

Financial Services
Richard H. Hinds, Chief Financial Officer

**SUBJECT: AWARD BID NO. 012-KK01 – SCHOOL OFFICE FURNITURE/
CATALOG DISCOUNT BID**

**COMMITTEE: INNOVATION, EFFICIENCY & GOVERMENTAL
RELATIONSHIPS**

**LINK TO STRATEGIC
FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm discounts and fixed prices, quantities, as may be required, of school office furniture and installation, for Miami-Dade County Public Schools. This is a term bid which states that the Board may purchase quantities, as may be required, but is not obligated to purchase any guaranteed amount. Thirteen (13) vendors responded to this advertised solicitation.

Inasmuch as no bids were received for Items 3, 7, 9 through 13, 15, 17 and 18, the recommendation reflects that these items be rejected. Competitive prices will be solicited for these items, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 - Competitive bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source
0100 – General

RECOMMENDED: That The School Board of Miami-Dade, County, Florida, **AWARD** Bid No. 012-KK01 – SCHOOL OFFICE FURNITURE/CATALOG DISCOUNT BID, to purchase, at firm discounts and fixed prices, quantities, as may be required, of school office furniture and installation, for Miami-Dade County Public Schools, during the term of the bid, effective August 4, 2010, through August 3, 2012, as follows:

1. CONTEMPORARY INTERIORS, INC.
2626 N.W. 35 STREET
OCALA, FL 34475-3342
OWNER: DAVID L. SILK, PRESIDENT

Low Unit Price: Item 14.

Item 14 - Discount % delivered @ 50%.
Discount % installed @ 50%.

2. CONTRAX FURNISHINGS, INC.
690 N.E. 32 AVENUE
GAINESVILLE, FL 32609
OWNER: WILLIAM I. LATHAM III, C.E.O.

Low Unit Price: Items 4, 16 and 19.

Item 4 - Discount % delivered @ 55%.
Discount % installed @ 51%.
Item 16 - Discount % delivered @ 48%.
Discount % installed @ 41%.
Item 19 - Discount % delivered @ 41.5%.

3. DEMARIA HOLDINGS, INC.
D.B.A. MARK PRODUCTS
14218 S.W. 136 STREET
MIAMI, FL 33186
OWNER: ROBERT DEMARIA, PRESIDENT

Low Unit Price: Item 8.

Item 8 - Discount % delivered @ 25%.
Discount % installed @ 20%.

4. J.C. WHITE OFFICE FURNITURE CO.
3501 COMMERCE PARKWAY
MIRAMAR, FL 33025
OWNER: SHARON FELTINGOFF, PRESIDENT

Low Unit Price: Items 1, 22, 23 and 24.

Item 1 - Discount % delivered @ 64.5%.
Discount % installed @ 64.5%.

Item 22 - Book case, 36Wx13Dx57-1/8H @ \$177.14 each.
Item 23 - Book case, 36Wx13Dx43-3/8H @ \$150.16 each.
Item 24 - Book case, 36Wx13Dx29-5/8H @ \$116.08 each.

5. SCHOOLHOUSE PRODUCT, INC.
13517 PRESTIGE PLACE, SUITE 101
TAMPA, FL 33635
OWNER: WALTER POSUSTA, PRESIDENT

Low Unit Price: Items 2, 6 and 21.

Item 2 - Discount % delivered @ 55%.
Discount % installed @ 52%.
Item 6 - Discount % installed @ 48%.
Item 21 - Reconfiguration hourly @ \$21 per hour.

6. SCHOOL SPECIALTY, INC.
14911 S.W. 52 STREET
MIRAMAR, FL 33028
OWNER: DAVE VANDER ZANDEN, C.E.O.

Low Unit Price: Items 5, 6 and 19.

Item 5 - Discount % delivered @ 40%.
Discount % installed @ 35%.
Item 6 - Discount % delivered @ 52.6%.
Item 19 - Discount % installed @ 35%.

7. Reject Items 3, 7, 9 through 13, 15, 17 and 18.
8. Authorize Procurement Management Services to purchase up to the total estimated amount of \$300,000.

RHH/ae