

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: AWARD BID NO. 042-GG04 – DISTRICT SOFTWARE LICENSING AND SPECIAL PURCHASING AGREEMENT

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS

The purpose of this bid, opened on March 20, 2007, is to purchase, at a firm unit price, quantities, as may be required, of various software and licenses, for schools and administrative departments. The manufacturers of these software products do not sell directly to customers, but only through resellers. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-two (22) vendors responded to this advertised solicitation.

Inasmuch as Item 2 - Adobe Mac License Bundle, has been discontinued by the manufacturer, the recommendation reflects that this item be rejected. Additionally, the product numbers Item 126 - VMWare Workstation License and Item 127 - VMWare Platinum Support, did not match the item description, therefore, bidders were unable to bid the correct product. The recommendation reflects that these items be rejected. Competitive prices will be solicited for these items as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process – Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Benchmarking was completed against the State of Florida and the District's pricing was found to be lower.

Fund Source
0100 - General

M/WBE Eligibility
None

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 042-GG04 – DISTRICT SOFTWARE LICENSING AND SPECIAL PURCHASING AGREEMENT, to purchase, at a firm unit price, quantities, as may be required, of various software and licenses, for schools and administrative departments, during the term of the bid, effective May 16, 2007, through September 30, 2009, as follows:

PRIMARY

1. **COMPUTER INTELLIGENCE ASSOCIATION**
104250 DALEBROOKE LANE
POTOMAC, MD 20854
OWNER: SHERRY LEATHERMAN

GROUP I

Total Low Unit Price Meeting Specifications: Items 3 through 50.

- Item 3 - Acrobat Standard, Win License @ \$22.25 per license.
- Item 4 - Acrobat Standard, Win CD & License Bundle Acrobat Professional @ \$43.75 per bundle.
- Item 5 - Acrobat Professional, License Mac @ \$35.60 per license.
- Item 6 - Acrobat Professional, Mac CD & License Bundle @ \$57.10 per bundle.
- Item 7 - Acrobat Professional, Win License @ \$35.60 per license.
- Item 8 - Acrobat Professional, Win CD & License Bundle @ \$57.10 per bundle.
- Item 9 - Creative Suites Prem, CS 2.3, License Mac @ \$159.90 per license.
- Item 10 - Creative Suites Prem, Mac CS 2.3, CD & License Bundle @ \$181.40 per bundle.
- Item 11 - Creative Suites Prem Win CS 2.3, License @ \$159.90 per license.
- Item 12 - Creative Suites Prem, Win CS 2.3, CD & License Bundle @ \$181.40 per bundle.
- Item 13 - Dreamweaver, License @ \$89 per license.
- Item 14 - Dreamweaver, CD & License Bundle @ \$110.50 per bundle.

- Item 15 - GoLive CS 2, License Mac @ \$26.30 per license.
- Item 16 - GoLive CS 2, Mac CD & License Bundle @ \$46.25 per bundle.
- Item 17 - GoLive CS 2, Win License @ \$26.30 per license.
- Item 18 - GoLive CS 2, Win CD & License Bundle @ \$46.25 per bundle.
- Item 19 - Illustrator CS 2, License Mac @ \$34.20 per license.
- Item 20 - Illustrator CS 2, Mac CD & License Bundle @ \$55.70 per bundle.
- Item 21 - Illustrator CS 2, Win License @ \$34.20 per license.
- Item 22 - Illustrator CS 2, Win CD & License Bundle @ \$55.70 per bundle.
- Item 23 - InDesign CS 2, License Mac @ \$71.20 per license.
- Item 24 - InDesign CS 2, Mac CD & License Bundle @ \$92.70 per bundle.
- Item 25 - InDesign CS 2, Win License @ \$71.20 per license.
- Item 26 - InDesign CS 2, Win CD & License Bundle @ \$92.70 per bundle.
- Item 27 - PageMaker, License Mac @ \$72.45 per license.
- Item 28 - PageMaker, Mac CD & License Bundle @ \$93.95 per bundle.
- Item 29 - PageMaker, Win License @ \$72.45 per license.
- Item 30 - PageMaker, Win CD & License Bundle @ \$93.95 per bundle.
- Item 31 - PhotoShop CS 2, License Mac @ \$106.80 per license.
- Item 32 - PhotoShop CS 2, Mac CD & License Bundle @ \$128.30 per bundle.
- Item 33 - PhotoShop CS 2, Win License @ \$106.80 per license.
- Item 34 - PhotoShop CS 2, Win CD & License Bundle @ \$128.30 per bundle.
- Item 35 - PhotoShop Elements 4.0, License Mac @ \$24.92 per license.
- Item 36 - PhotoShop Elements 4.0, Mac CD & License Bundle @ \$46.42 per bundle.
- Item 37 - PhotoShop Elements 5.0, Win License @ \$24.92 per license.

- Item 38 - PhotoShop Elements 5.0, Win CD & License Bundle @ \$46.42 per bundle.
- Item 39 - Premiere Elements, Win License @ \$24.92 per license.
- Item 40 - Premiere Elements, Win CD & License Bundle @ \$46.42 per bundle.
- Item 41 - Premiere Professional, Win License @ \$119.50 per license.
- Item 42 - Premiere Professional, Win CD & License Bundle @ \$142.77 per bundle.
- Item 43 - Studio 8, License Mac/Win @ \$133.50 per license.
- Item 44 - Studio 8, Mac/Win CD & License Bundle @ \$155 per bundle.
- Item 45 - Video Bundle, Win License @ \$211.25 per license.
- Item 46 - Video Bundle, Win CD & License Bundle @ \$249.25 per bundle.
- Item 47 - Web Bundle, License Mac @ \$240.30 per license.
- Item 48 - Web Bundle, Mac CD & License Bundle @ \$279.30 per bundle.
- Item 49 - Web Bundle, Win License @ \$240.30 per license.
- Item 50 - Web Bundle, Win CD & License Bundle @ \$279.30 per bundle.

ALTERNATE

- 2. **DELL MARKETING, L.P.**
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, C.E.O./C.O.B.

GROUP I

Second Total Low Unit Price Meeting Specifications: Items 3 through 50.

- Item 3 - Acrobat Standard, Win License @ \$22.28 per license.
- Item 4 - Acrobat Standard, Win CD & License Bundle Acrobat Professional @ \$48.23 per bundle.

- Item 5 - Acrobat Professional, License Mac @ \$35.65 per license.
- Item 6 - Acrobat Professional, Mac CD & License Bundle @ \$61.60 per bundle.
- Item 7 - Acrobat Professional, Win License @ \$35.65 per license.
- Item 8 - Acrobat Professional, Win CD & License Bundle @ \$61.60 per bundle.
- Item 9 - Creative Suites Prem, CS 2.3, License Mac @ \$160.43 per license.
- Item 10 - Creative Suites Prem, Mac CS 2.3, CD & License Bundle @ \$186.38 per bundle.
- Item 11 - Creative Suites Prem, Win CS 2.3, License @ \$160.43 per license.
- Item 12 - Creative Suites Prem, Win CS 2.3, CD & License Bundle @ \$186.38 per bundle.
- Item 13 - Dreamweaver, License @ \$89.13 per license.
- Item 14 - Dreamweaver, CD & License Bundle @ \$115.08 per bundle.
- Item 15 - GoLive CS 2, License Mac @ \$28.97 per license.
- Item 16 - GoLive CS 2, Mac CD & License Bundle @ \$54.92 per bundle.
- Item 17 - GoLive CS 2, Win License @ \$28.97 per license.
- Item 18 - GoLive CS 2, Win CD & License Bundle @ \$54.92 per bundle.
- Item 19 - Illustrator CS 2, License Mac @ \$35.65 per license.
- Item 20 - Illustrator CS 2, Mac CD & License Bundle @ \$61.60 per bundle.
- Item 21 - Illustrator CS 2, Win License @ \$35.65 per license.
- Item 22 - Illustrator CS 2, Win CD & License Bundle @ \$61.60 per bundle.
- Item 23 - InDesign CS 2, License Mac @ \$71.30 per license.
- Item 24 - InDesign CS 2, Mac CD & License Bundle @ \$97.25 per bundle.
- Item 25 - InDesign CS 2, Win License @ \$71.30 per license.
- Item 26 - InDesign CS 2, Win CD & License Bundle @ \$97.25 per bundle.

- Item 27 - PageMaker, License Mac @ \$91.35 per license.
- Item 28 - PageMaker, Mac CD & License Bundle @ \$117.30 per bundle.
- Item 29 - PageMaker, Win License @ \$91.35 per license.
- Item 30 - PageMaker, Win CD & License Bundle @ \$117.30 per bundle.
- Item 31 - PhotoShop CS 2, License Mac @ \$106.95 per license.
- Item 32 - PhotoShop CS 2, Mac CD & License Bundle @ \$132.90 per bundle.
- Item 33 - PhotoShop CS 2, Win License @ \$106.95 per license.
- Item 34 - PhotoShop CS 2, Win CD & License Bundle @ \$132.90 per bundle.
- Item 35 - PhotoShop Elements 4.0, License Mac @ \$25.62 per license.
- Item 36 - PhotoShop Elements 4.0, Mac CD & License Bundle @ \$51.57 per bundle.
- Item 37 - PhotoShop Elements 5.0, Win License @ \$25.62 per license.
- Item 38 - PhotoShop Elements 5.0, Win CD & License Bundle @ \$50.57 per bundle.
- Item 39 - Premiere Elements, Win License @ \$25.62 per license.
- Item 40 - Premiere Elements, Win CD & License Bundle @ \$51.57 per bundle.
- Item 41 - Premiere Professional, Win License @ \$124.78 per license.
- Item 42 - Premiere Professional, Win CD & License Bundle @ \$150.73 per bundle.
- Item 43 - Studio 8, License Mac/Win @ \$133.69 per license.
- Item 44 - Studio 8, Mac/Win CD & License Bundle @ \$159.64 per bundle.
- Item 45 - Video Bundle, Win License @ \$213.90 per license.
- Item 46 - Video Bundle, Win CD & License Bundle @ \$239.85 per bundle.
- Item 47 - Web Bundle, License Mac @ \$240.64 per license.
- Item 48 - Web Bundle, Mac CD & License Bundle @ \$266.59 per bundle.
- Item 49 - Web Bundle, Win License @ \$240.64 per license.

Item 50 - Web Bundle, Win CD & License Bundle @
\$266.59 per bundle.

PRIMARY

3. CAMPUSTECH, INC.
803 SYCOLIN ROAD S.E., SUITE 204
LEESBURG, VA 20175
OWNER: BOBBY FRANK, PRESIDENT/C.E.O.

GROUP II

Total Low Unit Price Meeting Specifications: Items 51, 52,
and 56 through 108.

- Item 51 - Access 2007, Win32, License @ \$23.75 per
license.
Item 52 - Access 2007, Win32, CD @ \$10 per media.
Item 56 - Encarta Premium 2007, License @ \$9.18 per
license.
Item 57 - Encarta Premium 2007, CD @ \$10 per media.
Item 58 - Excel Mac 2004, License @ \$23.75 per license.
Item 59 - Excel Mac 2004, CD @ \$10 per media.
Item 60 - Excel 2007, License @ \$23.75 per license.
Item 61 - Excel 2007, CD @ \$10 per media.
Item 62 - Exchange Server 2007, License @ \$131.73 per
license.
Item 63 - Exchange Server 2007, CD @ \$10 per media.
Item 64 - Office 2007, Standard with Learning Essentials,
License @ \$41.62 per license.
Item 65 - Office 2007, Standard with Learning Essentials,
CD @ \$7 per media.
Item 66 - Office 2003, Standard, CD @ \$10 per media.
Item 67 - Office Professional Plus 2007, License @
\$51.29 per license.
Item 68 - Office Professional Plus 2007, CD @ \$7 per
media.
Item 69 - Office Professional Plus 2003, CD @ \$10 per
media.
Item 70 - Office Mac 2004, with SP2, All Languages MVL,
License @ \$41.41 per license.
Item 71 - Office Mac 2004, with SP2, All Languages MVL,
CD @ \$10 per media.

- Item 72 - Office Mac Pro 2004, with SP2, All Languages MVL, License @ \$51.79 per license.
- Item 73 - Office Mac Pro 2004, with SP2, All Languages MVL, CD @ \$10 per media.
- Item 74 - Office SharePoint Designer 2007, All Languages MVL, License @ \$36.12 per license.
- Item 75 - Office SharePoint Designer 2007, All Languages MVL, CD @ \$10 per media.
- Item 76 - PowerPoint Mac 2004, License @ \$23.75 per license.
- Item 77 - PowerPoint Mac 2004, CD @ \$10 per media.
- Item 78 - PowerPoint 2007, All Languages MVL, License @ \$23.75 per license.
- Item 79 - PowerPoint 2007, All Languages MVL, CD @ \$10 per media.
- Item 80 - Project 2007, All Languages MVL, License @ \$54.48 per license.
- Item 81 - Project 2007, All Languages MVL, CD @ \$10 per media.
- Item 82 - Project Pro 2007, All Languages MVL, with 1 ProjectSvr CAL @ \$90.84 per license.
- Item 83 - Project Pro 2007, All Languages MVL, CD @ \$10 per media.
- Item 84 - Publisher 2007, All Languages MVL, License @ \$16.53 per license.
- Item 85 - Publisher 2007, All Languages MVL, CD @ \$7 per media.
- Item 86 - SQL Server Standard 2005, 32 bit, License @ \$166.86 per license.
- Item 87 - SQL Server Standard 2005, 32 bit, CD @ \$24 per media.
- Item 88 - SQL Server Standard 2005, 64 bit, License @ \$166.86 per license.
- Item 89 - SQL Server Standard 2005, 64 bit, CD @ \$24 per media.
- Item 90 - Visio Standard 2007, License @ \$23.26 per license.
- Item 91 - Visio Standard 2007, CD @ \$10 per media.
- Item 92 - Visio Pro 2007, License @ \$51.30 per license.
- Item 93 - Visio Pro 2007, CD @ \$10 per media.
- Item 94 - Visual Studio Pro 2005, License @ \$60.60 per license.

- Item 95 - Visual Studio Pro 2005, CD @ \$24 per media.
- Item 96 - Windows Vista Business, License @ \$49.09 per license.
- Item 97 - Windows Vista Business, CD @ \$7 per media.
- Item 98 - Windows 2003, Standard Server R2, License @ \$80.48 per license.
- Item 99 - Windows 2003, Standard Server R2, CD @ \$10 per media.
- Item 100 - Windows 2003, Enterprise Server R2, License @ \$264.07 per license.
- Item 101 - Windows 2003, Enterprise Server R2, CD @ \$10 per media.
- Item 102 - Windows 2003, Device Client Access License @ \$5.47 per license.
- Item 103 - Windows 2003, User Client Access License @ \$5.51 per license.
- Item 104 - Windows XP, CD @ \$10 per media.
- Item 105 - Word Mac 2004, License @ \$23.75 per license.
- Item 106 - Word Mac 2004, CD @ \$10 per media.
- Item 107 - Word 2007, License @ \$23.75 per license.
- Item 108 - Word 2007, CD @ \$10 per media.

ALTERNATE

- 4. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, C.E.O./C.O.B.

GROUP II

Second Total Low Unit Price Meeting Specifications: Items 51, 52, and 56 through 108.

- Item 51 - Access 2007, Win32, License @ \$23.28 per license.
- Item 52 - Access 2007, Win32, CD @ \$20 per media.
- Item 56 - Encarta Premium 2007, License @ \$9 per license.
- Item 57 - Encarta Premium 2007, CD @ \$20 per media.
- Item 58 - Excel Mac 2004, License @ \$23.28 per license.
- Item 59 - Excel Mac 2004, CD @ \$20 per media.
- Item 60 - Excel 2007, License @ \$23.28 per license.

- Item 61 - Excel 2007, CD @ \$20 per media.
- Item 62 - Exchange Server 2007, License @ \$129.12 per license.
- Item 63 - Exchange Server 2007, CD @ \$20 per media.
- Item 64 - Office 2007, Standard with Learning Essentials, License @ \$40.80 per license.
- Item 65 - Office 2007, Standard with Learning Essentials, CD @ \$20 per media.
- Item 66 - Office 2003, Standard, CD @ \$20 per media.
- Item 67 - Office Professional Plus 2007, License @ \$50.27 per license.
- Item 68 - Office Professional Plus 2007, CD @ \$20 per media.
- Item 69 - Office Professional Plus 2003, CD @ \$20 per media.
- Item 70 - Office Mac 2004, with SP2, All Languages MVL, License @ \$40.80 per license.
- Item 71 - Office Mac 2004, with SP2, All Languages MVL, CD @ \$20 per media.
- Item 72 - Office Mac Pro 2004, with SP2, All Languages MVL, License @ \$50.52 per license.
- Item 73 - Office Mac Pro 2004, with SP2, All Languages MVL, CD @ \$20 per media.
- Item 74 - Office SharePoint Designer 2007, All Languages MVL, License @ \$35.40 per license.
- Item 75 - Office SharePoint Designer 2007, All Languages MVL, CD @ \$20 per media.
- Item 76 - PowerPoint Mac 2004, License @ \$23.28 per license.
- Item 77 - PowerPoint Mac 2004, CD @ \$20 per media.
- Item 78 - PowerPoint 2007, All Languages MVL, License @ \$23.28 per license.
- Item 79 - PowerPoint 2007, All Languages MVL, CD @ \$20 per media.
- Item 80 - Project 2007, All Languages MVL, License @ \$53.40 per license.
- Item 81 - Project 2007, All Languages MVL, CD @ \$20 per media.
- Item 82 - Project Pro 2007, All Languages MVL, with 1 ProjectSvr CAL @ \$89.04 per license.
- Item 83 - Project Pro 2007, All Languages MVL, CD @ \$20 per media.

- Item 84 - Publisher 2007, All Languages MVL, License @ \$16.20 per license.
- Item 85 - Publisher 2007, All Languages MVL, CD @ \$20 per media.
- Item 86 - SQL Server Standard 2005, 32 bit, License @ \$163.56 per license.
- Item 87 - SQL Server Standard 2005, 32 bit, CD @ \$20 per media.
- Item 88 - SQL Server Standard 2005, 64 bit, License @ \$163.56 per license.
- Item 89 - SQL Server Standard 2005, 64 bit, CD @ \$20 per media.
- Item 90 - Visio Standard 2007, License @ \$22.80 per license.
- Item 91 - Visio Standard 2007, CD @ \$20 per media.
- Item 92 - Visio Pro 2007, License @ \$50.28 per license.
- Item 93 - Visio Pro 2007, CD @ \$20 per media.
- Item 94 - Visual Studio Pro 2005, License @ \$59.40 per license.
- Item 95 - Visual Studio Pro 2005, CD @ \$20 per media.
- Item 96 - Windows Vista Business, License @ \$48.36 per license.
- Item 97 - Windows Vista Business, CD @ \$20 per media.
- Item 98 - Windows 2003, Standard Server R2, License @ \$79.68 per license.
- Item 99 - Windows 2003, Standard Server R2, CD @ \$20 per media.
- Item 100 - Windows 2003, Enterprise Server R2, License @ \$258.84 per license.
- Item 101 - Windows 2003, Enterprise Server R2, CD @ \$20 per media.
- Item 102 - Windows 2003, Device Client Access License @ \$5.40 per license.
- Item 103 - Windows 2003, User Client Access License @ \$5.40 per license.
- Item 104 - Windows XP, CD @ \$20 per media.
- Item 105 - Word Mac 2004, License @ \$23.28 per license.
- Item 106 - Word Mac 2004, CD @ \$20 per media.
- Item 107 - Word 2007, License @ \$23.28 per license.
- Item 108 - Word 2007, CD @ \$20 per media.

PRIMARY

5. CAMPUSTECH, INC.
803 SYCOLIN ROAD S.E., SUITE 204
LEESBURG, VA 20175
OWNER: BOBBY FRANK, PRESIDENT/C.E.O.

GROUP III

Total Low Unit Price Meeting Specifications: Items 109 through 122.

- Item 109 - Corel License @ \$44.59 per license.
- Item 110 - Corel Media @ \$23.75 per media.
- Item 111 - Amazing Animals School Edition @ \$33.42 per box.
- Item 112 - FileMaker Pro 8.5 License @ \$126.78 per license.
- Item 113 - FileMaker Pro 8.5 Media @ no charge per media.
- Item 114 - Edmark, Riverdeep Reading Program Level 1 School Edition @ \$342.78 per box.
- Item 115 - Inspiration/Kidspiration Multiple Volume License @ \$15.10 per license.
- Item 116 - Inspiration/Kidspiration Media @ \$14.23 per media.
- Item 117 - Knowledge Adventure JumpStart Advanced 1st Grade @ \$22.76 per box.
- Item 118 - Knowledge Adventure Kid Works Deluxe @ \$49.48 per box.
- Item 119 - Sunburst Hot Dog Stand, The Works @ \$41.05 per box.
- Item 120 - Sunburst Type for Fun, School Edition @ \$47.90 per box.
- Item 121 - Symantec/Norton/Veritas Backup Exec Win Server @ \$366.11 per license.
- Item 122 - Symantec/Norton/Veritas Media @ \$30.81 per media.

ALTERNATE

6. DESTINATION DISTRIBUTION COMPANY, LLC
D.B.A. LEARNING SERVICES, INC.
2095 LAURA STREET, SUITE H
SPRINGFIELD, OR 97477
OWNER: HOUGHTON MIFFLIN

GROUP III

Second Total Low Unit Price Meeting Specifications: Items 109 through 122.

- Item 109 - Corel License @ \$44.47 per license.
- Item 110 - Corel Media @ \$23.74 per media.
- Item 111 - Amazing Animals School Edition @ \$33.40 per box.
- Item 112 - FileMaker Pro 8.5 License @ \$126.99 per license.
- Item 113 - FileMaker Pro 8.5 Media @ \$18.66 per media.
- Item 114 - Edmark, Riverdeep Reading Program Level 1 School Edition @ \$324.90 per box.
- Item 115 - Inspiration/Kidspiration Multiple Volume License @ \$14.39 per license.
- Item 116 - Inspiration/Kidspiration Media @ \$13.49 per media.
- Item 117 - Knowledge Adventure JumpStart Advanced 1st Grade @ \$15.25 per box.
- Item 118 - Knowledge Adventure Kid Works Deluxe @ \$49.50 per box.
- Item 119 - Sunburst Hot Dog Stand, The Works @ \$39.78 per box.
- Item 120 - Sunburst Type for Fun, School Edition @ \$46.24 per box.
- Item 121 - Symantec/Norton/Veritas Backup Exec Win Server @ \$453.99 per license.
- Item 122 - Symantec/Norton/Veritas Media @ \$31.50 per media.

PRIMARY

7. SOFTWARE HOUSE INTERNATIONAL, INC.
2 RIVERVIEW DRIVE
SOMERSET, NJ 08873
OWNER: THAI LEE, C.E.O.

GROUP IV

Total Low Unit Price Meeting Specifications: Items 124 and 125.

- Item 124 - Crystal Reports Professional 11, License @ \$332.28 per license.
Item 125 - Crystal Reports Professional 11, CD @ no charge per media.

ALTERNATE

8. TORCOMP, INC.
2326 LOCKPORT ROAD
SANBORN, NY 14132
OWNER: FRANK NANFARA

GROUP IV

Second Total Low Unit Price Meeting Specifications: Items 124 and 125.

- Item 124 - Crystal Reports Professional 11, License @ \$416 per license.
Item 125 - Crystal Reports Professional 11, CD @ \$28 per media.

9. CAMPUSTECH, INC.
803 SYCOLIN ROAD S.E., SUITE 204
LEESBURG, VA 20175
OWNER: BOBBY FRANK, PRESIDENT/C.E.O.

GROUP VI

Percentage Off Balance of Catalog @ 2%.

10. DELL MARKETING, L.P.
ONE DELL WAY, RR8-06
ROUND ROCK, TX 78682
OWNER: MICHAEL DELL, C.E.O./C.O.B.

GROUP VI

Percentage Off Balance of Catalog @ 1.5% to 14.12%.

11. DESTINATION DISTRIBUTION COMPANY, LLC
D.B.A. LEARNING SERVICES, INC. -
2095 LAURA STREET, SUITE H
SPRINGFIELD, OR 97477
OWNER: HOUGHTON MIFFLIN

GROUP VI

Percentage Off Balance of Catalog @ 3% to 10%.

12. Reject Items 2 , 126 and 127.
13. Authorize Procurement Management Services to purchase up to the total estimated amount of \$6,000,000.

OSP/lja