

August 23, 2007

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON
TERM CONTRACT**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contract, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, APPROVE the supplemental award on the following term contract, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

(1)

Contract No. 021-FF04 – NETWORK CONNECTIVITY DEVICES, is to purchase, at firm unit prices, quantities, as may be required, of network connectivity devices, including bridges, routers, repeaters, switches, gateways, multiplexers, hubs, concentrators, network adapter cards, etc., for all current network topologies and bus architectures, for Information Technology Services (ITS), during the term of the contract, effective July 1, 2006, through June 30, 2008. The pre-qualified vendors are solicited for quotations on each job exceeding the quotation threshold, insuring best pricing for the District.

The initial award and previous supplemental amount have been exhausted. The funding for these devices was not included in the original estimated award amount, inasmuch as E-Rate funding for Years 9 and 10 had not been received.

On an annual basis, the District applies for E-Rate funding; however, the approval may take as long as three years. The E-Rate funding approval for Years 9 and 10, amounting to \$5.5 million, was recently received and is included in this supplemental request. In addition, connectivity upgrades totaling \$5.6 million, to be funded by the 07-08 Capital budget are required. This supplement will support expenditures required to provide a more robust infrastructure, enabling schools to communicate with ITS through WAN, LAN, and the Internet. New student and staff portals, as well as enhanced on-line instruction, require a technological backbone, which allows these programs to run. The supplemental amount reflects these amounts, plus ten percent for unanticipated expenditures.

Fund Source

0100 - General

1. ADVANCED BUSINESS COMPUTERS, INC.
 1523 N.W. 89 COURT
 MIAMI, FL 33172
 OWNER: VIVIAN KLEIN, C.E.O.

2. BELL SOUTH
 7650 N.W. 19 STREET, SUITE 600
 MIAMI, FL 33126
 OWNER: F. DUANE ACKERMAN, CHAIRMAN/C.E.O.

3. CDWG
 230 NORTH MILWAUKEE AVENUE
 VERNON HILLS, IL 60061
 OWNER: JAMES R. SHANKS, PRESIDENT

4. COLEMAN TECHNOLOGIES
 20 NORTH ORANGE AVENUE
 ORLANDO, FL 32801
 OWNER: BENJAMIN PATZ, PRESIDENT/C.E.O.

5. COMPUTER ASSET MANAGEMENT, INC.
 7418 S.W. 48 STREET
 MIAMI, FL 33155
 OWNER: DANIEL SCIPIONE, PRESIDENT

6. GRAYBAR
11250 N.W. 91 STREET
MEDLEY, FL 33178
OWNER: ROBERT REYNOLDS, PRESIDENT/C.E.O.
7. INSIGHT PUBLIC SECTOR, INC.
218 EAST ORANGE AVENUE
LAKES WALES, FL 33853
OWNER: RICHARD FENNESSY, C.E.O.
8. IT SOLUTIONS (WYSIWYG)
7276 N.W. 58 STREET
MIAMI, FL 33166
OWNER: MARGARET MORRIS, PRESIDENT
9. OFFICE MANAGEMENT SYSTEMS, INC.
D.B.A. LOGISTA
750 SOUTH NORTHLAKE BOULEVARD, SUITE 1012
ALTAMONTE SPRINGS, FL 32701
OWNER: RON HARPER, C.E.O./PRESIDENT
10. PROSYS INFORMATION SYSTEMS
13876 S.W. 119 AVENUE
MIAMI, FL 33186
OWNER: MICHELLE CLERY, PRESIDENT
11. SECURIANT, INC.
6190 POWERS FERRY ROAD, SUITE 290
ATLANTA, GA 30339
OWNER: RICHARD CAMPBELL, PRESIDENT
12. SOLUTIONS4SURE.COM, INC.
D.B.A. TECH DEPOT
6 CAMBRIDGE DRIVE
TRUMBULL, CT 06611
OWNER: KARIM HADCHITI, C.O.O.
13. STORSOFT TECHNOLOGY LIMITED COMPANY
2120 BAHIA LANE
FORT LAUDERDALE, FL 33327
OWNER: JONATHAN EVANS, PRESIDENT

14. THE PRESIDIO CORPORATION
7601 ORA GLEN DRIVE, SUITE 100
GREENBELT, MD 20770
OWNER: RUDY CASASOLA, PRESIDENT

15. UNITED DATA TECHNOLOGIES
D.B.A. UDTPROTIA
8825 N.W. 21 TERRACE
DORAL, FL 33172
OWNER: ENRIQUE FLECHES, PRESIDENT

16. VIRTUCOM, INC.
2060 EAST EXCHANGE PLACE, SUITE 228
TUCKER, GA 30084
OWNER: JENNY TANG, C.E.O.

17. ONEAC CORPORATION
27944 NORTH BRADLEY ROAD
LIBERTYVILLE, IL 60048-9700
OWNER: CHLORIDE GROUP, PLC

18. SOUTHERN ELECTRIC SUPPLY
D.B.A. REXEL
2131 PARK CENTRAL BOULEVARD
POMPANO BEACH, FL 33064
OWNER: DICK WATERMAN
EXECUTIVE VICE PRESIDENT, C.O.O.

ORIGINAL AWARD AMOUNT	\$2,415,369.19
PREVIOUS SUPPLEMENTAL	\$5,000,000.00
THIS SUPPLEMENTAL	\$12,210,000.00

OSP/lja