

Financial Services
Richard H. Hinds, Chief Financial Officer

SUBJECT: REQUEST FOR AUTHORIZATION TO AWARD REQUEST FOR PROPOSALS (RFP) #039-LL10, SCHOOL BOARD BASED CLINIC SERVICES

COMMITTEE: INNOVATION, EFFICIENCY AND GOVERNMENTAL RELATIONS

LINK TO STRATEGIC FRAMEWORK: FINANCIAL EFFICIENCY/STABILITY

At the Board meeting of April 13, 2011, authorization was received to release Request For Proposal (RFP) # 039-LL10, School Board Based Clinic Services. This RFP was released following receipt of information from an earlier issued Request For Information (RFI) to obtain needed data on these services.

At the bid opening of March 2, 2011, proposals were received from the following parties:

Baptist Health South Florida, Inc.
Concentra Health Services, Inc.
H2U Wellness Centers
Healthstat, Inc.
Take Care Health Systems
Tenet Healthcare Corporation
University of Miami

This initiative was designed to include the following:

- Access to medical facilities, other than hospital emergency rooms, for non-emergency medical care for District employees, eligible dependents, and retirees in underserved neighborhoods
- Use of a District-owned facility at Miami Jackson Senior High School with the potential to provide services at other sites as determined by MDCPS.
- Reigning in the cost of medical care

E-69

Following multiple meetings of the Superintendent's Ad-Hoc Committee, direction was received at the meeting on August 24, 2011 to further negotiate with Baptist Health South Florida, Inc. and University of Miami. At the September 9, 2012 meeting of the Ad-Hoc Insurance Committee, direction was received to begin contract negotiations with University of Miami for award of RFP# 039-LL10. This recommendation was based upon the UM submission which provides for the following services to be provided at the site:

- Episodic/Primary Care Office Visits and Services
- Prescription Drug Dispensing (Optional)
- Support of Health Risk Assessment (HRA's)
- Health Coaching by Staff Nurse(s)
- Support of Disease Management Programs

Reimbursement for medical services provided by U Health will be through the District's self funded healthcare program with reimbursement rates for services at 100% of Medicare reimbursement rates, with the ability to negotiate that amount at a lower reimbursement level once the clinic has been operational for 6 months.

The U Health proposal provided the following key points:

- Staff of 10 consisting of 2.5 Physicians, 1 Clinic Manager, 2 Medical Assistants, 1.5 Patient Access Representatives, 1 LPN, and 1 Security Professional
- Existing facilities including Metro Dade Fire Fighters Wellness Center, Pediatric Mobile Clinic and Dr. John T. MacDonald School Health Initiative at North Miami, North Miami Beach and Overtown
- Ability to include Tele-Medicine component
- Personal Health Record System
- Electronic Medical Record System
- Front Porch of a Medical Home concept

The clinic will be branded as a U Health Facility in order to focus on the quality aspects of the brand and to assure employees that MDCPS has no access to their medical records.

Currently, staff from the Office of Risk and Benefits Management and the Board Attorney's Office is actively engaged in negotiations of the terms, and conditions of the draft contract. In the interest of time, staff is recommending award of the RFP, subject to successful negotiations and execution of a final contract.

RECOMMENDED:

That The School Board of Miami-Dade County, Florida award its contract for clinic services, subject to successful negotiations and execution of a finalized contract, to the University of Miami pursuant to the terms of Request For Proposal (RFP)# 039-LL10, School Board Based Clinic Services, effective February 16, 2012, for an initial three-year period, with the ability to extend the contract for two additional one-year periods.

RHH:sbc