

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:                   AWARD BID NO. 075-GG07 – AUTOMOTIVE/INDUSTRIAL  
BATTERIES**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN:       EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid, opened on July 10, 2007, is to purchase, at firm unit prices, quantities, as may be required, of automotive and industrial batteries, for the Department of Transportation, Vehicle Maintenance. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Six (6) vendors responded to this advertised solicitation.

Benchmarking was completed against the State of Florida's contract, however, this contract expired on June 1, 2007, and has not been renewed. The District's prices were lower than the prices on the State's contract on six of the items. Additionally, all the items on the District's bid carry an 18-month free replacement warranty.

Fund Source  
0100 - General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 075-GG07 – AUTOMOTIVE/INDUSTRIAL BATTERIES, to purchase, at firm unit prices, quantities, as may be required, of automotive/industrial batteries, for the Department of Transportation, Vehicle Maintenance, during the term of the bid, effective September 5, 2007, through September 4, 2008, as follows:

**PRIMARY**

1. MAC BATTERIES OF FLORIDA, INC.  
8113 N.W. 68 STREET  
MIAMI, FL 33166 ESTIMATE \$96,965  
OWNER: JUAN F. SIERRA, PRESIDENT

Total Low Bid: Items 1 through 12, and 13.

- Item 1 - Battery @ \$59 each.
- Item 2 - Battery @ \$50.50 each.
- Item 3 - Battery @ \$47 each.
- Item 4 - Battery @ \$41 each.
- Item 5 - Battery @ \$36 each.
- Item 6 - Battery @ \$46.50 each.
- Item 7 - Battery @ \$41.75 each.
- Item 8 - Battery @ \$83.50 each.
- Item 9 - Battery @ \$33 each.
- Item 10 - Battery @ \$35.50 each.
- Item 11 - Battery @ \$36 each.
- Item 12 - Battery @ \$2.50 each.
- Item 13 - Additional batteries @ 0% discount.

**ALTERNATE**

2. GENUINE PARTS COMPANY  
D.B.A. NAPA AUTO PARTS  
9250 N.W. 58 STREET  
MIAMI, FL 33178 ESTIMATE \$116,516.40  
OWNER: SANTY LOPEZ, DISTRICT MANAGER

Second Total Low Bid: Items 1 through 12, and 13.

- Item 1 - Battery @ \$66.27 each.
- Item 2 - Battery @ \$53.39 each.
- Item 3 - Battery @ \$51.50 each.
- Item 4 - Battery @ \$46.59 each.
- Item 5 - Battery @ \$54.99 each.
- Item 6 - Battery @ \$54.49 each.
- Item 7 - Battery @ \$54.49 each.
- Item 8 - Battery @ \$115.79 each.
- Item 9 - Battery @ \$46.19 each.

Item 10 - Battery @ \$47.29 each.  
Item 11 - Battery @ \$46.19 each.  
Item 12 - Battery @ \$57.59 each.  
Item 13 - Additional batteries @ 41% discount

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$233,000.

OSP/lja