

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: BALANCE AWARD BID NO. 029-GG05 – MARKER BOARDS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid, opened on March 15, 2007, is to purchase, at a firm unit price, quantities, as may be required, of marker boards, for Maintenance Materials Management stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation.

Benchmarking was completed against The School District of Palm Beach County, Florida, and The School Board of Broward County, Florida, and the District's prices were found to be lower.

Group 1, Items 1 through 3, were awarded by the Board on July 11, 2007, for an estimated expenditure of \$248,561.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **BALANCE AWARD** Bid No. 029-GG05 – MARKER BOARDS, to purchase, at a firm unit price, quantities, as may be required, of marker boards, for Maintenance Materials Management stock, during the term of the bid, effective September 5, 2007, through December 31, 2008, as follows:

PRIMARY

1. POLYVISION CORPORATION
3970 JOHNS CREEK COURT, SUITE 325
SUWANEE, GA 30024 ESTIMATE \$194,900
OWNER: MICHAEL H. DUNN, PRESIDENT/C.E.O.

Group II

Total Low Unit Price Meeting Specifications: Items 4 through 6.

- Item 4 - Marker boards, unframed, size 4'x8', white
@ \$119 each.
- Item 5 - Marker boards, unframed, size 4'x10', white
@ \$144 each.
- Item 6 - Marker boards, unframed, size 4'x12', white
@ \$171 each.

SECONDARY

2. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155 ESTIMATE \$217,242
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT

Group II

Second Total Low Unit Price Meeting Specifications: Items 4 through 6.

- Item 4 - Marker boards, unframed, size 4'x8', white
@ \$125.88 each.
 - Item 5 - Marker boards, unframed, size 4'x10', white
@ \$165.78 each.
 - Item 6 - Marker boards, unframed, size 4'x12', white
@ \$198.48 each.
3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$217,242.

OSP/lja