

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:           AWARD BID NO. 034-JJ01 – ARMED AND UNARMED  
SECURITY GUARDS**

**COMMITTEE:       INNOVATION, EFFICIENCY & GOVERNMENTAL RELATIONS**

**LINK TO DISTRICT  
STRATEGIC PLAN: EVALUATE AND REDESIGN INTERNAL BUSINESS  
OPERATIONS**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of armed and unarmed security-guard services, for various schools and departments throughout the District. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty (20) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendors.

Benchmarking was completed against The School Board of Broward County, Florida, and the District's prices were found to be 7% lower.

Fund Source  
Various

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD Bid No. 034-JJ01 – ARMED AND UNARMED SECURITY GUARDS**, to purchase, at firm unit prices, quantities, as may be required, of armed and unarmed security-guard services, for various schools and departments throughout the District, during the term of the bid, effective February 11, 2009, through February 10, 2011, as follows:

**PRIMARY**

1. BAYUS SECURITY SERVICES, INC.  
6600 N.W. 27<sup>TH</sup> AVENUE, #207  
MIAMI, FL 33147  
OWNER: OLALEKAN SHOKUNBI, PRESIDENT

Total Low Group Price: Items 1A through 1C, 2A through 2C, 3A through 3C, 4A through 4C, and 5A through 5C.

**GROUP I**

- Item 1A - Armed security guard, level A @ \$12.95 per hour.
- Item 1B - Armed security guard, level B @ \$11.90 per hour.
- Item 1C - Armed security guard, level C @ \$10.67 per hour.

**GROUP II**

- Item 2A - Armed security guard, level A @ \$12.95 per hour.
- Item 2B - Armed security guard, level B @ \$11.90 per hour.
- Item 2C - Armed security guard, level C @ \$10.67 per hour.

**GROUP III**

- Item 3A - Armed security guard, level A @ \$12.95 per hour.
- Item 3B - Armed security guard, level B @ \$11.90 per hour.
- Item 3C - Armed security guard, level C @ \$10.67 per hour.

**GROUP IV**

- Item 4A - Armed security guard, level A @ \$12.95 per hour.
- Item 4B - Armed security guard, level B @ \$11.90 per hour.
- Item 4C - Armed security guard, level C @ \$10.67 per hour.

**GROUP V**

- Item 5A - Armed security guard, level A @ \$12.95 per hour.
- Item 5B - Armed security guard, level B @ \$11.90 per hour.
- Item 5C - Armed security guard, level C @ \$10.67 per hour.

## FIRST ALTERNATE

2. VANGUARD SECURITY, INC.  
10145 N.W. 19 STREET  
MIAMI, FL 33172  
OWNER: TOM SHOPAY, PRESIDENT

Second Total Low Group Price: Items 1A through 1C, 2A through 2C, 3A through 3C, 4A through 4C, and 5A through 5C.

### GROUP I

Item 1A - Armed security guard, level A @ \$13.43 per hour.  
Item 1B - Armed security guard, level B @ \$12.40 per hour.  
Item 1C - Armed security guard, level C @ \$11.69 per hour.

### GROUP II

Item 2A - Armed security guard, level A @ \$13.43 per hour.  
Item 2B - Armed security guard, level B @ \$12.40 per hour.  
Item 2C - Armed security guard, level C @ \$11.69 per hour.

### GROUP III

Item 3A - Armed security guard, level A @ \$13.43 per hour.  
Item 3B - Armed security guard, level B @ \$12.40 per hour.  
Item 3C - Armed security guard, level C @ \$11.69 per hour.

### GROUP IV

Item 4A - Armed security guard, level A @ \$13.43 per hour.  
Item 4B - Armed security guard, level B @ \$12.40 per hour.  
Item 4C - Armed security guard, level C @ \$11.69 per hour.

### GROUP V

Item 5A - Armed security guard, level A @ \$13.43 per hour.  
Item 5B - Armed security guard, level B @ \$12.40 per hour.  
Item 5C - Armed security guard, level C @ \$11.69 per hour.

## SECOND ALTERNATE

3. KENT SECURITY SERVICES  
14600 BISCAYNE BLVD.  
NORTH MIAMI BEACH, FL 33181  
OWNER: ORLY ALEXANDER, PRESIDENT

Third Total Low Group Price: Items 1A through 1C, 2A through 2C, 3A through 3C, 4A through 4C, and 5A through 5C.

### GROUP I

- Item 1A - Armed security guard, level A @ \$15.80 per hour.
- Item 1B - Armed security guard, level B @ \$14.50 per hour.
- Item 1C - Armed security guard, level C @ \$12.90 per hour.

### GROUP II

- Item 2A - Armed security guard, level A @ \$15.80 per hour.
- Item 2B - Armed security guard, level B @ \$14.50 per hour.
- Item 2C - Armed security guard, level C @ \$12.90 per hour.

### GROUP III

- Item 3A - Armed security guard, level A @ \$15.80 per hour.
- Item 3B - Armed security guard, level B @ \$14.50 per hour.
- Item 3C - Armed security guard, level C @ \$12.90 per hour.

### GROUP IV

- Item 4A - Armed security guard, level A @ \$15.80 per hour.
- Item 4B - Armed security guard, level B @ \$14.50 per hour.
- Item 4C - Armed security guard, level C @ \$12.90 per hour.

### GROUP V

- Item 5A - Armed security guard, level A @ \$15.80 per hour.
- Item 5B - Armed security guard, level B @ \$14.50 per hour.
- Item 5C - Armed security guard, level C @ \$12.90 per hour.

4. Authorize Procurement Management Services to purchase up to the total estimated amount of \$4,313,731.

RHH/ae