

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 039-GG03 – PROCESSING OF USDA
DONATED COMMODITIES**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid, opened on July 10, 2007, is to establish a contract to provide processing of USDA donated commodities with specific finished products, at firm unit prices, as may be required, for the Department of Food and Nutrition. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-three (23) vendors responded to this advertised solicitation.

Inasmuch as no bids were received for Item 13, the recommendation reflects that this item be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 -- Bidding Process -- Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Benchmarking was completed against the District School Board of Pasco County, however, since there were differences in the bid specifications, a price comparison could not be performed.

Fund Source

0410 - Food Service

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 039-GG03 – PROCESSING OF USDA DONATED COMMODITIES, to establish a contract to provide processing of USDA donated commodities with specific finished products, at firm unit prices, as may be required, for the Department of Food and Nutrition, during the term of the bid, effective October 17, 2007, through June 30, 2008, as follows:

1. PERDUE FARMS INCORPORATED
31149 OLD OCEAN CITY ROAD
SALISBURY, MD 21804
OWNER: JAMES A. PERDUE, C.O.B.

Low Unit Price: Item 1.

Item 1 – Grilled chicken tenders @ \$48.23 per case.

2. PIERRE FOODS, INC.
9990 PRINCETON ROAD
CINCINNATI, OH 45246
OWNER: ROBERT C. NAYLOR, REPRESENTATIVE

Low Unit Price Meeting Specifications: Item 2.

Low Unit Price: Item 11.

Item 2 – Cheeseburgers, mini, twin pack @ \$43.45 per case.

Item 11 – Charbroiled/flame-broiled beef patty @ \$.095 per portion.

3. LAND O' LAKES, INC.
P.O. BOX 64101
ST. PAUL, MN 55164-0101
OWNER: CHRIS POLICINSKI, PRESIDENT

Low Unit Price: Item 3.

Low Unit Price Meeting Specifications: Item 4.

Item 3 – Mild cheddar-cheese portions, reduced-fat @ \$10.81 per case

Item 4 – String cheese, mozzarella @ \$10.38 per case.

4. K/D ACQUISITIONS, LLC
D.B.A. KINGS DELIGHT
P.O. BOX 5935
GAINESVILLE, GA 30504
OWNER: BRIAN D'SOUZA, MANAGER

Low Unit Price: Items 5 and 10.

Item 5 – Chicken patty, whole-grain, breaded @ \$19.50
per case.

Item 10 – Chicken breast bites, sweet, Asian-style, glazed
@ \$23.11 per case.

5. CULINARY STANDARDS CORPORATION
1101 EAST WASHINGTON STREET
LOUISVILLE, KY 40206
OWNER: JOSEPH STEFANUTTI, PRESIDENT

Low Unit Price: Item 6.

Item 6 – Roast pork, Cuban-style @ \$1.16 per pound.

6. MCCAIN FOODS USA
2275 CABOT DRIVE
LISLE, IL 60532
OWNER: DALE MORRISON, PRESIDENT

Low Unit Price: Items 7, 8 and 14.

Item 7 – Potato, wedge-cut @ \$11.80 per 30 lb. bag.

Item 8 – Potato, hash brown potato stix @ \$23.48 per
case.

Item 14 – Sweet-potato fries @ \$13.01 per case.

7. PILGRIMS PRIDE CORPORATION
1965 EVERGREEN BOULEVARD, SUITE 100
DULUTH, GA 30096
OWNER: O. B. GOOLSBY, PRESIDENT

Low Unit Price Meeting Specifications: Item 9.

Item 9 – Chicken chunks/nuggets, whole-grain, breaded @
\$29 per case.

8. ADVANCE FOOD COMPANY
910 WEST PARK
ENID, OK 73701
OWNER: FRANK MERRITT, C.F.O.

Low Unit Price: Item 12.

Item 12 – Meatballs, beef @ \$.12 per portion.

9. TYSON FOODS
8508 BENJAMIN ROAD, SUITE C
TAMPA, FL 33634
OWNER: BRYANT BERRY, MANAGER

Low Unit Price Meeting Specifications: Items 15 and 16.

Item 15 – Charbroiled/flame-broiled, 100% beef patty @
\$15.19 per case.

Item 16 – Beef steak, shaved @ \$42 per case.

10. JTM PROVISIONS COMPANY, INC.
200 SALES DRIVE
HARRISON, OH 45030
OWNER: ANTHONY MAAS, PRESIDENT

Low Unit Price: Item 17.

Item 17 – Beef patty, Jamaican-style @ \$23.40 per case.

11. SCHWAN'S FOOD SERVICE, INC.
115 WEST COLLEGE DRIVE
MARSHALL, MN 56258
OWNER: LENNY PIPPIN, C.E.O.

Low Unit Price: Items 18 and 19.

Item 18 – Pizza, 16", fresh-baked, frozen @ \$41.94 per
case of nine units.

Item 19 – Pizza, 16", pepperoni, fresh-baked, frozen @
\$42.93 per case of nine units.

12. MICHAEL FOODS, INC.
301 CARLSON PARKWAY, SUITE 400
MINNETONKA, MN 55305
OWNER: GREGG A. OSHRANDER, C.E.O.

Low Unit Price: Items 20 and 21.

Item 20 – Omelet, cheese @ \$.1509 per portion.

Item 21 – Eggs, scrambled, cooked, frozen @ \$15.63
per case.

13. SUNNY FRESH FOODS, INC.
206 WEST FOURTH STREET
MONTICELLO, MN 55362
OWNER: MIKE LUKER, PRESIDENT

Low Unit Price Meeting Specifications: Item 22.

Item 22 – Egg patty, round, grilled, fully-cooked, frozen @
\$17 per case.

14. JENNIE-O TURKEY STORE
2505 WILLMAR AVENUE
WILLMAR, MN 56201
OWNER: MIKE TOLBERT, PRESIDENT

Low Unit Price: Items 23 through 26.

Item 23 – Turkey and gravy, pre-cooked, frozen @ \$27 per
case.

Item 24 – Turkey, Canadian-style bacon/ham, sliced, pre-
cooked, frozen @ \$37.50 per case.

Item 25 – Turkey ham, pre-sliced, pre-cooked, frozen @
\$18 per case.

Item 26 – Turkey-breast steak @ \$47.12 per case.

15. W.A. KRETCH COMPANY, LLC
D.B.A. CAFE FAVORITES
511 INDUSTRIAL PARK BOULEVARD
ELBOW LAKE, MN 56531
OWNER: LEN KRETCHMAN, PRESIDENT

Low Unit Price: Items 27 and 28.

Item 27 – Breakfast sandwich, whole-grain, mini @ \$33.30
per case.

Item 28 – Breakfast sandwich, whole-grain @ \$22.80 per
case.

16. Reject Item 13.
17. Authorize Procurement Management Services to purchase
up to the total estimated amount of \$5,895,334.50.

OSP/lja