

Business Operations
Ofelia San Pedro, Deputy Superintendent

SUBJECT: PARTIAL AWARD BID NO. 096-HH01 – STUDENT DESKS

COMMITTEE: INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS

LINK TO DISTRICT

STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS OPERATIONS

The purpose of this bid, opened on June 17, 2008, is to purchase, at firm unit prices, quantities, as may be required, of student desks, for various school locations throughout the District. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Nine (9) vendors responded to this advertised solicitation.

Benchmarking was completed against the School Board of Palm Beach County and the District's pricing was found to be lower from 33 to 38%.

Alternate Items 2 through 2C are being held for further evaluation and will be awarded at a future Board meeting.

Fund Source

0100 – General

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **PARTIAL AWARD** Bid No. 096-HH01 – STUDENT DESKS, to purchase, at firm unit prices, quantities, as may be required, of student desks, for various schools locations throughout the District, during the term of the bid, effective August 4, 2008, through August 3, 2009, as follows:

PRIMARY

1. HERTZ FURNITURE SYSTEMS, LLC
95 MCKEE DRIVE
MAHWAH, NJ 07430
OWNER: B. WAGNER, C.E.O.

Total Low Group Price: Items 1 through 1C, and 3.

- Item 1 - Combo-unit student desks (minimum order 300 or more) @ \$51.82 each.
- Item 1A - Combo-unit student desks (minimum order 200-299) @ \$51.82 each.
- Item 1B - Combo-unit student desks (minimum order 100-199) @ \$51.82 each.
- Item 1C - Combo-unit student desks (minimum order 10-99) @ \$51.82 each.
- Item 3 - Balance of line 10%.

2. VIRCO, INC.
P.O. BOX 5000
CONWAY, AR 72033
OWNER: ROBERT A. VIRTUE, PRESIDENT/C.O.B/C.E.O.

Total Low Group Price: Items 2 through 2C, and 3.

- Item 2 - Open-front student desks (minimum order 900 or more) @ \$33.96 each.
- Item 2A - Open-front student desks (minimum order 501-899) @ \$33.96 each.
- Item 2B - Open-front student desks (minimum order 101-500) @ \$33.96 each.
- Item 2C - Open-front student desks (minimum order 10-100) @ \$33.96 each.
- Item 3 - Balance of line 64%.

ALTERNATE

3. SCHOOLHOUSE PRODUCTS, INC.
13517 PRESTIGE PLACE, SUITE 101
TAMPA, FL 33635
OWNER: WALTER POSUSTA, VICE PRESIDENT

Total Low Group Price: Items 1 through 1C, and 3.

- Item 1 - Combo-unit student desks (minimum order 300 or more) @ \$59.80 each.
Item 1A - Combo-unit student desks (minimum order 200-299) @ \$59.80 each.
Item 1B - Combo-unit student desks (minimum order 100-199) @ \$59.80 each.
Item 1C - Combo-unit student desks (minimum order 10-99) @ \$59.80 each.
Item 3 - Balance of line 55%.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$2,589,100.

OSP/mh