

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: BALANCE AWARD BID NO. 076-GG01 – STUDENT DESKS
AND CHAIRS: SPECIAL PROJECTS**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this bid, opened on May 29, 2007, is to purchase, at firm unit prices, quantities, as may be required, of classroom furniture, for various locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Ten (10) vendors responded to this advertised solicitation.

Items 4 through 6C, 13, 13C and 14 were awarded at the September 5, 2007, Board meeting. Items 1 through 3C were awarded at the October 17, 2007, Board meeting.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be lower.

Fund Source
0100 - General

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **BALANCE AWARD** Bid No. 076-GG01 – STUDENT DESKS AND CHAIRS: SPECIAL PROJECTS, to purchase, at firm unit prices, quantities, as may be required, of classroom furniture, for various locations, during the term of the bid, effective November 20, 2007, through September 4, 2009, as follows:

1. SCHOOLHOUSE PRODUCTS, INC.
1275 BELCHER ROAD, UNIT 36
DUNEDIN, FL 34698 ESTIMATE \$718,000
OWNER: WALTER POSUSTA, PRESIDENT

Total Low Group Unit Price Meeting Specifications: Items 7 through 8A.

- Item 7 - Student desk, adjustable height 21"-32", rectangular, with bookrack (minimum order 1-100) @ \$47 each.
Item 7A - Student desk, adjustable height 21"-32", rectangular, with bookrack (minimum order 101-500) @ \$45.50 each.
Item 8 - Student desk, adjustable height 21"-32", rectangular, without bookrack (minimum order 1-100) @ \$45 each.
Item 8A - Student desk, adjustable height 21"-32", rectangular, without bookrack (minimum order 101-500) @ \$43.50 each.

2. VIRCO, INC.
HIGHWAY 65 SOUTH
CONWAY, AR 72032 ESTIMATE \$763,310
OWNER: ROBERT A. VIRTUE, PRESIDENT

Total Low Group Unit Price Meeting Specifications: Items 9 through 10A, and 11 through 12A.

- Item 9 - Teacher's chair, adjustable height 32"-38" (minimum order 1-119) @ \$194.55 each.
Item 9A - Teacher's chair, adjustable height 32"-38" (minimum order 120 or more) @ \$194.55 each.
Item 10 - Teacher's chair, adjustable height 32"-38" (minimum order 1-100) @ \$183.01 each.
Item 10A - Teacher's chair, adjustable height 32"-38" (minimum order 101-500) @ \$183.01 each.
Item 11 - Stool, 18" seat height (minimum order 1-100) @ \$41.95 each.
Item 11A - Stool, 18" seat height (minimum order 101-500) @ \$41.95 each.

Item 12 - Stool, 24" seat height (minimum order 1-100)
@ \$43.16 each.

Item 12A - Stool, 24" seat height (minimum order 101-500)
@ \$43.16 each.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,481,310.

OSP/lja