contract No. 169-CC08 – PHYSICAL EDUCATION/ATHLETIC EQUIPMENT, SUPPLIES AND UNIFORMS – CATALOG DISCOUNT, is to purchase at an educational discount physical education supplies, equipment and uniforms for Miami-Dade County Public Schools, for the term of the contract, effective June 16, 2006 through June 15, 2007. This supplemental award is requested due to increased usage, renovations and pending requisitions totaling \$20,000. The previous contract usage averaged \$29,503.77 per month, while this year's usage has averaged \$38,944.98 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

Fund Source
0100 - General

M/WBE Eligibility
None

1. BIGGER FASTER STRONGER, INC.
843 WEST 2400 SOUTH
SALT LAKE CITY, UT 84119
OWNER: GREG SHEPARD, PRESIDENT
2. GENESIS APPAREL
D.B.A. GOPHER SPORT
220-24 AVENUE N.W.
OWATONNA, MN 55060-0998
OWNER: JOEL C. JENNINGS, C.E.O.
3. GREGG UNITED SPORT, INC.
10279 SUNSET BEND DRIVE
BOCA RATON, FL 33428
OWNER: MITCH ETKIND, PRESIDENT
4. ORLANDO TEAM SPORTS
751 CENTRAL PARK DRIVE
SANFORD, FL 32771
OWNER: CARMINE MCWEENEY, PRESIDENT
5. RIDDELL/ALL AMERICAN
669 SUGAR LANE
ELYRIA, OH 44035
OWNER: STEPHEN SCHWARTZ, PRESIDENT
6. SPORTS SUPPLY GROUP, INC.
D.B.A. BSN SPORTS
715 TWINING ROAD, SUITE 101
DRESHER, PA 19025
OWNER: GEOFFREY JURICK, PRESIDENT
7. SPORTIME
ONE SPORTIME WAY
ATLANTA, GA 30340-1402
OWNER: PETER SAVITZ, PRESIDENT
8. S & S WORLDWIDE, INC.
75 MILL STREET
COLCHESTER, CT 06415
OWNER: STEPHEN SCHWARTZ, PRESIDENT

9. UCS, INC.
100 3 AVENUE
KEARNY, NJ 07032
OWNER: JEFF SCHWARTZ, PRESIDENT

10. WEBSTER'S TEAM SPORTS/SPORTS CENTER
2501 N.W. 34 PLACE, UNIT 28
POMPANO BEACH, FL 33369
OWNER: BOB WEBSTER, PRESIDENT

11. ZIPP SPORTING GOODS, INC.
7210 RED ROAD, #202G
SOUTH MIAMI, FL 33189
OWNER: MARTIN HOCHMAN, PRESIDENT

ORIGINAL AWARD AMOUNT	\$389,499.76
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$77,890

(2)

Contract No. 077-FF10 – SPEECH AND LANGUAGE PATHOLOGY SERVICES, is to provide speech and language pathology services to students with disabilities, for whom such services have been identified. These services will be provided upon identification, as necessary, by the student's Individual Education Plans (IEPs) or Section 504 Plans and physicians' medical recommendations, during the term of the contract, effective July 1, 2006, through June 30, 2007. The Office of Special Education and Psychological Services has requested this supplement, due to an increase in the number of students requiring these essential services. The monthly expenditures have averaged \$115,010 during this contract period.

<u>Fund Source</u>	<u>M/WBE Eligibility</u>
0100 - General	None

1. AUDREY B. GREENWALD, MS, CCC-PA
D.B.A. BOCA SPEECH CENTER
160 N.W. 4th STREET
BOCA RATON, FL 33432
OWNER: AUDREY B. GREENWALD

2. BILINGUALS, INC./CHILD & PARENT SERVICES
60 MADISON AVENUE - 8TH FLOOR
NEW YORK, NY 10010
DR. TRUDY FONT-PADRON, EXECUTIVE DIRECTOR
3. COMMUNITY REHAB ASSOCIATES, INC.
3950 3RD STREET NORTH, SUITE D
ST. PETERSBURG, FL 33703
SUMMER GOWER, CONTRACT MANAGER
4. HEARING AND SPEECH CENTER OF FLORIDA, INC.
9425 SUNSET DRIVE, SUITE 261
MIAMI, FL 33173
LILLIAN POMS, EXECUTIVE DIRECTOR
5. INVO HEALTHCARE ASSOCIATES, INC.
350 S. MAIN STREET, SUITE 315
DOYLESTOWN, PA 18901
JASON RALPH, VICE PRESIDENT, OPERATIONS
6. PROGRESSUS THERAPY, INC.
2701 N. ROCKY POINT DRIVE, SUITE 650
TAMPA, FL 33607
JOHN K. HOEY, PRESIDENT
7. SONDR A PIERCE
D.B.A. ABC SPEECH & LANGUAGE THERAPY
5703 S.W. 87 AVENUE
COOPER CITY, FL 33328
OWNER: SONDR A PIERCE, MS, CCC-SLP
8. THE FUTURES HEALTHCORE
136 WILLIAM STREET
SPRINGFIELD, MA 01105
ERIN EDWARDS, PRESIDENT
9. TOP ECHELON CONTRACTING, INC.
P.O. BOX 20990
CANTON, OH 44701 – 0990
OWNER: DEBRA M. FLEDDERJOHANN, PRESIDENT

ORIGINAL AWARD AMOUNT	\$500,000
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$300,000

(3)

Contract No. 021-FF04 – NETWORK CONNECTIVITY DEVICES, is to purchase, at firm unit prices, quantities, as may be required, of network connectivity devices, including bridges, routers, repeaters, switches, gateways, multiplexers, hubs, concentrators, network adapter cards, etc., for all current network topologies and bus architectures, for Information Technology Services, during the term of the contract, effective July 1, 2006, through June 30, 2008. The pre-qualified vendors are solicited for quotations on each job exceeding the quotation threshold, insuring best pricing for the District. The initial award amount has been exhausted, with average monthly expenditures of \$240,016. A pending requisition of \$1,895,660 is on hold, pending approval of the supplemental amount. Procurement Management based the initial award amount to known projects. The original award amount did not include the subsequent award of E-Rate Years 6, 7 and 8; the project to upgrade the data backbone to 1GB at 150 schools; the acquisition of Tipping Point network protection devices for all school sites; or new school openings. The supplement is required to allow ITS the ability to procure and install network-connectivity devices for new schools, prior to the opening of schools and the upgrade of obsolete school-site technology during the summer.

Fund Source

0100 - General

M/WBE Eligibility

Female

African American Male

1. COMPUTER ASSET MANAGEMENT, INC.
D.B.A. CAMTEQ
7418 S.W. 48 STREET
MIAMI, FL 33155
OWNER: DANIEL SCIPIONE, PRESIDENT
2. SECURIANT, INC.
6190 POWERS FERRY ROAD, SUITE 290
ATLANTA, GA 30339
OWNER: RICHARD CAMPBELL, PRESIDENT
3. PROSYS INFORMATION SYSTEMS
13876 S.W. 119 AVENUE
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT

(WF)

4. SOLUTIONS4SURE.COM, INC.
D.B.A. TECH DEPOT
6 CAMBRIDGE DRIVE
TRUMBULL, CT 06611
OWNER: KARIM HADCHITI, C.O.O.
5. INSIGHT PUBLIC SECTOR, INC.
218 EAST ORANGE AVENUE
LAKE WALES, FL 33853
OWNER: RICHARD FENNESSY, C.E.O.
6. ADVANCED BUSINESS COMPUTERS, INC.
1523 N.W. 89 COURT
MIAMI, FL 33172
OWNER: VIVIAN KLEIN, C.E.O.
7. STORSOFT TECHNOLOGY LIMITED COMPANY
2120 BAHIA LANE
FORT LAUDERDALE, FL 33327
OWNER: JONATHAN EVANS, PRESIDENT (AM)
8. COLEMAN TECHNOLOGIES
20 NORTH ORANGE AVENUE
ORLANDO, FL 32801
OWNER: BENJAMIN PATZ, PRESIDENT/C.E.O.
9. IT SOLUTIONS (WYSIWYG)
7276 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT
10. CDW GOVERNMENT, INC.
230 NORTH MILWAUKEE AVENUE
VERNON HILLS, IL 60061
OWNER: JAMES R. SHANKS, PRESIDENT
11. UNITED DATA TECHNOLOGIES
D.B.A. UDTPROTIA
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: ENRIQUE FLECHES, PRESIDENT

12. THE PRESIDIO CORPORATION
7601 ORA GLEN DRIVE, SUITE 100
GREENBELT, MD 20770
OWNER: RUDY CASASOLA, PRESIDENT (WF)
13. OFFICE MANAGEMENT SYSTEMS, INC.
D.B.A. LOGISTA
750 SOUTH NORTHLAKE BOULEVARD, SUITE 1012
ALTAMONTE SPRINGS, FL 32701
OWNER: RON HARPER, PRESIDENT/C.E.O.
14. VIRTUCOM, INC.
2060 EAST EXCHANGE PLACE, SUITE 228
TUCKER, GA 30084
OWNER: JENNY TANG, C.E.O.
15. ONEAC CORPORATION
27944 NORTH BRADLEY ROAD
LIBERTYVILLE, IL 60048-9700
OWNER: CHLORIDE GROUP, PLC
16. AT & T BUSINESS SYSTEMS
7650 N.W. 19 STREET, SUITE 600
MIAMI, FL 33126
OWNER: F. DUANE ACKERMAN, CHAIRMAN/C.E.O.
17. SOUTHERN ELECTRIC SUPPLY
D.B.A. REXEL, INC.
2131 PARK CENTRAL BLVD. NORTH, BUILDING D.
POMPANO BEACH, FL 33064
OWNER: RICHARD S. WATERMAN
EXECUTIVE VICE PRESIDENT, C.E.O.

ORIGINAL AWARD AMOUNT	\$2,415,369.19
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$5,000,000

OSP/lja