

Business Operations  
Ofelia San Pedro, Deputy Superintendent

**SUBJECT:                   AWARD BID NO. 011-HH11 – AUDIO VISUAL, TELEVISION,  
PHOTOGRAPHIC AND MISCELLANEOUS EQUIPMENT,  
SUPPLIES AND INSTALLATION, CATALOG DISCOUNT**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN:       EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid, opened on April 4, 2008, is to purchase, at firm discounts and prices, quantities, as may be required, of audio visual, television, photographic and miscellaneous equipment, supplies and installation, for use by Miami-Dade County Public Schools locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Forty-two (42) vendors responded to the advertised solicitation.

Inasmuch as no bids were received for Items 3a, 3b, 4a, 4b, 6a, 6b, 20a, 20b, 28a, 28b, 37a, 37b, 39a, 39b, 47a, 47b, 48a, 48b, 55a, 55b, 59a, 59b, 64a, 64b, 66a, 66b, 67a, 67b, 76a, 76b, 77a, 77b, 78a, 78b, 89a, 89b, 90a, 90b, 95a, 95b, 97a, 97b, 103a, 103b, 106a, 106b, 107a, 107b, 119a, 119b, 124a, 124b, 128a, 128b, 129a, 137a, 137b, 141a, 141b, 147a, 147b, 160a, 160b, 172a, 172b, 177a and 177b, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 - - Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 011-HH11 – **AUDIO VISUAL, TELEVISION, PHOTOGRAPHIC AND MISCELLANEOUS EQUIPMENT, SUPPLIES AND INSTALLATION, CATALOG DISCOUNT**, to purchase, at firm discounts and prices, quantities, as may be required, of audio visual, television, photographic and miscellaneous equipment, supplies and installation, for use by Miami-Dade County Public Schools locations, during the term of the bid, effective August 4, 2008, through August 3, 2009, as follows:

**PRIMARY**

1. **AUDIO ENHANCEMENT**  
14241 S. REDWOOD ROAD  
BLUFFDALE, UT 84065  
OWNER: CLAUDIA ANDERSON

Low Unit Price: Item 12.

Item 12a - Audio Enhancement Supplies @ 30% off list.  
Item 12b - Audio Enhancement Equipment @ 30% off list.

2. **AUDIO VISUAL INNOVATIONS, INC.**  
6301 BENJAMIN ROAD, SUITE 101  
TAMPA, FL 33634  
OWNER: STEPHANIE SCANION, PRESIDENT

Low Unit Price: Items 5, 25, 109, 112, 132, 133, 134, 138, 140, 142, 149, 156, 161, 162, 169 and 170.

Item 5a - AKG Supplies @ 33% off list.  
Item 5b - AKG Equipment @ 34% off list.  
Item 25a - Bose Supplies @ 38% off list.  
Item 25b - Bose Equipment @ 42% off list.  
Item 109a - Mitsubishi Supplies @ 20% off list.  
Item 109b - Mitsubishi Equipment @ 25% off list.  
Item 112a - NEC Supplies @ 20.5% off list.  
Item 112b - NEC Equipment @ 37% off list.  
Item 132a - Premier Mounts Supplies @ 27.5% off list.  
Item 132b - Premier Mounts Equipment @ 29% off list.  
Item 133a - Profinish Supplies @ 12% off list.  
Item 133b - Profinish Equipment @ 12% off list.  
Item 134a - Prolmage Supplies @ 12% off list.

Item 134b - Prolmage Equipment @ 12% off list.  
Item 138a - Rane Supplies @ 30.5% off list.  
Item 138b - Rane Equipment @ 27% off list.  
Item 140a - RGB Spectrum Supplies @ 21% off list.  
Item 140b - RGB Spectrum Equipment @ 22% off list.  
Item 142a - Samsung Supplies @ 29% off list.  
Item 142b - Samsung Equipment @ 30% off list.  
Item 149a - Sharp Supplies @ 24% off list.  
Item 149b - Sharp Equipment @ 36% off list.  
Item 156a - Sony Professional Supplies @ 18% off list.  
Item 156b - Sony Professional Equipment @ 25% off list.  
Item 161a - Tandberg Supplies @ 21% off list.  
Item 161b - Tandberg Equipment @ 24% off list.  
Item 162a - Tannoy Supplies @ 30% off list.  
Item 162b - Tannoy Equipment @ 30% off list.  
Item 169a - Tripp Lite Supplies @ 20% off list.  
Item 169b - Tripp Lite Equipment @ 21% off list.  
Item 170a - Variquest Supplies @ 12% off list.  
Item 170b - Variquest Equipment @ 12% off list.

3. AUDIO VISUAL SOLUTIONS CORPORATION  
928 AND 930 N. FEDERAL HIGHWAY  
HOLLYWOOD, FL 33020  
OWNER: BARRY C. JACKSON, PRESIDENT/C.E.O.

Low Unit Price: Items 31, 53, 121 and 184.

Item 31a - Canon Supplies @ 22.1% off list.  
Item 31b - Canon Equipment @ 20.1% off list.  
Item 53a - Eiki Supplies @ 34.3% off list.  
Item 53b - Eiki Equipment @ 35.2% off list.  
Item 121a - Peavey Supplies @ 37.2% off list.  
Item 121b - Peavey Equipment @ 37.2% off list.  
Item 184a - Zenith Supplies @ 16.2% off list.  
Item 184b - Zenith Equipment @ 26.3% off list.

4. BES INDUSTRIES, INC.  
12717 W. SUNRISE BOULEVARD, SUITE 332  
SUNRISE, FL 33323  
OWNER: DANNY A. SHORE, PRESIDENT

Low Unit Price: Items 9, 11, 21, 38, 73, 80, 85, 145, 157,  
159, 163 and 175.

Item 9a - Analog Way Supplies @ 30% off list.  
Item 9b - Analog Way Equipment @ 30% off list.  
Item 11a - Atlas Supplies @ 36% off list.  
Item 11b - Atlas Equipment @ 36% off list.  
Item 21a - BenQ Supplies @ 16% off list.  
Item 21b - BenQ Equipment @ 14% off list.  
Item 38a - Comprehensive Supplies @ 30% off list.  
Item 38b - Comprehensive Equipment @ 26% off list.  
Item 73a - GPX Supplies @ 10% off list.  
Item 73b - GPX Equipment @ 10% off list.  
Item 80a - Infocus Supplies @ 18% off list.  
Item 80b - Infocus Equipment @ 18% off list.  
Item 85a - Kodak Supplies @ 22% off list.  
Item 85b - Kodak Equipment @ 22% off list.  
Item 145a - Sansui Supplies @ 12% off list.  
Item 145b - Sansui Equipment @ 14% off list.  
Item 157a - Soundcraft Supplies @ 24% off list.  
Item 157b - Soundcraft Equipment @ 24% off list.  
Item 159a - Sylvania Supplies @ 12% off list.  
Item 159b - Sylvania Equipment @ 14% off list.  
Item 163a - Teachlogic Supplies @ 30% off list.  
Item 163b - Teachlogic Equipment @ 30% off list.  
Item 175a - Viewsonic Supplies @ 8% off list.  
Item 175b - Viewsonic Equipment @ 8% off list.

5. CAMCOR, INC.  
2273 S. CHURCH STREET  
BURLINGTON, NC 27215  
OWNER: RAYMOND E. BAILEY, PRESIDENT/C.E.O.

Low Unit Price: Item 113.

Item 113a - Nikon Supplies @ 10.1% off list.  
Item 113b - Nikon Equipment @ 10.1% off list.

6. DIGITAL VIDEO SYSTEMS, INC.  
10125 N.W. 116 WAY, SUITE 10  
MEDLEY, FL 33178  
OWNER: JERROLL R. TYSON

Low Unit Price: Items 13, 15, 16, 34, 61, 68 and 174.

Item 13a - Audio -Technica Supplies @ 38% off list.  
Item 13b - Audio -Technica Equipment @ 38% off list.

Item 15a - Audix Supplies @ 33% off list.  
Item 15b - Audix Equipment @ 33% off list.  
Item 16a - AutoPatch Supplies @ 38% off list.  
Item 16b - AutoPatch Equipment @ 38% off list.  
Item 34a - Christie Digital Supplies @ 30% off list.  
Item 34b - Christie Digital Equipment @ 30% off list.  
Item 61a - Extron Electronics Supplies @ 37% off list.  
Item 61b - Extron Electronics Equipment @ 37% off list.  
Item 68a - Furman Supplies @ 38% off list.  
Item 68b - Furman Equipment @ 38% off list.  
Item 174a - Videotek Supplies @ 16% off list.  
Item 174b - Videotek Equipment @ 16% off list.

7. GBC  
1 GBC PLAZA  
NORTHBROOK, IL 60062  
OWNER: DAVID D. CAMPBELL, CHAIRMAN/C.E.O.

Low Unit Price: Item 69.

Item 69a - GBC Supplies @ 30% off list.  
Item 69b - GBC Equipment @ 30% off list.

8. HERTZ FURNITURE SYSTEMS, LLC  
95 MCKEE DRIVE  
MAHWAH, NJ 07430  
OWNERS: M. Y. WAGNER AND B. WAGNER

Low Unit Price: Items 29, 74 and 116.

Item 29a - Buhl Supplies @ 40% off list.  
Item 29b - Buhl Equipment @ 40% off list.  
Item 74a - Hamilton Supplies @ 40% off list.  
Item 74b - Hamilton Equipment @ 40% off list.  
Item 116a - Oklahoma Sound Supplies @ 44% off list.  
Item 116b - Oklahoma Sound Equipment @ 44% off list.

9. MIDTOWN VIDEO  
4824 S.W. 74 COURT  
MIAMI, FL 33155  
OWNER: KENNETH J. MILLER, PRESIDENT

Low Unit Price: Items 52 and 152.

Item 52a - Echolab Supplies @ 12% off list.  
Item 52b - Echolab Equipment @ 12% off list.  
Item 152a - Sigma Supplies @ 15% off list.  
Item 152b - Sigma Equipment @ 15% off list.

10. OKEE-COMP CORPORATION  
5412 N.W. 79 AVENUE  
DORAL, FL 33166  
OWNER: RENE HERNANDEZ, PRESIDENT

Low Unit Price: Items 27 and 105.

Item 27a - Brother Supplies @ 6% off list.  
Item 27b - Brother Equipment @ 18% off list.  
Item 105a - Mimio Supplies @ 8% off list.  
Item 105b - Mimio Equipment @ 20% off list.

11. PLASCO ID  
1501 N.W. 163 STREET  
MIAMI, FL 33169  
OWNER: GEORGE MENDELSON, C.E.O.

Low Unit Price: Item 129.

Item 129b - Plasco Equipment @ 40% off list.

12. PRO VIDEO SALES, INC.  
12501 N.W. 44 STREET  
CORAL SPRINGS, FL 33065  
OWNER: JON EVANS, PRESIDENT

Low Unit Price: Items 18, 19, 24, 51, 94 and 144.

Item 18a - Avid/Pinnacle Supplies @ 10% off list.  
Item 18b - Avid/Pinnacle Equipment @ 15% off list.  
Item 19a - Avid Supplies @ 10% off list.  
Item 19b - Avid Equipment @ 15% off list.  
Item 24a - Bogen/Manfrotto Supplies @ 25% off list.  
Item 24b - Bogen/Manfrotto Equipment @ 28% off list.  
Item 51a - Duracell Supplies @ 10% off list.  
Item 51b - Duracell Equipment @ 10% off list.  
Item 94a - Listec Supplies @ 12% off list.  
Item 94b - Listec Equipment @ 15% off list.

Item 144a - SanDisk Supplies @ 10% off list.  
Item 144b - SanDisk Equipment @ 10% off list.

13. PROMETHEAN, INC.  
1165 SANCTUARY PARKWAY, SUITE 400  
ALPHARETTA, GA 30004  
OWNER: PROMETHEAN HOUSE

Low Unit Price: Item 135.

Item 135a - Promethean Supplies @ 20% off list.  
Item 135b - Promethean Equipment @ 20% off list.

14. RRIM EDUCATIONAL SOLUTIONS, LLC  
13727 S.W. 152 STREET, #273  
MIAMI, FL 33177  
OWNER: IAN MCLEOD, PRESIDENT

Low Unit Price: Item 146.

Item 146a - Sanyo Supplies @ 25% off list.  
Item 146b - Sanyo Equipment @ 25% off list.

15. SILMAR ELECTRONICS, INC.  
3405 N.W. 113 COURT  
MIAMI, FL 33178  
OWNER: JORGE E. SMITH, PRESIDENT

Low Unit Price: Items 1, 7, 44, 46, 70, 72, 79, 82, 104, 108,  
110, 114, 115, 123, 126, 136, 143, 151, 166, 167, 168 and  
185.

Item 1a - 360 Systems Supplies @ 36% off list.  
Item 1b - 360 Systems Equipment @ 36% off list.  
Item 7a - Altronix Supplies @ 50% off list.  
Item 7b - Altronix Equipment @ 50% off list.  
Item 44a - Dedicated Micros Supplies @ 43% off list.  
Item 44b - Dedicated Micros Equipment @ 43% off list.  
Item 46a - Ditek Supplies @ 50% off list.  
Item 46b - Ditek Equipment @ 50% off list.  
Item 70a - GE Supplies @ 50% off list.  
Item 70b - GE Equipment @ 50% off list.  
Item 72a - Genetec Supplies @ 6% off list.  
Item 72b - Genetec Equipment @ 6% off list.

Item 79a - Infinova Supplies @ 48% off list.  
Item 79b - Infinova Equipment @ 48% off list.  
Item 82a - JVC General Supplies @ 40% off list.  
Item 82b - JVC General Equipment @ 40% off list.  
Item 104a - Middle Atlantic Supplies @ 50% off list.  
Item 104b - Middle Atlantic Equipment @ 50% off list.  
Item 108a - Minuteman Supplies @ 18% off list.  
Item 108b - Minuteman Equipment @ 18% off list.  
Item 110a - Napco Supplies @ 1% off list.  
Item 110b - Napco Equipment @ 1% off list.  
Item 114a - Nitek Supplies @ 39% off list.  
Item 114b - Nitek Equipment @ 39% off list.  
Item 115a - NVT Supplies @ 39% off list.  
Item 115b - NVT Equipment @ 39% off list.  
Item 123a - Pelco Supplies @ 43% off list.  
Item 123b - Pelco Equipment @ 43% off list.  
Item 126a - Phoenix Systems Supplies @ 25% off list.  
Item 126b - Phoenix Systems Equipment @ 25% off list.  
Item 136a - Quest Technologies Supplies @ 44% off list.  
Item 136b - Quest Technologies Equipment @ 44% off list.  
Item 143a - Samsung GVI Supplies @ 40% off list.  
Item 143b - Samsung GVI Equipment @ 40% off list.  
Item 151a - Sensormatic Supplies @ 42% off list.  
Item 151b - Sensormatic Equipment @ 42% off list.  
Item 166a - Toshiba Supplies @ 22% off list.  
Item 166b - Toshiba Equipment @ 22% off list.  
Item 167a - Totevision Supplies @ 32% off list.  
Item 167b - Totevision Equipment @ 32% off list.  
Item 168a - Toyo Supplies @ 45% off list.  
Item 168b - Toyo Equipment @ 45% off list.  
Item 185a - Dell Supplies @ 10% off list.  
Item 185b - Dell Equipment @ 10% off list.

16. SMILEY'S AUDIO-VISUAL, INC.  
2825 FRANKLIN STREET  
LAKELAND, FL 33803  
OWNER: CATHY A. SMILEY, PRESIDENT

Low Unit Price: Items 2, 26, 30, 50, 58, 120 and 131.

Item 2a - 3M Supplies @ 41% off list.  
Item 2b - 3M Equipment @ 38% off list.  
Item 26a - Brettford Supplies @ 51% off list.



Item 26b - Bretford Equipment @ 51% off list.  
Item 30a - Califone Supplies @ 40% off list.  
Item 30b - Califone Equipment @ 40% off list.  
Item 50a - Dukane Supplies @ 56% off list.  
Item 50b - Dukane Equipment @ 56% off list.  
Item 58a - Elmo Supplies @ 32.5% off list.  
Item 58b - Elmo Equipment @ 34.1% off list.  
Item 120a - Panasonic Supplies @ 51% off list.  
Item 120b - Panasonic Equipment @ 51% off list.  
Item 131a - Polyvision Supplies @ 43% off list.  
Item 131b - Polyvision Equipment @ 43% off list.

17. SOUTHERN BUSINESS COMMUNICATIONS, INC.  
2501 DAVIE ROAD, #260  
DAVIE, FL 33317  
OWNER: DAN BOYLAN, PRESIDENT/C.E.O.

Low Unit Price: Items 8, 10, 17, 23, 32, 33, 35, 36, 40 through 43, 45, 49, 54, 56, 57, 62, 63, 65, 71, 81, 83, 88, 92, 93, 96, 98, 99, 101, 102, 111, 117, 125, 127, 130, 148, 150, 153, 154, 155, 158, 164, 165, 171, 173, 178, 179 and 181.

Item 8a - AMX Supplies @ 45.5% off list.  
Item 8b - AMX Equipment @ 45.5% off list.  
Item 10a - Anchor Supplies @ 35.75% off list.  
Item 10b - Anchor Equipment @ 35.75% off list.  
Item 17a - Avermedia Supplies @ 22.7% off list.  
Item 17b - Avermedia Equipment @ 22.7% off list.  
Item 23a - BMS Supplies @ 52% off list.  
Item 23b - BMS Equipment @ 52% off list.  
Item 32a - Casio Supplies @ 32.6% off list.  
Item 32b - Casio Equipment @ 23.6% off list.  
Item 33a - Chief Supplies @ 43.45% off list.  
Item 33b - Chief Equipment @ 33.35% off list.  
Item 35a - ClearOne Supplies @ 30.6% off list.  
Item 35b - ClearOne Equipment @ 33.3% off list.  
Item 36a - Coby Supplies @ 23.7% off list.  
Item 36b - Coby Equipment @ 23.7% off list.  
Item 40a - Crestron Electronics Supplies @ 45.5% off list.  
Item 40b - Crestron Electronics Equipment @ 45.5% off list.  
Item 41a - Crown Audio Supplies @ 47.3% off list.  
Item 41b - Crown Audio Equipment @ 47.3% off list.

- Item 42a - Da-Lite Supplies @ 48.1% off list.
- Item 42b - Da-Lite Equipment @ 38.11% off list.
- Item 43a - Dbx Professional Products Supplies @ 38.7% off list.
- Item 43b - Dbx Professional Products Equipment @ 38.7% off list.
- Item 45a - Denon Supplies @ 33.4% off list.
- Item 45b - Denon Equipment @ 34.7% off list.
- Item 49a - Draper Supplies @ 53.1% off list.
- Item 49b - Draper Equipment @ 43.1% off list.
- Item 54a - Eiko Supplies @ 47.8% off list.
- Item 54b - Eiko Equipment @ 47.8% off list.
- Item 56a - Electrograph Supplies @ 29.3% off list.
- Item 56b - Electrograph Equipment @ 36.2% off list.
- Item 57a - Electro-Voice Supplies @ 33.15% off list.
- Item 57b - Electro-Voice Equipment @ 33.15% off list.
- Item 62a - Fender Supplies @ 45.67% off list.
- Item 62b - Fender Equipment @ 45.67% off list.
- Item 63a - Focus Enhancement Supplies @ 15.1% off list.
- Item 63b - Focus Enhancement Equipment @ 15.1% off list.
- Item 65a - FSR, Inc. Supplies @ 28.2% off list.
- Item 65b - FSR, Inc. Equipment @ 28.2% off list.
- Item 71a - Gefen Supplies @ 24.75% off list.
- Item 71b - Gefen Equipment @ 24.75% off list.
- Item 81a - JBL Supplies @ 35.3% off list.
- Item 81b - JBL Equipment @ 32.4% off list.
- Item 83a - JVC Professional Supplies @ 16.2% off list.
- Item 83b - JVC Professional Equipment @ 16.7% off list.
- Item 88a - Kramer Supplies @ 38.9% off list.
- Item 88b - Kramer Equipment @ 39.7% off list.
- Item 92a - Liberty Wire and Cable Supplies @ 41.6% off list.
- Item 92b - Liberty Wire and Cable Equipment @ 41.6% off list.
- Item 93a - LightSpeed Supplies @ 23.7% off list.
- Item 93b - LightSpeed Equipment @ 24.6% off list.
- Item 96a - Lowell Supplies @ 52.7% off list.
- Item 96b - Lowell Equipment @ 52.7% off list.
- Item 98a - Lumens Supplies @ 32% off list.
- Item 98b - Lumens Equipment @ 32% off list.
- Item 99a - Mackie Supplies @ 29.6% off list.
- Item 99b - Mackie Equipment @ 31.6% off list.

Item 101a - Marantz Supplies @ 33.4% off list.  
Item 101b - Marantz Equipment @ 34.7% off list.  
Item 102a - Marshall Electronics Supplies @ 23.8% off list.  
Item 102b - Marshall Electronics Equipment @ 23.8% off list.  
Item 111a - Navatar Supplies @ 24.6% off list.  
Item 111b - Navatar Equipment @ 24.6% off list.  
Item 117a - Olevia Supplies @ 30% off list.  
Item 117b - Olevia Equipment @ 30% off list.  
Item 125a - Phillips Supplies @ 5% off list.  
Item 125b - Phillips Equipment @ 25% off list.  
Item 127a - Pioneer Supplies @ 39.7% off list.  
Item 127b - Pioneer Equipment @ 53.6% off list.  
Item 130a - Polycom Supplies @ 18.6% off list.  
Item 130b - Polycom Equipment @ 32.7% off list.  
Item 148a - Senheiser Supplies @ 32% off list.  
Item 148b - Senheiser Equipment @ 32% off list.  
Item 150a - Shure Supplies @ 43% off list.  
Item 150b - Shure Equipment @ 43% off list.  
Item 153a - Smart – Technologies Supplies @ 38.1% off list.  
Item 153b - Smart – Technologies Equipment @ 38.1% off list.  
Item 154a - Smith – Victor Supplies @ 23.5% off list.  
Item 154b - Smith – Victor Equipment @ 23.5% off list.  
Item 155a - Sony General Supplies @ 24.1% off list.  
Item 155b - Sony General Equipment @ 24.1% off list.  
Item 158a - Sound Craft Systems Supplies @ 31.7% off list.  
Item 158b - Sound Craft Systems Equipment @ 31.7% off list.  
Item 164a - Telex Supplies @ 31.3% off list.  
Item 164b - Telex Equipment @ 31.3% off list.  
Item 165a - TOA Supplies @ 45.6% off list.  
Item 165b - TOA Equipment @ 45.6% off list.  
Item 171a - V-Brick Supplies @ 29.5% off list.  
Item 171b - V-Brick Equipment @ 29% off list.  
Item 173a - VFI Supplies @ 40.8% off list.  
Item 173b - VFI Equipment @ 40.8% off list.  
Item 178a - Vutec Supplies @ 38.6% off list.  
Item 178b - Vutec Equipment @ 38.6% off list.  
Item 179a - Westinghouse Supplies @ 15.1% off list.  
Item 179b - Westinghouse Equipment @ 15.1% off list.  
Item 181a - Wiko Supplies @ 47.8% off list.  
Item 181b - Wiko Equipment @ 47.8% off list.

18. TONER CABLE EQUIPMENT, INC.  
969 HORSHAM ROAD  
HORSHAM, PA 19044  
OWNER: ROBERT L. TONER, PRESIDENT

Low Unit Price: Item 22.

Item 22a - Blonder Tongue Supplies @ 39.14% off list.  
Item 22b - Blonder Tongue Equipment @ 39.14% off list.

19. TRANSWORLD SERVICES, INC.  
2025 N.W. 102 AVENUE, #101  
MIAMI, FL 33172  
OWNER: JUAN DE MIGUEL, PRESIDENT

Low Unit Price: Items 14, 91, 122, 139 and 183.

Item 14a - Audiovox Supplies @ 20% off list.  
Item 14b - Audiovox Equipment @ 20% off list.  
Item 91a - LG Supplies @ 20% off list.  
Item 91b - LG Equipment @ 45% off list.  
Item 122a - Peerless Supplies @ 46% off list.  
Item 122b - Peerless Equipment @ 46% off list.  
Item 139a - RCA Supplies @ 15% off list.  
Item 139b - RCA Equipment @ 15% off list.  
Item 183a - Yamaha Supplies @ 30% off list.  
Item 183b - Yamaha Equipment @ 30% off list.

20. TROXELL COMMUNICATIONS, INC.  
11110 W. OAKLAND PARK BOULEVARD, PMB #378  
FT. LAUDERDALE, FL 33351  
OWNER: JIM TROXELL, PRESIDENT

Low Unit Price: Items 60, 75, 84, 86, 87, 100, 118, 176, 180  
and 182.

Item 60a - Epson Supplies @ 20% off list.  
Item 60b - Epson Equipment @ 20% off list.  
Item 75a - Hitachi Supplies @ 20% off list.  
Item 75b - Hitachi Equipment @ 65% off list.  
Item 84a - Kensington Supplies @ 5% off list.  
Item 84b - Kensington Equipment @ 5% off list.  
Item 86a - Konica Supplies @ 20% off list.

Item 86b - Konica Equipment @ 20% off list.  
Item 87a - Koss Supplies @ 20% off list.  
Item 87b - Koss Equipment @ 20% off list.  
Item 100a - Magnavox Supplies @ 20% off list.  
Item 100b - Magnavox Equipment @ 20% off list.  
Item 118a - Olympus Supplies @ 20% off list.  
Item 118b - Olympus Equipment @ 20% off list.  
Item 176a - Vivitar Supplies @ 20% off list.  
Item 176b - Vivitar Equipment @ 20% off list.  
Item 180a - Whirlwind Supplies @ 20% off list.  
Item 180b - Whirlwind Equipment @ 20% off list.  
Item 182a - Winsted Supplies @ 20% off list.  
Item 182b - Winsted Equipment @ 20% off list.

#### ALTERNATE

21. AUDIO VISUAL INNOVATIONS, INC.  
6301 BENJAMIN ROAD, SUITE 101  
TAMPA, FL 33634  
OWNER: STEPHANIE SCANION, PRESIDENT

Low Unit Price: Items 9, 10, 16, 23, 32 through 35, 41, 65, 81, 92, 99, 102, 105, 111, 127, 153, 165, 171 and 173.

Item 9a - Analog Way Supplies @ 18.25% off list.  
Item 9b - Analog Way Equipment @ 18.25% off list.  
Item 10a - Anchor Supplies @ 35% off list.  
Item 10b - Anchor Equipment @ 35% off list.  
Item 16a - AutoPatch Supplies @ 31% off list.  
Item 16b - AutoPatch Equipment @ 34% off list.  
Item 23a - BMS Supplies @ 30% off list.  
Item 23b - BMS Equipment @ 30.25% off list.  
Item 32a - Casio Supplies @ 22% off list.  
Item 32b - Casio Equipment @ 24% off list.  
Item 33a - Chief Supplies @ 37% off list.  
Item 33b - Chief Equipment @ 37% off list.  
Item 34a - Christie Digital Supplies @ 21% off list.  
Item 34b - Christie Digital Equipment @ 36% off list.  
Item 35a - ClearOne Supplies @ 28% off list.  
Item 35b - ClearOne Equipment @ 28% off list.  
Item 41a - Crown Audio Supplies @ 28% off list.  
Item 41b - Crown Audio Equipment @ 35% off list.  
Item 65a - FSR, Inc. Supplies @ 23.5% off list.

- Item 65b - FSR, Inc. Equipment @ 24.5% off list.
- Item 81a - JBL Supplies @ 32% off list.
- Item 81b - JBL Equipment @ 32% off list.
- Item 92a - Liberty Wire and Cable Supplies @ 37% off list.
- Item 92b - Liberty Wire and Cable Equipment @ 37% off list.
- Item 99a - Mackie Supplies @ 29% off list.
- Item 99b - Mackie Equipment @ 30.5% off list.
- Item 102a - Marshall Electronics Supplies @ 21.5% off list.
- Item 102b - Marshall Electronics Equipment @ 24% off list.
- Item 105a - Mimio Supplies @ 6% off list.
- Item 105b - Mimio Equipment @ 6% off list.
- Item 111a - Navatar Supplies @ 23% off list.
- Item 111b - Navatar Equipment @ 23% off list.
- Item 127a - Pioneer Supplies @ 30% off list.
- Item 127b - Pioneer Equipment @ 40% off list.
- Item 153a - Smart – Technologies Supplies @ 18% off list.
- Item 153b - Smart – Technologies Equipment @ 40% off list.
- Item 165a - TOA Supplies @ 44% off list.
- Item 165b - TOA Equipment @ 45% off list.
- Item 171a - V-Brick Supplies @ 25% off list.
- Item 171b - V-Brick Equipment @ 25% off list.
- Item 173a - VFI Supplies @ 39% off list.
- Item 173b - VFI Equipment @ 39% off list.

22. AUDIO VISUAL SOLUTIONS CORPORATION  
 928 AND 930 N. FEDERAL HIGHWAY  
 HOLLYWOOD, FL 33020  
 OWNER: BARRY C. JACKSON, PRESIDENT/C.E.O.

Low Unit Price: Items 29, 45, 49, 54, 62, 74, 85, 87, 101, 116, 118, 130, 144, 158 and 178.

- Item 29a - Buhl Supplies @ 33.1% off list.
- Item 29b - Buhl Equipment @ 33.1% off list.
- Item 45a - Denon Supplies @ 31.1% off list.
- Item 45b - Denon Equipment @ 31.1% off list.
- Item 49a - Draper Supplies @ 36.4% off list.
- Item 49b - Draper Equipment @ 36.4% off list.
- Item 54a - Eiko Supplies @ 46.5% off list.
- Item 54b - Eiko Equipment @ 46.5% off list.
- Item 62a - Fender Supplies @ 36.1% off list.
- Item 62b - Fender Equipment @ 36.1% off list.

- Item 74a - Hamilton Supplies @ 33.5% off list.
- Item 74b - Hamilton Equipment @ 33.5% off list.
- Item 85a - Kodak Supplies @ 10.5% off list.
- Item 85b - Kodak Equipment @ 10.5% off list.
- Item 87a - Koss Supplies @ 14.2% off list.
- Item 87b - Koss Equipment @ 14.2% off list.
- Item 101a - Marantz Supplies @ 31.1% off list.
- Item 101b - Marantz Equipment @ 31.1% off list.
- Item 116a - Oklahoma Sound Supplies @ 25.1% off list.
- Item 116b - Oklahoma Sound Equipment @ 25.1% off list.
- Item 118a - Olympus Supplies @ 18.5% off list.
- Item 118b - Olympus Equipment @ 18.5% off list.
- Item 130a - Polycom Supplies @ 16.3% off list.
- Item 130b - Polycom Equipment @ 31.11% off list.
- Item 144a - SanDisk Supplies @ 10% off list.
- Item 144b - SanDisk Equipment @ 10% off list.
- Item 158a - Sound Craft Systems Supplies @ 27.21% off list.
- Item 158b - Sound Craft Systems Equipment @ 27.21% off list.
- Item 178a - Vutec Supplies @ 36.2% off list.
- Item 178b - Vutec Equipment @ 36.2% off list.

23. **BES INDUSTRIES, INC.**  
 12717 W. SUNRISE BOULEVARD, #332  
 SUNRISE, FL 33323  
 OWNER: DANNY A. SHORE, PRESIDENT

Low Unit Price: Items 2, 12, 13, 17, 25, 30, 36, 82, 91, 108, 113, 117, 122, 125, 148, 164 and 179.

- Item 2a - 3M Supplies @ 40% off list.
- Item 2b - 3M Equipment @ 36% off list.
- Item 12a - Audio Enhancement Supplies @ 10% off list.
- Item 12b - Audio Enhancement Equipment @ 10% off list.
- Item 13a - Audio –Technica Supplies @ 37% off list.
- Item 13b - Audio –Technica Equipment @ 34% off list.
- Item 17a - Avermedia Supplies @ 20.1% off list.
- Item 17b - Avermedia Equipment @ 20.1% off list.
- Item 25a - Bose Supplies @ 10% off list.
- Item 25b - Bose Equipment @ 10% off list.
- Item 30a - Califone Supplies @ 34% off list.
- Item 30b - Califone Equipment @ 30% off list.

Item 36a - Coby Supplies @ 10% off list.  
Item 36b - Coby Equipment @ 12% off list.  
Item 82a - JVC General Supplies @ 17% off list.  
Item 82b - JVC General Equipment @ 17% off list.  
Item 91a - LG Supplies @ 34% off list.  
Item 91b - LG Equipment @ 31% off list.  
Item 108a - Minuteman Supplies @ 15.1% off list.  
Item 108b - Minuteman Equipment @ 15.1% off list.  
Item 113a - Nikon Supplies @ 10% off list.  
Item 113b - Nikon Equipment @ 10% off list.  
Item 117a - Olevia Supplies @ 15% off list.  
Item 117b - Olevia Equipment @ 15% off list.  
Item 122a - Peerless Supplies @ 35.1% off list.  
Item 122b - Peerless Equipment @ 35.1% off list.  
Item 125a - Phillips Supplies @ 15% off list.  
Item 125b - Phillips Equipment @ 10% off list.  
Item 148a - Senheiser Supplies @ 26% off list.  
Item 148b - Senheiser Equipment @ 26% off list.  
Item 164a - Telex Supplies @ 21% off list.  
Item 164b - Telex Equipment @ 21% off list.  
Item 179a - Westinghouse Supplies @ 10% off list.  
Item 179b - Westinghouse Equipment @ 10% off list.

24. CAMCOR, INC.  
2273 S. CHURCH STREET  
BURLINGTON, NC 27215  
OWNER: RAYMOND E. BAILEY, PRESIDENT/C.E.O.

Low Unit Price: Items 31, 58 and 149.

Item 31a - Canon Supplies @ 20.1% off list.  
Item 31b - Canon Equipment @ 20.1% off list.  
Item 58a - Elmo Supplies @ 25.3% off list.  
Item 58b - Elmo Equipment @ 34.1% off list.  
Item 149a - Sharp Supplies @ 30% off list.  
Item 149b - Sharp Equipment @ 30% off list.

25. DIGITAL VIDEO SYSTEMS, INC.  
10125 N.W. 116 WAY, SUITE 10  
MEDLEY, FL 33178  
OWNER: JERROLL R. TYSON

Low Unit Price: Items 8, 40, 42, 43, 50, 52, 88, 96 and 167.



- Item 8a - AMX Supplies @ 38% off list.
- Item 8b - AMX Equipment @ 38% off list.
- Item 40a - Crestron Electronics Supplies @ 38% off list.
- Item 40b - Crestron Electronics Equipment @ 38% off list.
- Item 42a - Da-Lite Supplies @ 37 % off list.
- Item 42b - Da-Lite Equipment @ 37% off list.
- Item 43a - Crestron Electronics Supplies @ 33% off list.
- Item 43b - Dbx Professional Product Equipment @ 33% off list.
- Item 50a - Dukane Supplies @ 48% off list.
- Item 50b - Dukane Equipment @ 48% off list.
- Item 52a - Echolab Supplies @ 12% off list.
- Item 52b - Echolab Equipment @ 12% off list.
- Item 88a - Kramer Supplies @ 35% off list.
- Item 88b - Kramer Equipment @ 35% off list.
- Item 96a - Lowell Supplies @ 35% off list.
- Item 96b - Lowell Equipment @ 35% off list.
- Item 167a - Totevision Supplies @ 30% off list.
- Item 167b - Totevision Equipment @ 30% off list.

25. LIGHTSPEED TECHNOLOGIES, INC.  
 11509 S.W. HERMAN ROAD  
 TUALATIN, OR 97062  
 OWNER: JERRY RAMEY, PRESIDENT

Low Unit Price: Item 93.

- Item 93a - LightSpeed Supplies @ 3% off list.
- Item 93b - LightSpeed Equipment @ 3% off list.

27. MIDTOWN VIDEO  
 4824 S.W. 74 COURT  
 MIAMI, FL 33155  
 OWNER: KENNETH J. MILLER, PRESIDENT

Low Unit Price: Items 1, 71, 94 and 174.

- Item 1a - 360 Systems Supplies @ 8% off list.
- Item 1b - 360 Systems Equipment @ 8% off list.
- Item 71a - Gefen Supplies @ 15% off list.
- Item 71b - Gefen Equipment @ 15% off list.
- Item 94a - Listec Supplies @ 5% off list.
- Item 94b - Listec Equipment @ 13% off list.

Item 174a - Videotek Supplies @ 12% off list.  
Item 174b - Videotek Equipment @ 12% off list.

28. MULTICOM, INC.  
1076 FLORIDA CENTRAL PKWY  
LONGWOOD, FL 32750  
OWNER: SHERMAN MILLER, PRESIDENT

Low Unit Price: Items 22 and 104.

Item 22a - Blonder Tongue Supplies @ 36% off list.  
Item 22b - Blonder Tongue Equipment @ 36% off list.  
Item 104a - Middle Atlantic Supplies @ 45% off list.  
Item 104b - Middle Atlantic Equipment @ 45% off list.

29. PRO VIDEO SALES, INC.  
12501 N.W. 44 STREET  
CORAL SPRINGS, FL 33065  
OWNER: JON EVANS, PRESIDENT

Low Unit Price: Items 14, 57, 86, 123 and 139.

Item 14a - Audiovox Supplies @ 10% off list.  
Item 14b - Audiovox Equipment @ 10% off list.  
Item 57a - Electro-Voice Supplies @ 20% off list.  
Item 57b - Electro-Voice Equipment @ 22% off list.  
Item 86a - Konica Supplies @ 5% off list.  
Item 86b - Konica Equipment @ 5% off list.  
Item 123a - Pelco Supplies @ 15% off list.  
Item 123b - Pelco Equipment @ 15% off list.  
Item 139a - RCA Supplies @ 10% off list.  
Item 139b - RCA Equipment @ 10% off list.

30. SILMAR ELECTRONICS, INC.  
3405 N.W. 113 COURT  
MIAMI, FL 33178  
OWNER: JORGE E. SMITH, PRESIDENT

Low Unit Price: Item 120.

Item 120a - Panasonic Supplies @ 38% off list.  
Item 120b - Panasonic Equipment @ 38% off list.

31. SOUTHERN BUSINESS COMMUNICATIONS, INC.  
2501 DAVIE ROAD, #260  
DAVIE, FL 33317  
OWNER: DAN BOYLAN, PRESIDENT/C.E.O.

Low Unit Price: Items 5, 11, 15, 24, 26, 38, 53, 60, 61, 68,  
75, 109, 112, 132, 138, 140, 142, 146, 157, 161, 162, 180  
and 182.

- Item 5a - AKG Supplies @ 31.5% off list.
- Item 5b - AKG Equipment @ 31.5% off list.
- Item 11a - Atlas Supplies @ 34.6% off list.
- Item 11b - Atlas Equipment @ 35.50% off list.
- Item 15a - Audix Supplies @ 32.5% off list.
- Item 15b - Audix Equipment @ 32.5% off list.
- Item 24a - Bogen/Manfrotto Supplies @ 15% off list.
- Item 24b - Bogen/Manfrotto Equipment @ 19% off list.
- Item 26a - Bretford Supplies @ 44.7% off list.
- Item 26b - Bretford Equipment @ 46.25% off list.
- Item 38a - Comprehensive Supplies @ 21.5% off list.
- Item 38b - Comprehensive Equipment @ 19.2% off list.
- Item 53a - Eiki Supplies @ 31.6% off list.
- Item 53b - Eiki Equipment @ 31.6% off list.
- Item 60a - Epson Supplies @ 17.3% off list.
- Item 60b - Epson Equipment @ 17.3% off list.
- Item 61a - Extron Electronics Supplies @ 32.33% off list.
- Item 61b - Extron Electronics Equipment @ 37.6% off list.
- Item 68a - Furman Supplies @ 32.54% off list.
- Item 68b - Furman Equipment @ 32.54% off list.
- Item 75a - Hitachi Supplies @ 15.67% off list.
- Item 75b - Hitachi Equipment @ 50% off list.
- Item 109a - Mitsubishi Supplies @ 20% off list.
- Item 109b - Mitsubishi Equipment @ 20% off list.
- Item 112a - NEC Supplies @ 20.79% off list.
- Item 112b - NEC Equipment @ 31.27% off list.
- Item 132a - Premier Mounts Supplies @ 28.1% off list.
- Item 132b - Premier Mounts Equipment @ 28.1% off list.
- Item 138a - Rane Supplies @ 26% off list.
- Item 138b - Rane Equipment @ 26% off list.
- Item 140a - RGB Spectrum Supplies @ 19.6% off list.
- Item 140b - RGB Spectrum Equipment @ 19.6% off list.
- Item 142a - Samsung Supplies @ 28.6% off list.
- Item 142b - Samsung Equipment @ 28.6% off list.
- Item 146a - Sanyo Supplies @ 22.9% off list.

Item 146b - Sanyo Equipment @ 22.9% off list.  
Item 157a - Soundcraft Supplies @ 21.8% off list.  
Item 157b - Soundcraft Equipment @ 21.8% off list.  
Item 161a - Tandberg Supplies @ 20.7% off list.  
Item 161b - Tandberg Equipment @ 24.1% off list.  
Item 162a - Tannoy Supplies @ 21.6% off list.  
Item 162b - Tannoy Equipment @ 21.6% off list.  
Item 180a - Whirlwind Supplies @ 15% off list.  
Item 180b - Whirlwind Equipment @ 15% off list.  
Item 182a - Winsted Supplies @ 19.9% off list.  
Item 182b - Winsted Equipment @ 19.9% off list.

32. TRANSWORLD SERVICES, INC.  
2025 N.W. 102 AVENUE, #101  
MIAMI, FL 33172  
OWNER: JUAN DE MIGUEL, PRESIDENT

Low Unit Price: Items 166 and 184.

Item 166a - Toshiba Supplies @ 20% off list.  
Item 166b - Toshiba Equipment @ 20% off list.  
Item 184a - Zenith Supplies @ 20% off list.  
Item 184b - Zenith Equipment @ 20% off list.

33. TROXELL COMMUNICATIONS, INC.  
11110 W. OAKLAND PARK BOULEVARD, PMB #378  
FT. LAUDERDALE, FL 33351  
OWNER: JIM TROXELL, PRESIDENT

Low Unit Price: Items 7, 56, 60, 63, 69, 80, 83, 98, 121, 131, 150, 152, 154, 155, 156, 163, 175, 181 and 183.

Item 7a - Altronix Supplies @ 20% off list.  
Item 7b - Altronix Equipment @ 20% off list.  
Item 56a - Electrograph Supplies @ 15% off list.  
Item 56b - Electrograph Equipment @ 15% off list.  
Item 60a - Epson Supplies @ 20% off list.  
Item 60b - Epson Equipment @ 20% off list.  
Item 63a - Focus Enhancement Supplies @ 15% off list.  
Item 63b - Focus Enhancement Equipment @ 15% off list.  
Item 69a - GBC Supplies @ 25% off list.  
Item 69b - GBC Equipment @ 25% off list.  
Item 80a - Infocus Supplies @ 15% off list.  
Item 80b - Infocus Equipment @ 15% off list.

Item 83a - JVC Professional Supplies @ 15% off list.  
Item 83b - JVC Professional Equipment @ 15% off list.  
Item 98a - Lumens Supplies @ 10% off list.  
Item 98b - Lumens Equipment @ 40% off list.  
Item 121a - Peavey Supplies @ 22% off list.  
Item 121b - Peavey Equipment @ 22% off list.  
Item 131a - Polyvision Supplies @ 15% off list.  
Item 131b - Polyvision Equipment @ 15% off list.  
Item 150a - Shure Supplies @ 20% off list.  
Item 150b - Shure Equipment @ 50% off list.  
Item 152a - Sigma Supplies @ 15% off list.  
Item 152b - Sigma Equipment @ 15% off list.  
Item 154a - Smith - Victor Supplies @ 22% off list.  
Item 154b - Smith - Victor Equipment @ 22% off list.  
Item 155a - Sony General Supplies @ 18% off list.  
Item 155b - Sony General Equipment @ 18% off list.  
Item 156a - Sony Professional Supplies @ 18% off list.  
Item 156b - Sony Professional Equipment @ 18% off list.  
Item 163a - Teachlogic Supplies @ 17% off list.  
Item 163b - Teachlogic Equipment @ 17% off list.  
Item 175a - Viewsonic Supplies @ 5% off list.  
Item 175b - Viewsonic Equipment @ 5% off list.  
Item 181a - Wiko Supplies @ 15% off list.  
Item 181b - Wiko Equipment @ 15% off list.  
Item 183a - Yamaha Supplies @ 25% off list.  
Item 183b - Yamaha Equipment @ 25% off list.

34. **ACCEPT** the Primary and Alternate vendors' discounts and hourly rates, to perform additional services as required.

**AUDIO ENHANCEMENT**  
14241 S. REDWOOD ROAD  
BLUFFDALE, UT 84065  
OWNER: CLAUDIA ANDERSON

Installation: Hourly Labor Rate @ \$65.  
Programming: Hourly Labor Rate @ \$50.

AUDIO VISUAL INNOVATIONS, INC.  
6301 BENJAMIN ROAD, SUITE 101  
TAMPA, FL 33634  
OWNER: STEPHANIE SCANION, PRESIDENT

Installation: Hourly Labor Rate @ \$65.  
Installation: Supplies Markup @ 35%.  
Programming: Hourly Labor Rate @ \$85.  
Training: Hourly Labor Rate @ \$125.

AUDIO VISUAL SOLUTIONS CORPORATION  
928 AND 930 N. FEDERAL HIGHWAY  
HOLLYWOOD, FL 33020  
OWNER: BARRY C. JACKSON, PRESIDENT/C.E.O.

Installation: Hourly Labor Rate @ \$105.  
Installation: Supplies Markup @ 35%  
Programming: Hourly Labor Rate @ \$160.  
Training: Hourly Labor Rate @ \$105.

BES INDUSTRIES, INC.  
12717 W. SUNRISE BOULEVARD, SUITE 332  
SUNRISE, FL 33323  
OWNER: DANNY A. SHORE, PRESIDENT

Installation: Hourly Labor Rate @ \$85.  
Installation: Supplies Markup @ 10%  
Programming: Hourly Labor Rate @ \$85.  
Training: Hourly Labor Rate @ \$85.

DIGITAL VIDEO SYSTEMS, INC.  
10125 NW 116 WAY, SUITE 10  
MEDLEY, FL 33178  
OWNER: JERROLL R. TYSON

Installation: Hourly Labor Rate @ \$30.  
Installation: Supplies Markup @ 10%  
Programming: Hourly Labor Rate @ \$65.  
Training: Hourly Labor Rate @ \$60.

GBC  
1 GBC PLAZA  
NORTHBROOK, IL 60062  
OWNER: DAVID D. CAMPELL, CHAIRMAN/C.E.O.

Installation: Hourly Labor Rate @ \$100.

HERTZ FURNITURE SYSTEMS, LLC  
95 MCKEE DRIVE  
MAHWAH, NJ 07430  
OWNERS: M. Y. WAGNER AND B. WAGNER

Installation: Hourly Labor Rate @ \$50.  
Training: Hourly Labor Rate @ \$45.

LIGHTSPEED TECHNOLOGIES, INC.  
11509 S.W. HERMAN ROAD  
TUALATIN, OR 97062  
OWNER: JERRY RAMEY, PRESIDENT

Installation: Hourly Labor Rate @ \$95.  
Installation: Supplies Markup @ 30%.

MIDTOWN VIDEO  
4824 S.W. 74 COURT  
MIAMI, FL 33155  
OWNER: KENNETH J. MILLER, PRESIDENT

Installation: Hourly Labor Rate @ \$125.  
Installation: Supplies Markup @ 20%.  
Programming: Hourly Labor Rate @ \$125.  
Training: Hourly Labor Rate @ \$125.

OKEE-COMP CORPORATION  
5412 N.W. 79 AVENUE  
DORAL, FL 33166  
OWNER: RENE HERNANDEZ, PRESIDENT

Installation: Hourly Labor Rate @ \$75.  
Training: Hourly Labor Rate @ \$110.

PLASCO ID  
1501 N.W. 163 STREET  
MIAMI, FL 33169  
OWNER: GEORGE MENDELSON, C.E.O.

Installation: Hourly Labor Rate @ \$175.  
Programming: Hourly Labor Rate @ \$175.

PRO VIDEO SALES, INC.  
12501 N.W. 44 STREET  
CORAL SPRINGS, FL 33065  
OWNER: JON EVANS, PRESIDENT

Installation: Hourly Labor Rate @ \$95.  
Installation: Supplies Markup @ 10%.  
Programming: Hourly Labor Rate @ \$125.  
Training: Hourly Labor Rate @ \$75.

RRIM EDUCATIONAL SOLUTIONS, LLC  
13727 S.W. 152 STREET, #273  
MIAMI, FL 33177  
OWNER: IAN MCLEOD, PRESIDENT

Installation: Hourly Labor Rate @ \$75.  
Installation Supplies Markup @ 10%.

SILMAR ELECTRONICS, INC.  
3405 N.W. 113 COURT  
MIAMI, FL 33178  
OWNER: JORGE E. SMITH, PRESIDENT

Programming: Hourly Labor Rate @ \$150.  
Training: Hourly Labor Rate @ \$150.

SMILEY'S AUDIO-VISUAL, INC.  
2825 FRANKLIN STREET  
LAKELAND, FL 33803  
OWNER: CATHY A. SMILEY, PRESIDENT

Installation: Hourly Labor Rate @ \$200.  
Installation: Supplies Markup @ 15%.  
Programming: Hourly Labor Rate @ \$300.  
Training: Hourly Labor Rate @ \$75.



SOUTHERN BUSINESS COMMUNICATIONS, INC.  
2501 DAVIE ROAD, #260  
DAVIE, FL 33317  
OWNER: DAN BOYLAN, PRESIDENT/C.E.O.

Installation: Hourly Labor Rate @ \$57.50.  
Installation: Supplies Markup @ 5% of equipment total.  
Programming: Hourly Labor Rate @ \$90.  
Training: Hourly Labor Rate @ Free.

TRANSWORLD SERVICES, INC.  
2025 N.W. 102 AVENUE, #101  
MIAMI, FL 33172  
OWNER: JUAN DE MIGUEL, PRESIDENT

Installation: Hourly Labor Rate @ \$35.  
Training: Hourly Labor Rate @ \$55.

TROXELL COMMUNICATIONS, INC.  
11110 W. OAKLAND PARK BOULEVARD, PMB #378  
FT. LAUDERDALE, FL 33351  
OWNER: JIM TROXELL, PRESIDENT

Installation: Hourly Labor Rate @ \$75.  
Training: Hourly Labor Rate @ \$35.

35. **REJECT** Items 3a, 3b, 4a, 4b, 6a, 6b, 20a, 20b, 28a, 28b, 37a, 37b, 39a, 39b, 47a, 47b, 48a, 48b, 55a, 55b, 59a, 59b, 64a, 64b, 66a, 66b, 67a, 67b, 76a, 76b, 77a, 77b, 78a, 78b, 89a, 89b, 90a, 90b, 95a, 95b, 97a, 97b, 103a, 103b, 106a, 106b, 107a, 107b, 119a, 119b, 124a, 124b, 128a, 128b, 129a, 137a, 137b, 141a, 141b, 147a, 147b, 160a, 160b, 172a, 172b, 177a and 177b.
36. Authorize Procurement Management Services to purchase up to the total estimated amount of \$7,000,000.

OSP/mh

