

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: PARTIAL AWARD BID NO. 052-HH02 – CUSTODIAL SUPPLIES

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO DISTRICT STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS

The purpose of this bid, opened on April 22, 2008, is to purchase, at firm unit prices, quantities, as may be required, of custodial supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty-five (25) vendors responded to this advertised solicitation.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices averaged approximately 67% lower.

Items 5 through 7, 10, 12 through 14, 18, 20, 27, and 30 through 32 are being held for further evaluation and will be scheduled for recommendation of award at a future Board meeting.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 052-HH02 – CUSTODIAL SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial supplies, for Stores and Mail Distribution stock, during the term of the bid, effective June 18, 2008, through June 17, 2009, as follows:

1. AFP INDUSTRIES, INC.
7436 S.W. 48 STREET
MIAMI, FL 33155 ESTIMATE \$125,396.80
OWNER: VIVIAN C. CASTELLANOS, PRESIDENT

Low Bid: Items 16 and 26.

Item 16 - Cleaner, spray and wipe @ \$10.57 per case.
Item 26 - Soap, liquid, hand @ \$14.43 per 5-gallon
container.

2. CALICO INDUSTRIES, INC.
9045 JUNCTION DRIVE
ANNAPOLIS JUNCTION, MD 20701 ESTIMATE \$3,764.64
OWNER: FRANK JARET, C.E.O.

Low Bid: Items 17 and 21.

Item 17 - Handle, floor, squeegee @ \$1.67 each.
Item 21 - Brush, floor @ \$5.84 each.

3. IDEAL SUPPLY
4321 N.E. 12 TERRACE
OAKLAND PARK, FL 33334 ESTIMATE \$88,346.88
OWNER: JORGE F. MANRESA, PRESIDENT

Low Bid: Items 4, 15, 22, 23 and 28.

Item 4 - Dispenser, soap, surface mount @ \$30.98 each.
Item 15 - Bucket, plastic @ \$24.30 each.
Item 22 - Broom, lobby, plastic @ \$1.73 each.
Item 23 - Brush, swivel, scrub @ \$2.03 each.
Item 28 - Wringer, mop @ 29.99 each.

4. PYRAMID SCHOOL PRODUCTS
6510 NORTH 54TH STREET
TAMPA, FL 33610-1908 ESTIMATE \$35,537.80
OWNER: JOHN O. MILLER, VICE PRESIDENT

Low Bid: Items 8, 11, 25, 29 and 33.

Item 8 - Squeegee, floor @ \$10.59 each.
Item 11 - Bowl, plastic @ \$1.19 each.
Item 25 - Remover, lime acid @ \$17.82 per case.

Item 29 - Pan, dust @ \$1.91 each.
Item 33 - Pads, high-speed spray @ \$9.46 per case.

5. REX CHEMICAL CORPORATION
2270 N.W. 23 STREET
MIAMI, FL 33142 ESTIMATE \$26,546.90
OWNER: BEATRIZ GRANJA, PRESIDENT

Low Bid: Items 1, 2 and 19.

Item 1 - Cleaning solution, carpet @ \$12 per case.
Item 2 - Polish, furniture @ \$25.81 per case.
Item 19 - Glass cleaner, ammonia, clear @ \$10.27 per case.

6. SAM TELL AND SON, INC.
58-51 MASPETH AVENUE
MASPETH, NY 11378 ESTIMATE \$3,432
OWNER: MARC TELL, PRESIDENT

Low Bid: Item 24.

Item 24 - Dispenser, toilet-tissue @ \$2.86 each.

7. TROY INDUSTRIES, INC.
1038 N.W. 21 TERRACE
MIAMI, FL 33127 ESTIMATE \$29,375
OWNER: STEVEN SHAPIRO, C.E.O.

Low Bid: Item 3.

Item 3 - Rags, wiping, cotton @ \$11.75 per carton.

8. W.W. GRAINGER, INC.
2255 N.W. 89 PLACE
MIAMI, FL 33183 ESTIMATE \$279.36
OWNER: RICHARD L. KEYSER, PRESIDENT, C.O.O.

Low Bid: Item 9.

Item 9 - Brush, floor-drain @ \$3.88 each.

9. Authorize Procurement Management Services to purchase up to the total estimated amount of \$312,679.38.