

Financial Services  
Richard H. Hinds, Chief Financial Officer

**SUBJECT:                   AWARD BID NO. 060-KK01 – CUSTODIAL CHEMICAL-  
CLEANING SUPPLIES**

**COMMITTEE:               INNOVATION, EFFICIENCY & GOVERNMENTAL  
RELATIONS**

**LINK TO STRATEGIC  
FRAMEWORK:               FINANCIAL EFFICIENCY/STABILITY**

The purpose of this bid is to purchase, at firm unit prices, quantities, as may be required, of custodial chemical-cleaning supplies, for Stores and Mail Distribution stock. This is a term bid which states that the Board may purchase quantities, as may be required, at the unit price bid, but is not obligated to purchase any guaranteed amount. Fourteen (14) vendors responded to this advertised solicitation.

Revised specifications and a new source of supply, resulted in cost savings of approximately \$132,978 over a two-year period. These are environmentally-friendly products, approved by the Florida School Plant Management Association, that will be used throughout the District.

Inasmuch as all bids submitted for Item 5 did not meet specifications, the recommendation reflects that these bids be rejected. Competitive prices will be solicited for this item, as the need arises, pursuant to Board Rule 6Gx13- 3C-1.111 – Bidding Process - Competitive Bidding Requirements, which describes the procedures and guidelines to be used for bidding based on the estimated dollar expenditure.

Fund Source  
0100 – General

**RECOMMENDED:** That The School Board of Miami-Dade County, Florida, **AWARD** Bid No. 060-KK01 – CUSTODIAL CHEMICAL-CLEANING SUPPLIES, to purchase, at firm unit prices, quantities, as may be required, of custodial chemical-cleaning supplies, for Stores and Mail Distribution stock, during the term of the bid, effective December 15, 2010, through December 14, 2012, as follows:

1. ALLIED PAPER COMPANY  
13741 S.W. 147 AVENUE  
MIAMI, FL 33196 ESTIMATE \$44,407.44  
OWNER: LORRAINE J. PRICE, PRESIDENT

Low Bid Meeting Specifications: Item 2.

Item 2 - Bowl cleaner, descaler, toilets and urinals  
@ \$88.11 per case.

2. ECO CONCEPTS, INC.  
80 S.W. 8 STREET, SUITE 1830  
MIAMI, FL 33130 ESTIMATE \$14,647.20  
OWNER: YAIR OREN, C.E.O.

Low Bid Meeting Specifications: Item 6.

Item 6 - Graffiti remover @ \$86.16 per case.

3. IDEAL SUPPLY, INC.  
4321 N.E. 12 TERRACE  
OAKLAND PARK, FL 33334 ESTIMATE \$218,705.62  
OWNER: JORGE F. MANRESA, PRESIDENT

Low Bid Meeting Specifications: Item 1.

Low Unit Bid: Item 3.

Item 1 - Hand soap, liquid, premixed @ \$30.35 per  
5-gallon container.

Item 3 - Cleaner, liquid, abrasive @ \$16.44 per case.

4. WEXFORD LABS, INC.  
325 LEFFINGWELL AVENUE  
KIRKWOOD, MO 63122 ESTIMATE \$324,744.56  
OWNER: MARY ANNE AUER, C.E.O/DIRECTOR

Low Unit Bid: Item 4.

Item 4 - Detergent, germicidal, dilution 1:256 @ \$146.68  
per case of dilution ratio.

5. REJECT Item 5.
6. Authorize Procurement Management Services to purchase up to the total estimated amount of \$1,205,009.64.

RHH/ae