

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: PARTIAL AWARD BID NO. 029-GG05 – MARKER BOARDS**  
**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**  
**LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this bid, opened on March 15, 2007, is to purchase, at a firm unit price, quantities, as may be required, of marker boards, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation.

Group II: Item 4 - Marker boards, unframed, 4'X8', white, Item 5 - Marker boards, unframed, 4'x10, white, and Item 6 - Marker boards, unframed, 4'X12', white, are being held for further evaluation and will be awarded at a future Board meeting.

Benchmarking was completed against The School District of Palm Beach County, Florida, and The School Board of Broward County, Florida, and the District's prices were found to be lower.

Fund Source  
0100 - General

M/WBE Eligibility  
None

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 029-GG05 – MARKER BOARDS, to purchase, at a firm unit price, quantities, as may be required, of marker boards, for Maintenance Materials Management stock, during the term of the bid, effective July 11, 2007, through December 31, 2008, as follows:

**PRIMARY**

1. POLYVISION CORPORATION  
3970 JOHNS CREEK COURT, SUITE 325  
SUWANEE, GA 30024 ESTIMATE \$206,869  
OWNER: MICHAEL H. DUNN, PRESIDENT/C.E.O.

**Group I**

Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards, framed, 4'X8', white  
@ \$169 each.
- Item 2 - Marker boards, framed, 4'X10', white  
@ \$203 each.
- Item 3 - Marker boards, framed, 4'X12', white  
@ \$233.00 each.

**SECONDARY**

2. AARCO SOUTH, LLC  
330 FERDINAND DRIVE  
LONGWOOD, FL 32750 ESTIMATE \$248,561  
OWNER: GEORGE M. DEMARTINO  
MANAGING PARTNER

**Group I**

Second Total Low Unit Price Meeting Specifications: Items 1 through 3.

- Item 1 - Marker boards - framed, 4'X8', white  
@ \$204.76 each.
  - Item 2 - Marker boards - framed, 4'X10', white  
@ \$239.49 each.
  - Item 3 - Marker boards, framed, 4'X12', white  
@ \$273.87 each.
3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$248,561.

OSP/lja