

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: PARTIAL AWARD BID NO. 069-GG08 – ART SUPPLIES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this bid, opened on October 16, 2007, is to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-five (25) vendors responded to this advertised solicitation.

Identical prices were submitted on Items 30 – Brush, lettering, ¼", and 31 – Brush, lettering, ½", by Commercial Art Supply, div. CAS Industries, Inc., of Syracuse, New York, and Pyramid School Products of Tampa, Florida. The recommendation reflects the award of these items to the Florida vendor, other than the Minority/Women Business Enterprise vendor, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices - Priorities for Award.

Identical prices were submitted on Items 95 – Glue, 4-ounce, and 96 – Glue, 1-gallon, by Pyramid School Products of Tampa, Florida, and Daboter, Inc., d.b.a. Smith Office and Computer Supply, of Hollywood, Florida. The recommendation reflects the award of these items to the Broward, Palm Beach or Monroe County vendor, other than the Minority/Women Business Enterprise vendor, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices – Priorities for Award.

Identical prices were submitted on Item 100 – Cellophane, transparent, by AFP Industries, of Miami, Florida, and Pyramid School Products, of Tampa, Florida. The recommendation reflects the award of this item to the Minority/Women Business Enterprise vendor, pursuant to Board Rule 6Gx13- 3C-1.061 – Identical Prices - Priorities for Award.

Items 1, 6, through 9, 13, 14, 16, 17, 23 through 29, 34, 35, 40 through 46, 50 through 54, 57, 58, 61, 66, 67, 72, 73, 76, 77, 85, 86, 88, 89, 92, 94, 98, 102, 105, 106, 111 and 112, are being held for further evaluation and will be scheduled for recommendation of award at a future Board meeting.

Benchmarking was completed against The School Board of Broward County, Florida, however, since there were differences in the bid specifications, a price comparison could not be performed.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 069-GG08 – ART SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of art supplies, for Stores and Mail Distribution stock, during the term of the bid, effective April 16, 2008, through April 15, 2010, as follows:

1. AFP INDUSTRIES, INC.  
P.O. BOX 43-0747  
SOUTH MIAMI, FL 33243 ESTIMATE \$44,456.28  
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT

Low Unit Prices: Items 18 through 22, and 100.  
Total Low Bid: Items 3 and 4.

Item 3 - Paint, water color @ \$13.08 per carton.  
Item 4 - Paint, refills @ \$15.76 per carton.  
Item 18 - Stretcher strip, 16" @ \$6.15 per package.  
Item 19 - Stretcher strip, 18" @ \$6.92 per package.  
Item 20 - Stretcher strip, 20" @ \$7.72 per package.  
Item 21 - Stretcher strip, 24" @ \$8.64 per package.  
Item 22 - Stretcher strip, 30" @ \$13.19 per package.  
Item 100 - Cellophane, transparent, yellow, purple/orchid and pink @ \$5.55 per box.

2. C AND F POTTERY SUPPLY  
3241 E. 11 AVENUE  
HIALEAH, FL 33013 ESTIMATE \$240  
OWNER: OLIVIA SUAZO, PRESIDENT

Low Unit Price: Item 97.

Item 97 - Sponges @ \$.20 each.

3. COMMERCIAL ART SUPPLY  
DIV. CAS INDUSTRIES, INC.  
935 ERIE BOULEVARD EAST  
SYRACUSE, NY 13210  
OWNER: DONALD COHN, PRESIDENT
- ESTIMATE \$109,924.40

Low Unit Price: Items 5, 10 through 12, 36 through 38, 60, and 79 through 81.

Total Low Bid: Items 107 through 110.

- Item 5 - Acrylic paint black @ \$3.75 per box.
- Item 10 - Acrylic paint, yellow @ \$3.84 per box.
- Item 11 - Acrylic paint, light yellow @ \$3.84 per box.
- Item 12 - Acrylic paint, burnt umber @ \$3.75 per box.
- Item 36 - Sketchbook, 8" x 8" @ \$78.96 per case.
- Item 37 - Sketchbook, hardbound, 216 sheets @ \$64.68 per case.
- Item 38 - Sketchbook, hardbound, 192 sheets @ \$92.52 per case.
- Item 60 - Paint marker @ \$7.38 per box.
- Item 79 - Tool, modeling, curved @ \$6.54 per box.
- Item 80 - Tool, modeling, flat @ \$6.54 per box.
- Item 81 - Tool, modeling, @ \$10.38 per box.
- Item 107 - Mat, 11" x 14" @ \$10.68 per package.
- Item 108 - Mat, 16" x 22" @ \$41.50 per package.
- Item 109 - Mat, 12" x 16" @ \$29.25 per package.
- Item 110 - Mat, 18" x 24" @ \$21.48 per package.

4. CUTLASS ENTERPRISES, INC./BENNETT POTTERY SUPPLY  
431 ENTERPRISE STREET  
OCOOE, FL 34761  
OWNER: JOAN RONNUCK, PRESIDENT
- ESTIMATE \$2,916

Low Unit Price: Items 78 and 83.

- Item 78 - Ceramic glaze @ \$16 per gallon.
- Item 83 - Star stilts @ \$6 per package.

5. ELISCU & COMPANY, INC.  
P. O. BOX 7009  
TEMPE, AZ 85281 ESTIMATE \$432.50  
OWNER: SUSAN J. ELISCU, PRESIDENT

Low Unit Price: Items 90 and 91.

- Item 90 - Needle, large @ \$0.45 per package.  
Item 91 - Needle, small @ \$0.47 per package.

6. LAGUNA CLAY COMPANY  
409 KANE COURT  
OVIEDO, FL 32765 ESTIMATE \$71,550  
OWNER: JON BROOKS, PRESIDENT

Total Low Bid: Items 74 and 75.

- Item 74 - Clay, firing @ \$11.75 per carton.  
Item 75 - Clay, firing @ \$12.10 per carton.

7. PYRAMID SCHOOL PRODUCTS  
6510 NORTH 54 STREET  
TAMPA, FL 33610-1908 ESTIMATE \$262,030.20  
OWNER: JOHN O. MILLER, VICE PRESIDENT

Low Unit Price Items: 2, 30 through 33, 39, 47 through 49, 55, 56, 59, 64, 65, 68, 87, 93, 99, 101 and 103.

- Item 2 - Tempera @ \$8.46 per case.  
Item 30 - Brush, ¼" wide @ \$3.48 per dozen.  
Item 31 - Brush, ½" wide @ \$4.20 per dozen.  
Item 32 - Portfolio @ \$2.60 each.  
Item 33 - Portfolio @ \$2.87 each.  
tem 39 - Erasers @ \$3.94 per box.  
Item 47 - Pencil, colored @ \$1.54 per box.  
Item 48 - Pencil, set @ \$2.82 per box.  
Item 49 - Color stick @ \$13.95 per box.  
Item 55 - Crayons, small (crayola or prang) @ \$2.28 per pack of 12 boxes.  
Item 56 - Crayons, large (crayola or prang) @ \$4.80 per pack of 12 boxes.  
Item 59 - Marker @ \$1.31 per box.  
Item 62 - Ink, drawing one ounce @ \$6.90 per carton.

- Item 64 - Pen points set @ \$9.60 per box.
- Item 65 - Pen points set @ \$4.99 per box.
- Item 68 - Ink @ \$14.40 per box.
- Item 87 - Burlap @ \$34.50 per roll.
- Item 93 - Plastercraft @ \$27.89 per box.
- Item 99 - Tissue paper @ \$1.25 per package.
- Item 101 - Metallic paper @ \$2.25 per package.
- Item 103 - Tooling foil @ \$8.95 per roll.

8. SAX ARTS AND CRAFTS  
 2725 S. MOORLAND ROAD  
 NEW BERLIN, WI 53151 ESTIMATE \$3,037  
 OWNER: DAVE VANDER ZANDEN, C.E.O.

Low Unit Price: Items 63 and 100.  
 Total Low Bid: Items 69 through 71.

- Item 63 - Pen holder @ \$2.64 per box.
- Item 69 - Linoleum @ \$27.60 per package.
- Item 70 - Linoleum cutter handle @ \$22.92 per box.
- Item 71 - Linoleum cutter blades @ \$7.43 per box.
- Item 100 - Cellophane, transparent, clear @ \$3.45 per box.  
 Cellophane, transparent, red, green, blue and  
 orange/amber @ \$4.49 per box.

9. DABOTER, INC.  
 D.B.A. SMITH OFFICE AND COMPUTER SUPPLY  
 1009 S. 21 AVENUE  
 HOLLYWOOD, FL 33020 ESTIMATE \$32,070  
 OWNER: DAVID M. LEVY, PRESIDENT

Low Unit Price: Items 95 and 96.

- Item 95 - Glue, 4-ounce @ \$18 per case.
- Item 96 - Glue, 1-gallon @ \$10.14 per case.

10. TRIARCO ARTS AND CRAFTS, LLC  
2600 FERNBROOK LAND, SUITE 100  
PLYMOUTH, MN 55447 ESTIMATE \$1,081.80  
OWNER: PHIL NIEMUEYER, PRESIDENT

Low Unit Price: Items 82 and 84.

Item 82 - Cone @ \$3.59 per box.  
Item 84 - Knife, fettling @ \$.93 each.

11. WINDTREE ENTERPRISES, INC.  
P.O. BOX 810700  
BOCA RATON, FL 33481-0700 ESTIMATE \$6,142  
OWNER: LESLIE B. FRANKEL, PRESIDENT

Low Unit Price: Items 15 and 104.

Item 15 - Palette @ \$1.03 each.  
Item 104 - Wire @ \$9.69 per coil (roll).

12. Authorize Procurement Management Services to purchase up to  
the total estimated amount of \$533,880.18.

OSP/ae