

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON TERM CONTRACTS**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term contracts, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contracts terms expire.

(1)

Contract No. 168-CC08 – FITNESS EQUIPMENT – CATALOG DISCOUNT, is to purchase, at a firm educational discount, fitness equipment, for Miami-Dade County Public Schools, during the term of the contract, effective May 19, 2007, through May 18, 2008. This supplemental award is requested due to increased usage, renovations, and pending requisitions, totaling \$82,000. Additionally, at the August 1, 2007, Board meeting, the Board accepted a federal grant on behalf of the Division of Student Services from the United States Department of Education, in the amount of \$350,000, for the purchase of physical education/fitness equipment during this contract period. The previous contract usage averaged \$10,085 per month, while this year's usage has averaged \$16,641.27 per month.

This bid provides for solicitation of quotations from awarded vendors on all projects exceeding \$6,000, to insure that the District receives the best possible price, at current market conditions. The supplemental amount requested is based on the average monthly expenditure, plus the US Department of Education grant, minus the original award amount.

Fund Source

0100 - General

1. FIT EQUIPMENT COMMERCIAL  
2025 EAST CAMPBELL AVENUE, NO. 214  
PHOENIX, AZ 85016  
OWNER: JIM LARSON, PRESIDENT
2. GYM SOURCE MIAMI, INC.  
8452 N.W. 6 COURT  
MIAMI, FL 33150  
OWNER: RICHARD MILLER, PRESIDENT
3. LIFE FITNESS  
10601 WEST BELMONT AVENUE  
FRANKLIN PARK, IL 60131  
OWNER: PHYLLIS DANNIN, VICE PRESIDENT
4. M-F ATHLETIC COMPANY, INC.  
11 AMFLEX DRIVE  
CRANSTON, RI 02921  
OWNER: BILL FALK, PRESIDENT
5. PROMAXIMA MANUFACTURING, LTD.  
5325 ASHBROOK  
HOUSTON, TX 77081  
OWNER: BOB LEPPKE, PRESIDENT
6. SPORT SUPPLY GROUP, INC.  
D.B.A. BSN SPORTS  
715 TWINING ROAD, SUITE 101  
DRESHER, PA 19025  
OWNER: GEOFFREY JURICK, PRESIDENT

7. WORLD SPORTING GOODS, INC.  
33923 HIGHWAY 59  
LOXLEY, AL 36551  
OWNER: CHARLES P. FORREST, SR., PRESIDENT

ORIGINAL AWARD AMOUNT	\$133,130.80
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$527,033.80

(2)

Contract No. 058-DD01 – ARMED AND UNARMED SECURITY GUARDS, is to purchase, at firm unit prices, quantities, as may be required, of security guard services, for Miami-Dade County Public Schools, during the term of the contract, effective November 30, 2006, through November 29, 2007. This supplemental award is requested due to increased monthly usage of services by Transportation Administration, Capital Improvement and various facilities throughout the District. The primary need for additional security services was due to Capital Improvement Department's completion of 20,000 new student stations at the opening of the 2007-2008 school year. Last contract usage averaged \$340,920 per month, while this year's usage has averaged \$420,858.84 per month. The supplemental amount requested is based on the average monthly expenditure, times the twelve (12) month contract period, minus the original award amount.

Fund Source

Various

1. BAYUS SECURITY SERVICES  
6600 N.W. 27 AVENUE  
MIAMI, FL 33147  
OWNER: OLALEKAN SHOKUNBI

2. VANGUARD SECURITY  
10145 N.W. 19 STREET  
MIAMI, FL 33172  
OWNER: REBECCA SHOPAY

ORIGINAL AWARD AMOUNT	\$4,658,885.79
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$391,420.31

(3)

Contract No. 068-DD05 – AUDIO VISUAL, TELEVISION, MISCELLANEOUS EQUIPMENT AND SUPPLIES CATALOG DISCOUNT, is to purchase, at firm percentage discounts, quantities, as may be required, of audio visual, television, miscellaneous equipment and supplies, for various schools and locations, during the term of the contract, effective January 1, 2007, through December 31, 2007.

This supplemental award is being requested due to unanticipated increased usage. Capital Construction is including interactive boards and projectors, available on this bid, in all new classroom construction. In addition, a television production studio at William H. Turner Technical Senior High School, amounting to approximately \$384,000 is planned.

This bid provides for solicitation of quotations from awarded vendors on all projects exceeding \$6,000, to insure that the District receives the best possible price at current market conditions. The supplemental amount is based on the average monthly expenditure of \$509,526.60, times the twelve (12) month contract period, minus the original award amount, plus additional pending projects.

Fund Source

Various

1.    ADVANCED BUSINESS COMPUTERS, INC.  
      1523 N.W. 89 COURT  
      MIAMI, FL 33172  
      OWNER: VIVIAN KLEIN, C.E.O.
  
2.    ADVANCED MICRO SERVICES  
      12036 S.W. 132 COURT  
      MIAMI, FL 33186  
      OWNER: ALAIN AGRAMONTE, PRESIDENT
  
3.    AFP INDUSTRIES, INC.  
      7436 S.W. 48 STREET  
      MIAMI, FL 33155  
      OWNER: VIVIAN C. CASTELLANOS, PRESIDENT

4. AUDIO VISUAL INNOVATIONS, INC.  
6313 BENJAMIN ROAD, SUITE 110  
TAMPA, FL 33634  
OWNER: MARTIN SCHAFFEL, PRESIDENT
5. AUDIO VISUAL SOLUTIONS CORPORATION  
928 NORTH FEDERAL HIGHWAY  
HOLLYWOOD, FL 33020  
OWNER: BARRY CLAYTON JACKSON  
PRESIDENT/C.E.O.
6. BES INDUSTRIES, INC.  
541 LAKE ROAD  
PONTE VEDRA, FL 32082  
OWNER: DAN SHORE, PRESIDENT
7. BUSINESS MACHINE SECURITY  
501 WEST CENTRAL AVENUE, UNIT D  
BREA, CA 92821  
OWNER: TONYA UMBERG, C.E.O.
8. C.C.S. PRESENTATION SYSTEMS, INC.  
8785 PERIMETER PARK BOULEVARD  
JACKSONVILLE, FL 32216  
OWNER: BONNIE HANSEN, DIRECTOR
9. CAMCOR, INC.  
2273 SOUTH CHURCH STREET  
BURLINGTON, NC 27215  
OWNER: RAYMOND E. BAILEY, PRESIDENT/C.E.O.
10. HIGHSMITH, INC.  
W5527 STATE ROAD 106  
FORT ATKINSON, WI 53538-0800  
OWNER: DUNCAN HIGHSMITH, CHAIRMAN/PRESIDENT
11. LIGHTSPEED TECHNOLOGIES, INC.  
11509 S.W. HERMAN ROAD  
TULATIN, OR 97062  
OWNER: JERRY RAMEY, PRESIDENT

12. MDM COMMERCIAL ENTERPRISE  
2320 SOUTH 3 STREET, SUITE 15  
JACKSONVILLE BEACH, FL 32250  
OWNER: STEVE AUSTIN, PRESIDENT
13. OFFICE EXPRESS SUPPLIES  
8005 WEST 20 AVENUE  
HIALEAH, FL 33014  
OWNER: LIBIA FUENTES, DIRECTOR
14. OKEE – COMP CORPORATION  
5412 N.W. 79 AVENUE  
MIAMI, FL 33166  
OWNER: RENE HERNANDEZ, PRESIDENT
15. PRO VIDEO SALES  
6600 WEST ROGERS CIRCLE, #12  
BOCA RATON, FL 33487  
OWNER: JON EVANS, PRESIDENT
16. PROFESSIONAL AUDIO & VIDEO SYSTEMS  
CORPORATION  
4836 S.W. 72 AVENUE  
MIAMI, FL 33155  
OWNER: ANTONIO SEICENTOS, PRESIDENT
17. PROFESSIONAL COMMUNICATIONS SYSTEMS  
11921 S.W. 144 STREET  
MIAMI, FL 33186  
OWNER: JIM ZIMMERMAN, PRESIDENT
18. QUATRO, INC.  
5800 S.W. 195 TERRACE  
SOUTHWEST RANCHES, FL 33332  
OWNER: LAURA M. ROSA, PRESIDENT
19. SILMAR ELECTRONICS  
11001 N.W. 33 STREET  
MIAMI, FL 33172  
OWNER: SILVIA SMITH, SECRETARY

- 20. SOUTHERN BUSINESS COMMUNICATIONS, INC.  
2501 DAVIE ROAD, SUITE 260  
DAVIE, FL 33317  
OWNER: SCOTT LLOYD, PRESIDENT
- 21. TECHNOLOGY RESOURCE CENTER (TRC)  
749 SOUTH 8 STREET, ROUTE 31  
WEST DUNDEE, IL 60118  
OWNER: JEFF WEBER, PRESIDENT/C.E.O.
- 22. TRANSWORLD SERVICES, INC.  
2025 N.W. 102 AVENUE, UNIT 101  
MIAMI, FL 33172  
OWNER: JUAN DE MIGUEL, PRESIDENT
- 23. UNITED DATA TECHNOLOGIES, INC. (UDT PROTIA)  
7212 N.W. 56 STREET  
MIAMI, FL 33166  
OWNER: ENRIQUE A. FLECHES, PRESIDENT
- 24. VALIANT IMC  
55 RUTA COURT  
SOUTH HACKENSACK, NJ 07606  
OWNER: MARTIN SIEGEL, C.E.O.

ORIGINAL AWARD AMOUNT	\$4,769,874.59
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$1,728,444.60

OSP/lja