

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT: AWARD BID NO. 003-HH01 – MOBILE CAFETERIA TABLES**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT**

**STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS**

The purpose of this bid, opened on December 20, 2007, is to purchase, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for the department of Furniture, Fixtures and Equipment, and Facilities Designed Services. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Seven (7) vendors responded to the advertised solicitation.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be 6% to 77% lower.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 003-HH01 – MOBILE CAFETERIA TABLES, to purchase, at firm unit prices, quantities, as may be required, of mobile cafeteria tables, for Furniture, Fixtures and Equipment, and Facilities Designed Services, during the term of the bid, effective May 21, 2008, through May 20, 2009, as follows:

1. SCHOOLHOUSE PRODUCTS, INC.  
1275 BELCHEER ROAD, UNIT 36  
DUNEDIN, FL 34698 ESTIMATE: \$413,282  
OWNER: WALTER POSUSTA, PRESIDENT

Total Low Unit Price Meeting Specifications: Items 1 through 3 B, 5 through 7A, and 8.

- Item 1 - Cafeteria table, mobile, folding, 10' with 12 seats, minimum order 25 or more @ \$674 each, standard inside delivery.
- Item 1A - Cafeteria table, mobile, folding, 10' with 12 seats, minimum order 5 to 24 @ \$700 each, standard inside delivery.
- Item 1B - Cafeteria table, mobile, folding, 10' with 12 seats, minimum order 1 to 4 @ \$700 each.
- Item 2 - Cafeteria table, mobile, folding, 12' with 12 seats, minimum order 25 or more @ \$712 each, standard inside delivery.
- Item 2A - Cafeteria table, mobile, folding, 12' with 12 seats, minimum order 5 to 24 @ \$730 each, standard inside delivery.
- Item 2B - Cafeteria table, mobile, folding, 12' with 12 seats, minimum order 1 to 4 @ \$730 each.
- Item 3 - Cafeteria table, mobile, folding, 12' with 16 seats, minimum order 25 or more @ \$816 each, standard inside delivery.
- Item 3A - Cafeteria table, mobile, folding, 12' with 16 seats, minimum order 5 to 24 @ \$835 each, standard inside delivery.
- Item 3B - Cafeteria table, mobile, folding, 12' with 16 seats, minimum order 1 to 4 @ \$835 each.
- Item 5 - Cafeteria bench, mobile, folding, 12', minimum order 1 to 5 @ \$699 each.
- Item 5A - Cafeteria bench, mobile, folding, 12', assembly and installation @ \$699 each, standard inside delivery.
- Item 6 - Cafeteria bench, mobile, folding, 10', minimum order 1 to 5 @ \$664 each.
- Item 6A - Cafeteria bench, mobile, folding, 10', assembly and installation @ \$664 each, standard inside delivery.

Item 7 - Cafeteria bench, mobile, folding, 8', minimum order 1 to 5 @ \$608 each.

Item 7A - Cafeteria bench, mobile, folding, 8', minimum order 1 to 5 @ \$608 each, standard inside delivery.

Item 8 - Balance of line 37%.

2. SCHOOL SPECIALTY, INC.  
100 PARAGON PARKWAY  
MANSFIELD, OH 44903 ESTIMATE: \$748,030.05  
OWNER: DAVID J. VANDER ZANDEN, PRESIDENT

Total Low Unit Price: Items 4 through 4B, and 8.

Item 4 - Cafeteria convertible bench, mobile, folding, minimum order 25 or more @ \$299.95 each, standard inside delivery.

Item 4A - Cafeteria convertible bench, mobile, folding, minimum order 9 to 34 @ \$299.95 each, standard inside delivery.

Item 4B - Cafeteria convertible bench, mobile, folding, minimum order 1 to 8 @ \$294.95 each.

Item 8 - Balance of line 0%.

3. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,161,312.05.

OSP/ae