

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 016-KK11 – SECURITY-SYSTEMS
SERVICES CONTRACT**

COMMITTEE: FACILITIES AND CONSTRUCTION REFORM

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, emergency on-site service response, video retrieval, repairs, labor, training, written reports and associated accessories for security systems, at Miami-Dade County Public Schools locations. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Twenty (20) vendors responded to this advertised solicitation. This is an award to a primary and alternate vendors.

Fund Source
Various

RECOMMENDED: That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 016-KK11 – SECURITY-SYSTEMS SERVICES CONTRACT, to purchase, at firm unit prices, emergency on-site service response, video retrieval, repairs, labor, training, written reports and associated accessories for security systems, at Miami-Dade County Public Schools locations, during the term of the bid effective February 10, 2010, through February 9, 2011, as follows:

PRIMARY

1. ATC INTERNATIONAL COMMUNICATIONS, INC.
1270 N.W. 165TH STREET
MIAMI, FL 33169
OWNER: VINCENT J. VENTO, C.E.O.

Total Low Bid: Items 1 through 134, for monthly service contracts at 134 school locations.

Discount, Labor Rates and Additional Systems: Items 135 through 139.

- Item 135A - Licensed/certified journeyman foreperson and/or licensed/certified mechanic foreperson @ \$64.80 per hour.
- Item 135B - Licensed/certified journeyman and/or licensed/certified mechanic @ \$64.80 per hour.
- Item 135C - Apprentice/junior mechanic @ \$54.80 per hour.
- Item 135D - Laborer/helper @ \$54.80 per hour.
- Item 136 - Percent discount off manufacturer's price list – OEM @ 30%.
- Item 137 - Percent discount off manufacturer's price list – miscellaneous material @ 30%.
- Item 138A - Additional facilities with 16 cameras @ \$125.76 monthly.
- Item 138B - Additional facilities with 32 cameras @ \$251.52 monthly.
- Item 138C - Additional facilities with 48 cameras @ \$377.28 monthly.
- Item 138D - Additional facilities with 64 cameras @ \$503.04 monthly.
- Item 138E - Additional facilities with 80 cameras @ \$628.80 monthly.
- Item 139A - Card-access system with 2 doors @ \$125.76 monthly.
- Item 139B - Card-access system with 4 doors @ \$251.52 monthly.
- Item 139C - Card-access system with 16 doors @ \$377.28 monthly.
- Item 139D - Card-access system with 32 doors @ \$565.92 monthly.

- Item 139E - Card-access system with 64 doors @ \$848.88 monthly.
- Item 139F - Card-access system with 80 doors @ \$1,273.32 monthly.

ALTERNATE

- 2. QUALITY WIRING, INC.
10300 S.W. 72ND STREET, SUITE 414
MIAMI, FL 33173
OWNER: SOPHIA DANDRINOS, PRESIDENT

Second Total Low Bid: Items 1 through 134, for monthly service contracts at 134 school locations.

Discount, Labor Rates and Additional Systems: Items 135 through 139.

- Item 135A - Licensed/certified journeyman foreperson and/or licensed/certified mechanic foreperson @ \$65 per hour.
- Item 135B - Licensed/certified journeyman and/or licensed/certified mechanic @ \$65 per hour.
- Item 135C - Apprentice/junior mechanic @ \$55 per hour.
- Item 135D - Laborer/helper @ \$55 per hour.
- Item 136 - Percent discount off manufacturer's price list – OEM @ 30%.
- Item 137 - Percent discount off manufacturer's price list – miscellaneous material @ 30%.
- Item 138A - Additional facilities with 16 cameras @ \$160 monthly.
- Item 138B - Additional facilities with 32 cameras @ \$320 monthly.
- Item 138C - Additional facilities with 48 cameras @ \$480 monthly.
- Item 138D - Additional facilities with 64 cameras @ \$640 monthly.
- Item 138E - Additional facilities with 80 cameras @ \$800 monthly.
- Item 139A - Card-access system with 2 doors @ \$20 monthly.
- Item 139B - Card-access system with 4 doors @ \$40 monthly.

- Item 139C - Card-access system with 16 doors @ \$160 monthly.
- Item 139D - Card-access system with 32 doors @ \$320 monthly.
- Item 139E - Card-access system with 64 doors @ \$640 monthly.
- Item 139F - Card-access system with 80 doors @ \$800 monthly.

SECOND ALTERNATE

- 3. ADVANCE SECURITY SYSTEMS
7243 N.W. 54 STREET
MIAMI, FL 33166
OWNER: GREG CAPDEVILA

Third Total Low Bid: Items 1 through 134, for monthly service contracts at 134 school locations.

Discount, Labor Rates and Additional Systems: Items 135 through 139.

- Item 135A - Licensed/certified journeyman foreperson and/or licensed/certified mechanic foreperson @ \$60 per hour.
- Item 135B - Licensed/certified journeyman and/or licensed/certified mechanic @ \$60 per hour.
- Item 135C - Apprentice/junior mechanic @ \$55 per hour.
- Item 135D - Laborer/helper @ \$55 per hour.
- Item 136 - Percent discount off manufacturer's price list - OEM @ 30%.
- Item 137 - Percent discount off manufacturer's price list - miscellaneous material @ 30%.
- Item 138A - Additional facilities with 16 cameras @ \$232 monthly.
- Item 138B - Additional facilities with 32 cameras @ \$464 monthly.
- Item 138C - Additional facilities with 48 cameras @ \$672 monthly.
- Item 138D - Additional facilities with 64 cameras @ \$768 monthly.
- Item 138E - Additional facilities with 80 cameras @ \$960 monthly.

- Item 139A - Card-access system with 2 doors @ \$100 monthly.
- Item 139B - Card-access system with 4 doors @ \$200 monthly.
- Item 139C - Card-access system with 16 doors @ \$500 monthly.
- Item 139D - Card-access system with 32 doors @ \$700 monthly.
- Item 139E - Card-access system with 64 doors @ \$800 monthly.
- Item 139F - Card-access system with 80 doors @ \$900 monthly.

THIRD ALTERNATE

- 4. BASS UNITED FIRE & SECURITY SYSTEMS, INC.
1480 S.W. 3 STREET, SUITE C-10
POMPANO BEACH, FL 33069
OWNER: BRAD HIGDON, PRESIDENT

Fourth Total Low Bid: Items 1 through 134, for monthly service contracts at 134 school locations.

Discount, Labor Rates and Additional Systems: Items 135 through 139.

- Item 135A - Licensed/certified journey person foreperson and/or Licensed/certified mechanic foreperson @ \$65 per hour.
- Item 135B - Licensed/certified journey person and/or licensed/certified mechanic @ \$65 per hour.
- Item 135C - Apprentice/junior mechanic @ \$55 per hour.
- Item 135D - Laborer/helper @ \$55 per hour.
- Item 136 - Percent discount off manufacturer's price list-OEM @ 30%.
- Item 137 - Percent discount off manufacturer's price list-miscellaneous material @ 30%.
- Item 138A - Additional facilities with 16 cameras @ \$128 monthly.
- Item 138B - Additional facilities with 32 cameras @ \$256 monthly.
- Item 138C - Additional facilities with 48 cameras @ \$384 monthly.

- Item 138D - Additional facilities with 64 cameras @ \$512 monthly.
- Item 138E - Additional facilities with 80 cameras @ \$640 monthly.
- Item 139A - Card-access system with 2 doors @ \$100 monthly.
- Item 139B - Card-access system with 4 doors @ \$175 monthly.
- Item 139C - Card-access system with 16 doors @ \$300 monthly.
- Item 139D - Card-access system with 32 doors @ \$350 monthly.
- Item 139E - Card-access system with 64 doors @ \$475 monthly.
- Item 139F - Card-access system with 80 doors @ \$650 monthly.

5. Authorize Procurement Management Services to purchase up to the total estimated amount of \$700,000.

RHH/ae