

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:               REQUEST AUTHORIZATION TO NEGOTIATE AND ENTER INTO A CONTRACTUAL SERVICES AGREEMENT BETWEEN THE SCHOOL BOARD OF MIAMI-DADE COUNTY, FLORIDA, AND KPMG LLP, PURSUANT TO REQUEST FOR PROPOSALS NO. 061-HH10 – OVERSIGHT SERVICES FOR ENTERPRISE RESOURCE PLANNING IMPLEMENTATION**

**COMMITTEE:           INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT STRATEGIC PLAN: EVALUATION AND REDESIGN INTERNAL BUSINESS OPERATIONS**

At the School Board Audit Committee meeting of December 11, 2007, a recommendation was made by Ernst & Young LLP, the Board's external auditor, to secure additional independent project monitoring services, to provide safeguards for the ERP project, and to ensure that benchmarks are met and controls are applied. Subsequently, a Request For Proposals was issued to solicit these services at a reasonable cost to the District.

Request For Proposals No. 061-HH10 – OVERSIGHT SERVICES FOR ENTERPRISE RESOURCE PLANNING IMPLEMENTATION, was issued on February 12, 2008, and opened on March 18, 2008. This RFP was to provide operational oversight services reviewing the Enterprise Resource Planning (ERP) implementation planning, functional and organizational impact and monitor the progress and adherence to original and contractual objectives of the ERP project, for Business Operations. Four (4) proposers responded to this advertised solicitation.

The Selection Committee met on May 16, 2008, to evaluate proposals received in response to the Request For Proposals. Four proposals were presented for consideration: CanDoTech Consulting, Inc.; KPMG LLP; Sunera LLC; and Veracity Management Group.

After the review of the proposals, the Committee recommended that all proposals received in response to the solicitation be rejected, inasmuch as the scope of services, proposed by all the respondents to the solicitation, far exceeded the intended scope of work outlined in the Request For Proposals. As a result of the services proposed, the costs associated with each of the proposals ranged from \$2M - \$2.9M.

Subsequently, in order to expedite the commencement of the oversight services for the ERP project (BOSS), the Selection Committee reconvened on July 8, 2008, to select one of the above firms to negotiate a reduced scope of services, pursuant to the terms of the RFP, in an effort to contain the cost of oversight for this engagement.

After considerable deliberation, the Selection Committee recommended negotiating a reduced scope of services with KPMG LLP, the highest rated proposal. The committee also recommended that should negotiations not be successful with KPMG LLP, that the second highest rated firm, Sunera LLC, be contacted to begin negotiations. The term of the agreement will be effective through August 2009.

Fund Source

0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AUTHORIZE** the Superintendent to negotiate and enter into a contractual services agreement between The School Board of Miami-Dade County, Florida, and KPMG LLP, and if negotiations are not successful, Sunera LLC, pursuant to Request For Proposals No. 061-HH10 – OVERSIGHT SERVICES FOR ENTERPRISE RESOURCE PLANNING IMPLEMENTATION, to provide operational oversight services reviewing the Enterprise Resource Planning (ERP) implementation planning, functional and organizational impact and monitor the progress and adherence to original and contractual objectives of the ERP project, for Business Operations, effective July 15, 2008, through August 31, 2009, as follows:

Highest Rated Proposal.

1. KPMG LLP  
TWO SOUTH BISCAYNE BOULEVARD, SUITE 2800  
MIAMI, FL 33131  
DENNIS G. RODRIGUES, PARTNER

Second Highest Rated Proposal.

2. SUNERA LLC  
3350 S.W. 148 AVENUE, SUITE 210  
MIRAMAR, FL 33027  
LAWRENCE BURKE, MANAGING DIRECTOR
3. Authorize Procurement Management Services to purchase up to the not-to-exceed amount of \$300,000.

OSP/ae