

Business Operations
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: REQUEST APPROVAL OF SUPPLEMENTAL AWARD ON
TERM CONTRACT**

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

**LINK TO DISTRICT
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS
OPERATIONS**

The purpose of this request is to obtain prior approval of the supplemental award on the following term contract, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **APPROVE** the supplemental award on the following term contract, inasmuch as the estimated requirements, previously awarded by the Board, will be exceeded before the contract term expires.

Contract No. 102-EE04 – ON-SITE SERVICE FOR TELEPHONE EQUIPMENT, is to purchase, at firm unit prices, quantities, as may be required, of on-site service for telephone equipment, including but not limited to maintenance, repairs, adds, moves and changes of analog, hybrid, and digital-telephone system and accessories, P. A. systems, digital PBX systems, voice-mail systems, and fiber-optic wiring and all ancillary equipment and/or peripherals, for Information Technology Services (ITS), during the term of the contract, effective July 1, 2007, through June 30, 2008. The initial award did not include the unexpected approval of the 90% E-Rate District applications for 171 schools, which were granted earlier than in previous years. The supplemental amount is needed to cover the added expenditures under this bid for telephone equipment, using E-rate funding. As the need arises, the pre-qualified vendors are solicited for quotations on each job exceeding \$6,000, insuring best pricing for the District.

Fund Source
0100 - General

1. XETA TECHNOLOGIES, INC.
1814 WEST TACOMA
BROKEN ARROW, OK 74012
OWNER: JACK R. INGRAM, PRESIDENT/C.E.O.

2. GLOBAL PHONE CENTER
9800 N.W. 7 AVENUE
MIAMI, FL 33150
OWNER: MACK SAMUEL, PRESIDENT

3. AVAYA, INC.
8400 DORAL BOULEVARD
MIAMI, FL 33166
OWNER: DONALD K. PETERSEN, C.E.O.

4. TELECOM ENGINEERING CONSULTANTS, INC.
8880 N.W. 15 STREET
MIAMI, FL 33172
OWNER: VALENTINE SELLATI, SR., C.E.O./C.O.B.

5. AT & T
D.B.A BELL SOUTH BUSINESS
7650 N.W. 19 STREET, SUITE 600
MIAMI, FL 33126
OWNER: F.D. ACKERMAN, CHAIRMAN/C.E.O.

ORIGINAL AWARD AMOUNT	\$4,500,000.00
PREVIOUS SUPPLEMENTAL	\$0
THIS SUPPLEMENTAL	\$2,000,000.00

OSP/lja